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AACSB

1990-1991 SALARY SURVEY

American Assembly of Collegiate Schools of Business
Statistical Service

AMERICAN ASSEMBLY OF COLLEGIATE SCHOOLS OF BUSINESS

605 Old Ballas Road

Suite 220

St. Louis, Missouri 63141-7077

SALARY SURVEY

AACSB Statistical Service

William K. Laidlaw, Jr.
Executive
Vice President

Richard T. Wines
Director of
Business Accreditation

Sharon L. Barber
Director of
Communications

PREFACE

This report of faculty and administrative personnel salaries paid during the 1990-91 academic year is the 23rd such annual study conducted by the American Assembly of Collegiate Schools of Business in the current series. All AACSB member institutions in the United States were invited to participate in the survey. The salary survey questionnaire was mailed to over 660 member institutions. Of these, 482 responded. The table below indicates categories of respondents and percentage response from each category of AACSB membership:

	AACSB Membership	Number Responding	Percent Responding
Private Educational Institutions			
Private Accredited	83	74	89.2
Private Nonaccredited	197	104	52.8
Public Educational Institutions			
Public Accredited	187	175	93.6
Public Nonaccredited	198	129	65.2
	665	482	72.5

The survey includes salary data on over 23,700 faculty members and 3,300 administrators.

Salary information was collected in thousands to one decimal point. Salaries of faculty were collected as nine or 10-month equivalent salaries to allow direct comparability to data collected and disseminated by the American Association of University Professors. Administrative salaries are collected on a 9-month/12-month breakdown. Of the 3,343 administrative salaries reported, 1,042 were paid on a 9-month basis, while 2,301 were paid on a 12-month basis.

Salary data for faculty were collected in 27 fields of specialization plus a category entitled "other." For reporting purposes, the data were grouped into the following 15 fields:

Reporting Area	Including
Accounting	Accounting, Taxation
Behavioral Science/ Organizational Behavior	Behavior Science/ Organizational Behavior
Business Education/Business Communication	Business Education/Business Communication
Business Law/Legal Environment	Business Law/Legal Environment
Computer Information Systems/ Management Information Systems	Computer Information Systems/ Management Information Systems

Reporting Area	Including
Economics	Economics
Finance	Banking, Finance, Insurance, Real Estate
International Business	International Business
Management	Management
Marketing	Marketing
Personnel	Industrial/Labor Relations and Personnel
Production/Operations Management/ Managerial Economics	Production/Operations Management/ Managerial Economics
Policy and Control	Policy and Control
Quantitative Methods	Operations Research, Quantitative Methods, Statistics
Other	Health Services/Hospital Administration, Hotel/Restaurant/Tourism, Industrial Administration/Industrial Management, Public Administration, Transportation/Logistics, Urban/ Regional Planning/Development, and Other

Data were collected indicating each salary as applying to a male or female. The results for salaries of women who are full-time faculty members in collegiate schools of business are provided in the table below:

Rank	Total Reporting	Range /1000	Mean /1000	Median /1000
Professor	493	27.5-120.0	58.1	57.1
Associate Professor	990	26.5-108.0	50.1	49.5
Assistant Professor	1795	21.8- 85.0	45.5	46.4
Instructor	858	15.0- 80.0	29.3	27.6
New Doctorate	143	22.0- 72.0	48.7	50.0
ABD	101	17.0- 66.0	48.4	49.0

Women comprise approximately 17.1 percent of the faculty at AACSB Accreditation Council member institutions and 21.1 percent of the faculty at non-Accreditation Council member institutions surveyed. Women new doctorates received salaries that averaged 95.5 percent of the salaries paid to all new doctorates and women ABDs received salaries that averaged 102.1 percent. This represents a decrease and an increase from last year when corresponding percentages were 98.1 and 99.5 percent respectively. Overall, for AACSB member institutions, averages for women faculty were below those for all

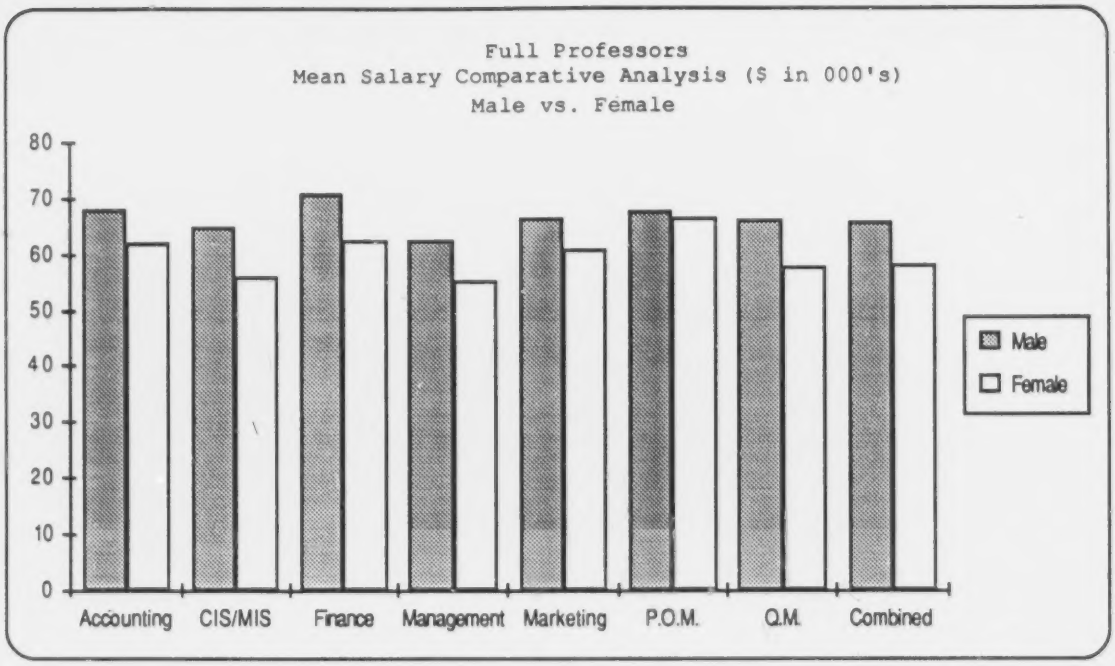
faculty at the academic ranks of professor, associate professor, assistant professor and instructor; respective percentages were 88.8, 97.1, 96.6 and 91.0.

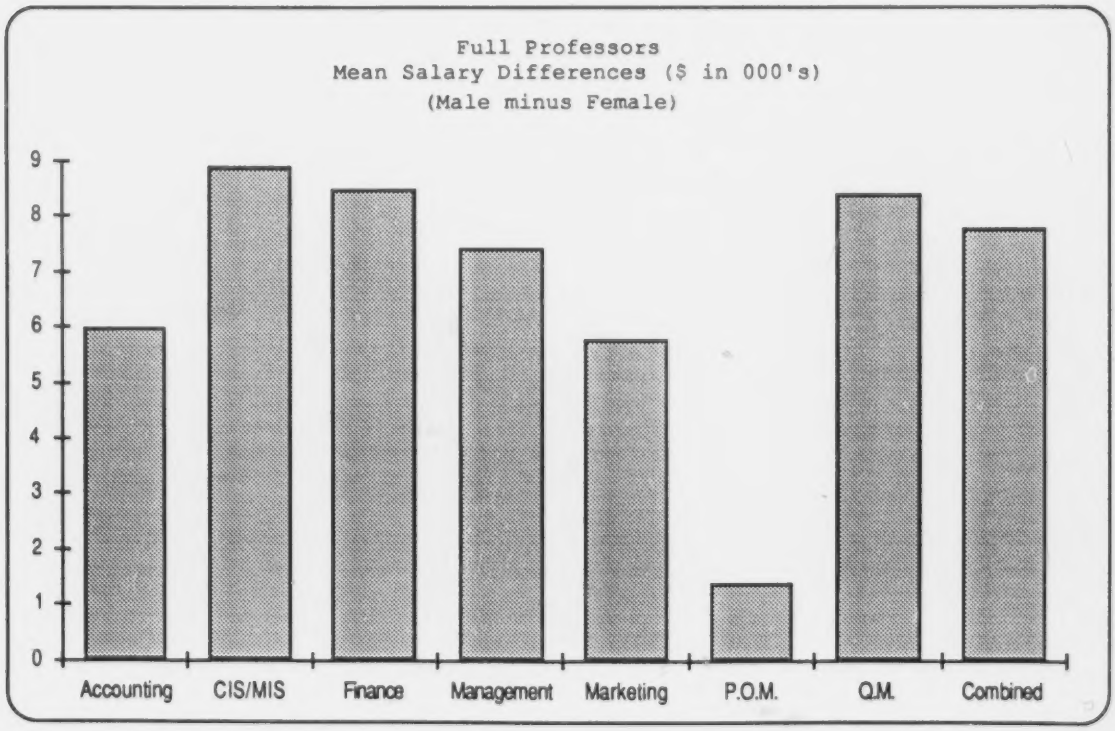
Included for your convenience is a series of graphs representing various aspects of the Salary Survey data which may prove useful as you review this report.

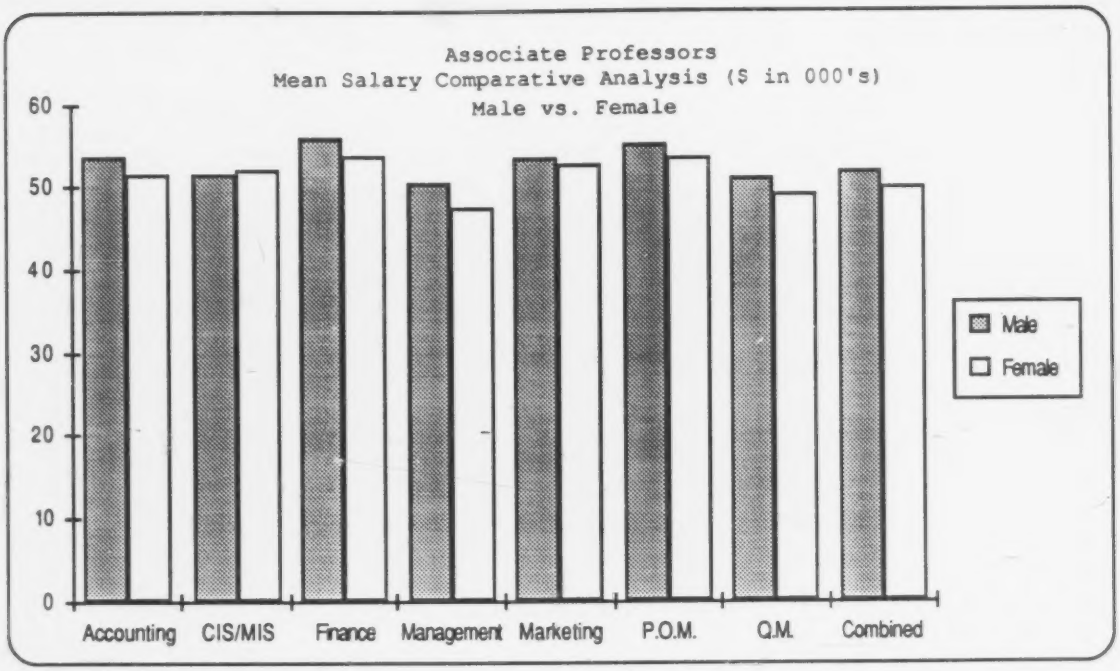
The Salary Survey is prepared with the cooperation and assistance of AACSB member institutions and their staffs. Rick Peters, director of computing systems, provided special assistance. It is hoped this report will continue to provide valuable information to administrators and faculty alike. Comments and suggestions for improvement are appreciated. Additional copies of this publication can be ordered through the AACSB Subscription Department, 605 Old Ballas Road, Suite 220, St. Louis, MO 63141-7077 (314-872-8481).

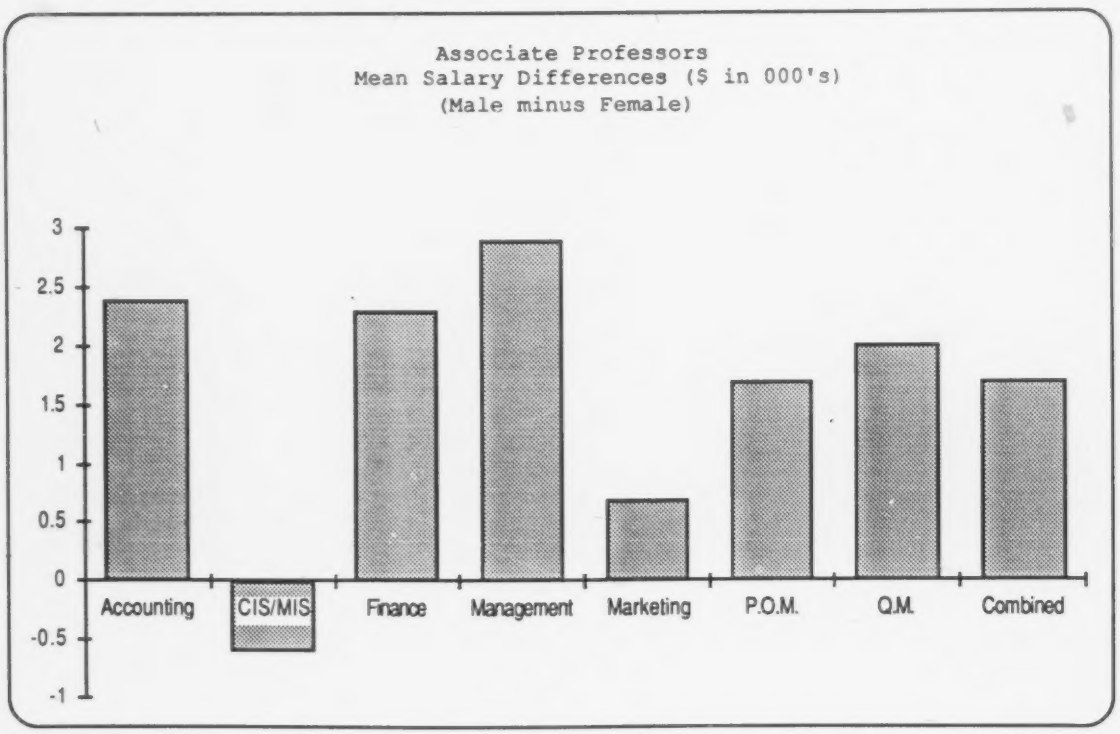
AACSB's Salary Survey Inquiry Service provides a popular mini salary survey report based on a requested group of up to 25 institutions that a dean (or other administrator) designates as comparable to his or her own institution in terms of size, program, mission or any of a number of other attributes. Fee for this specialized service is $60 for AACSB institutions that participated in the current year's salary survey and $120 for those that did not participate. For further information or to request the inquiry service, contact Mary Jo Gust, information/system administrator.

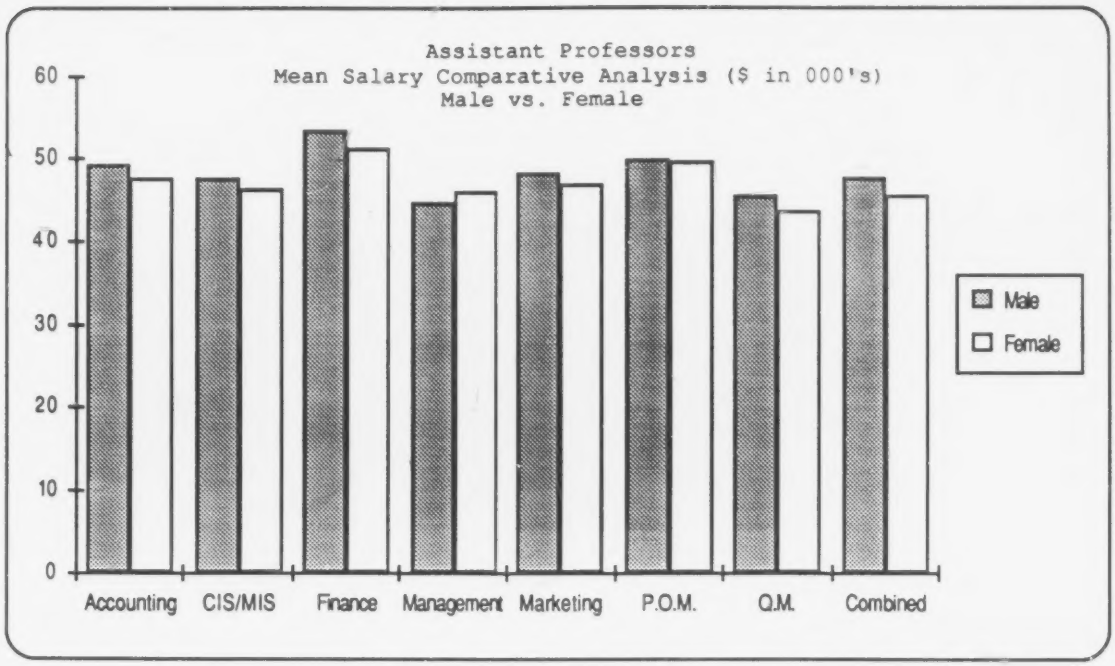
December 1990

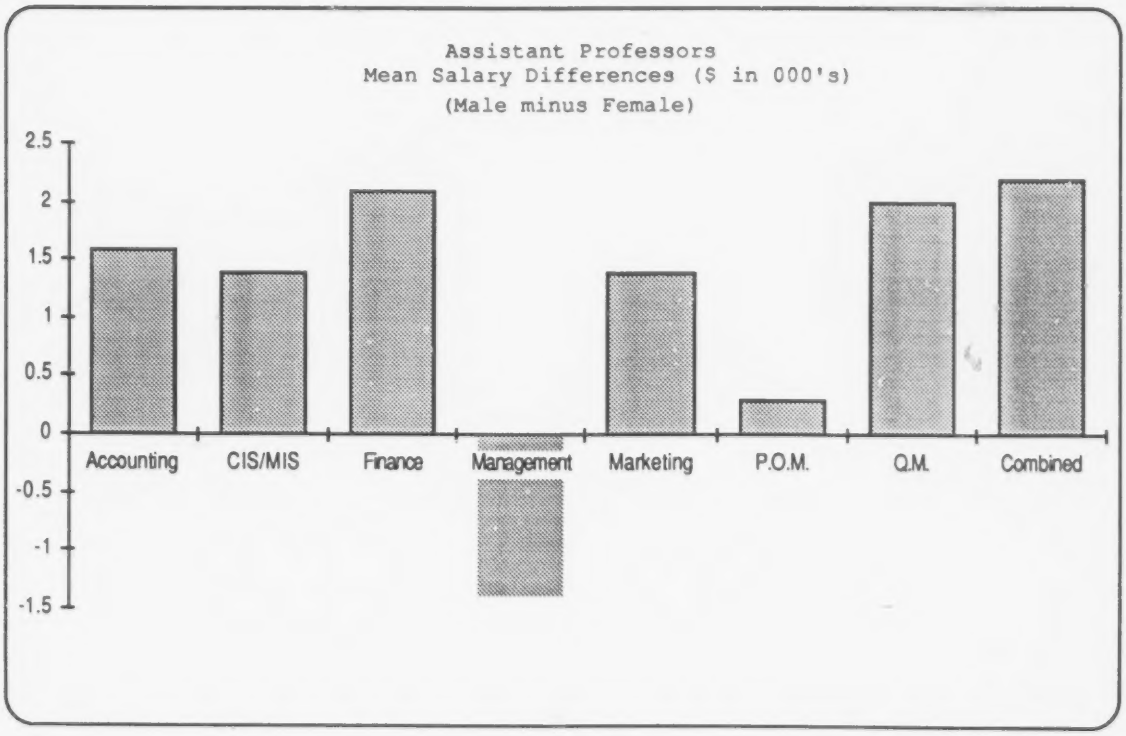

Full Professors
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
80
70
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Male
Female

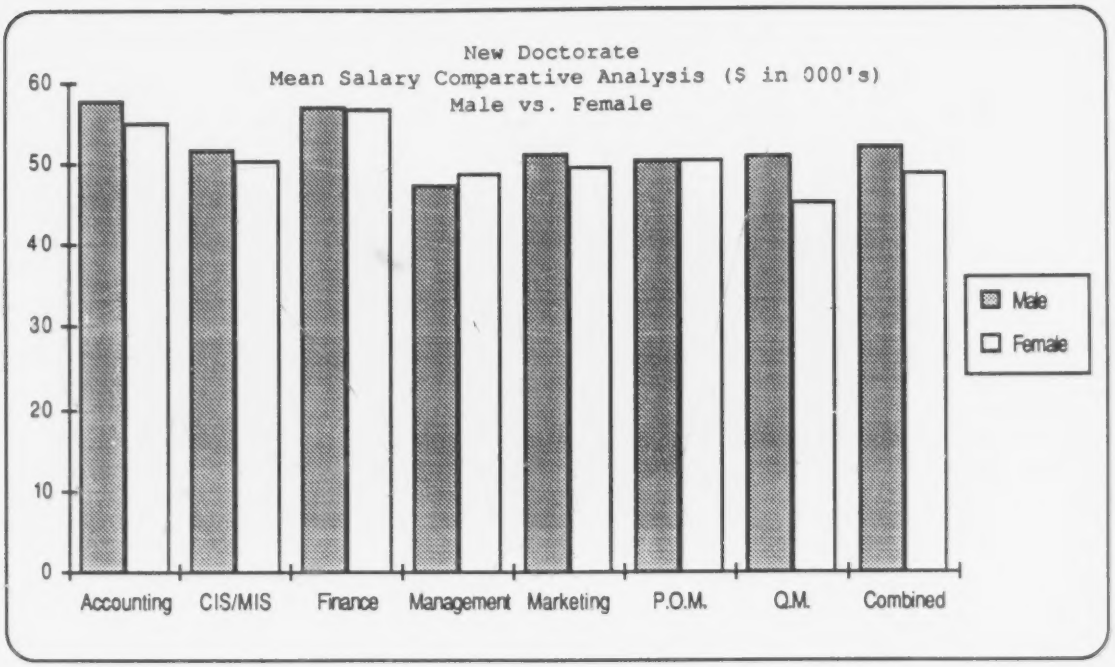

Full Professors
Mean Salary Differences ($ in 000's)
(Male minus Female)
9
8
7
6
5
4
3
2
1
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

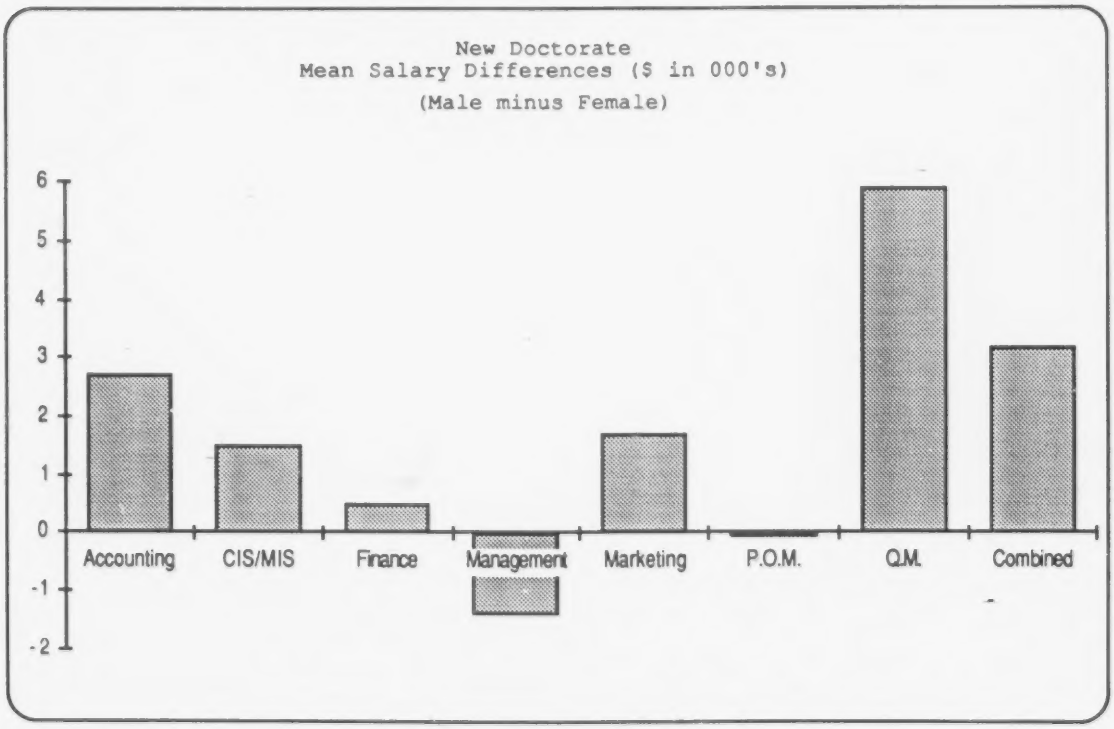

Associate Professors
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
60
50
40
30
20
10
0
Male
Female
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

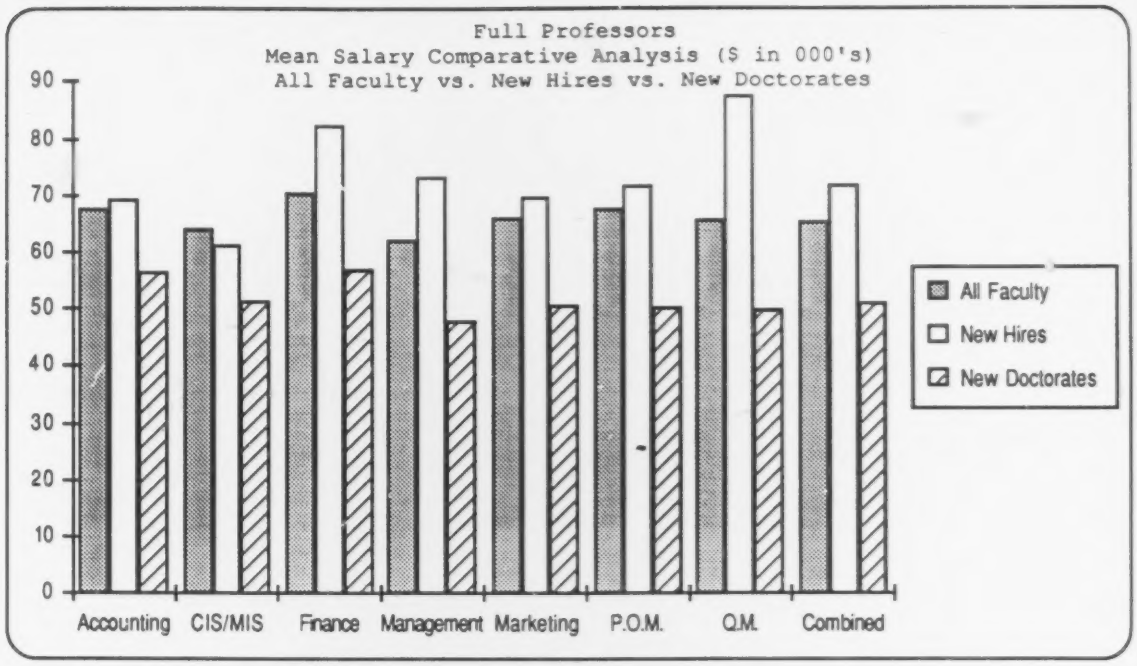

Associate Professors
Mean Salary Differences ($ in 000's)
(Male minus Female)
3
2.5
2
1.5
1
0.5
0
-0.5
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

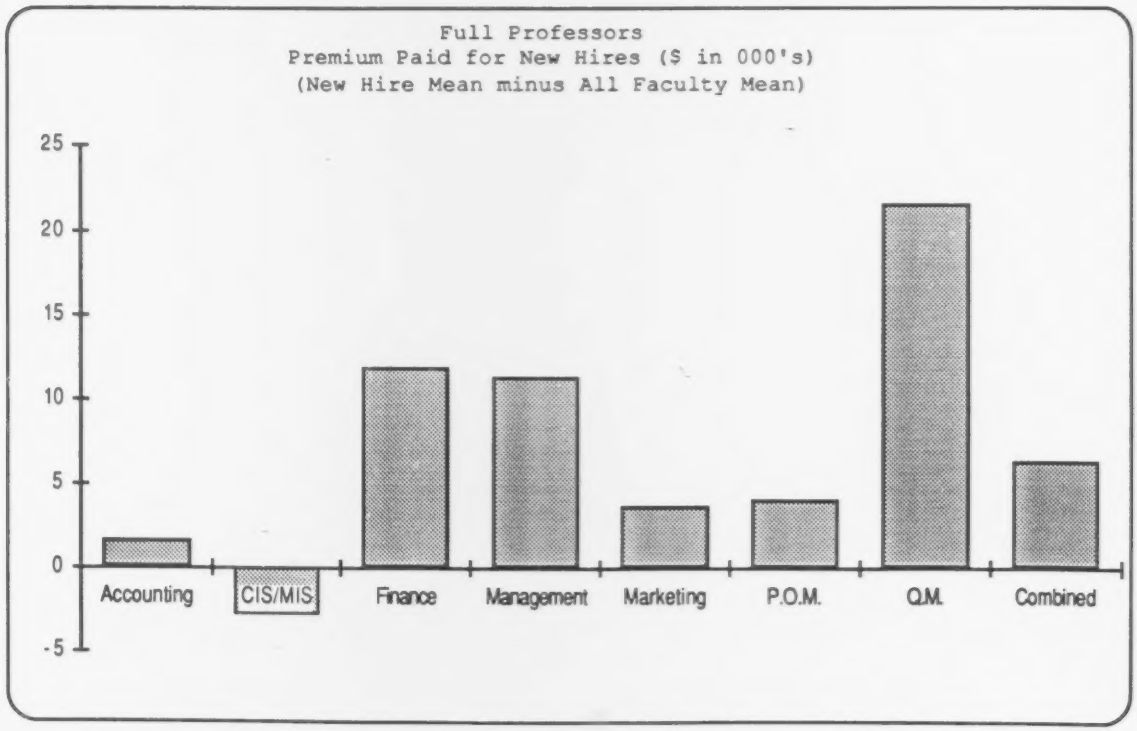

Assistant Professors
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Male
Female

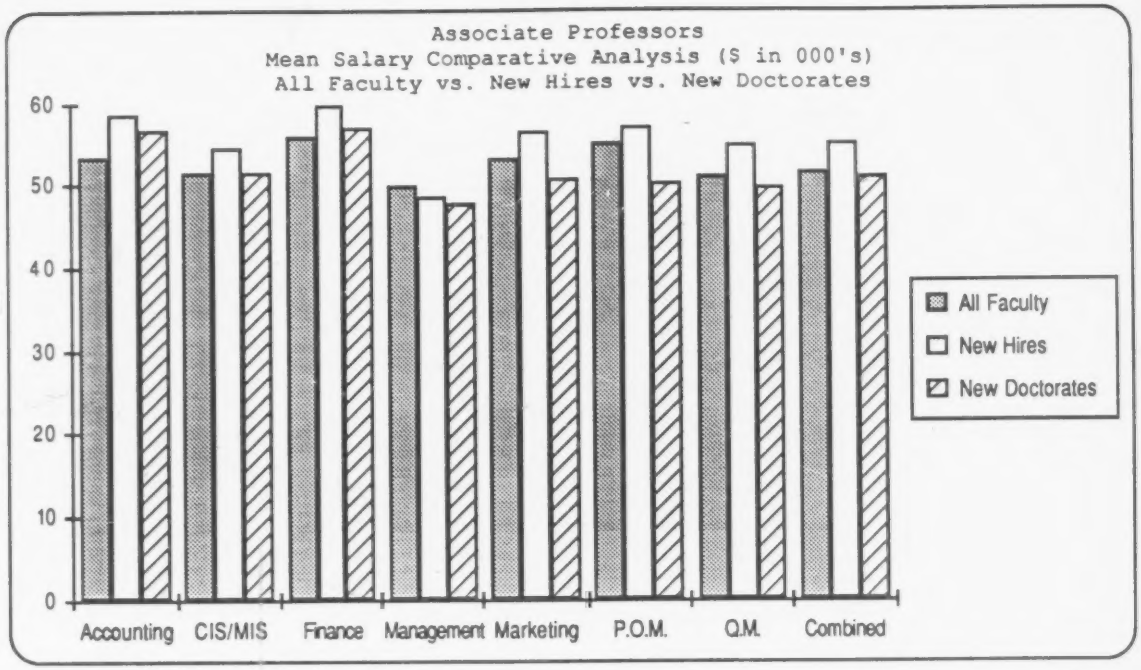

Assistant Professors
Mean Salary Differences ($ in 000's)
(Male minus Female)
2.5
2
1.5
1
0.5
0
-0.5
-1
-1.5
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

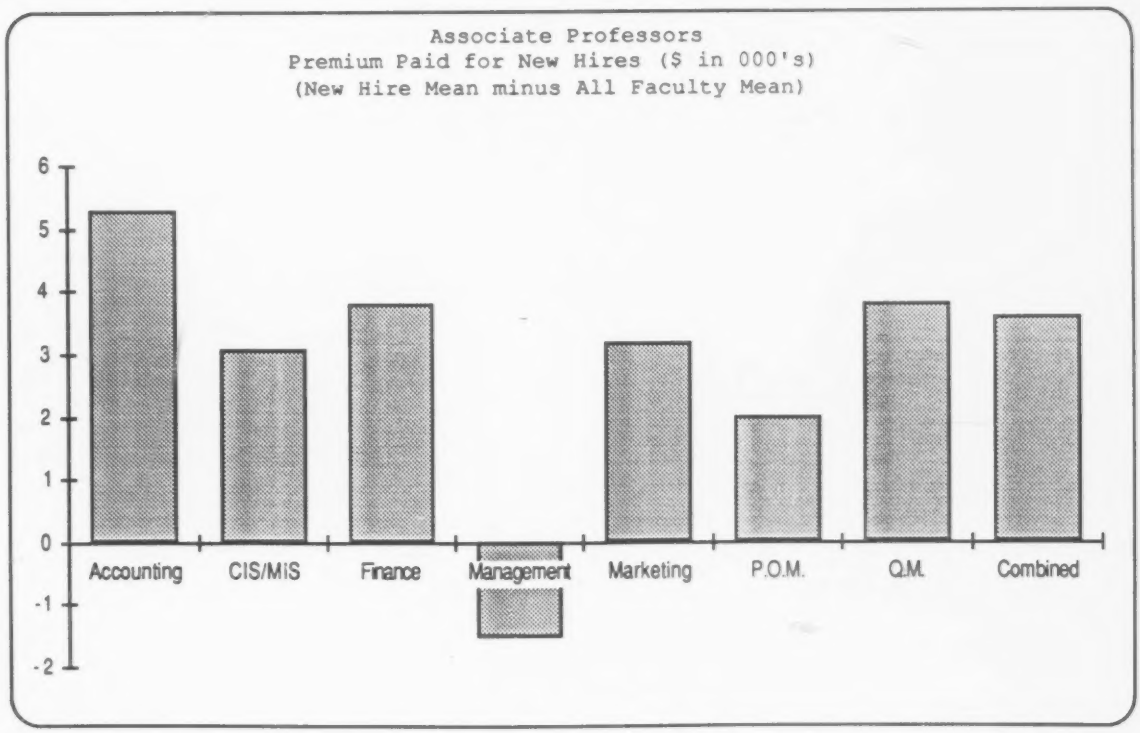

New Doctorate
Mean Salary Comparative Analysis ($ in 000's)
Male vs. Female
60
50
40
30
20
10
0
Male
Female
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

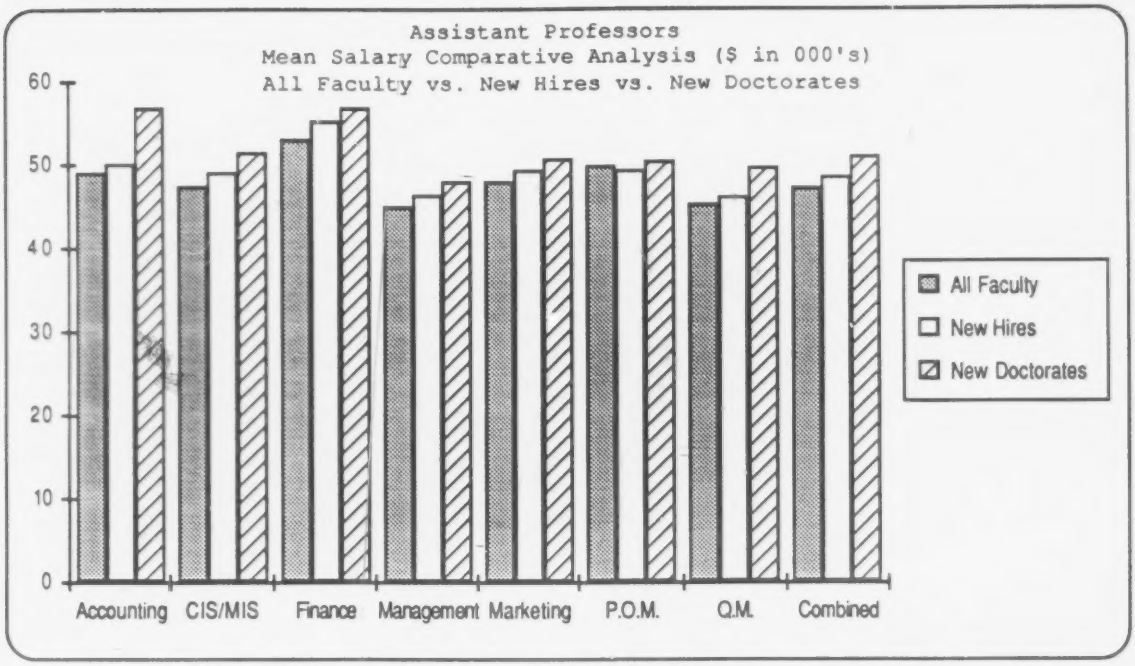

New Doctorate
Mean Salary Differences ($ in 000's)
(Male minus Female)
6
5
4
3
2
1
0
-1
-2
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

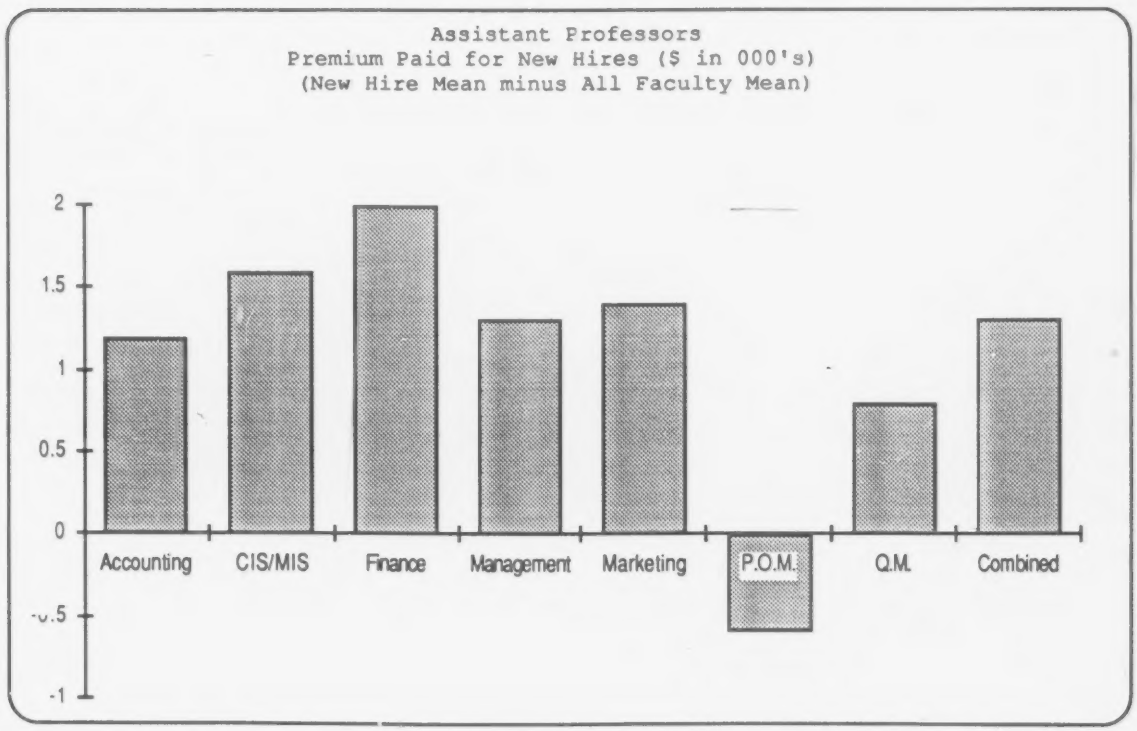

Full Professors
Mean Salary Comparative Analysis ($ in 000's)
All Faculty vs. New Hires vs. New Doctorates
90
80
70
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
All Faculty
New Hires
New Doctorates

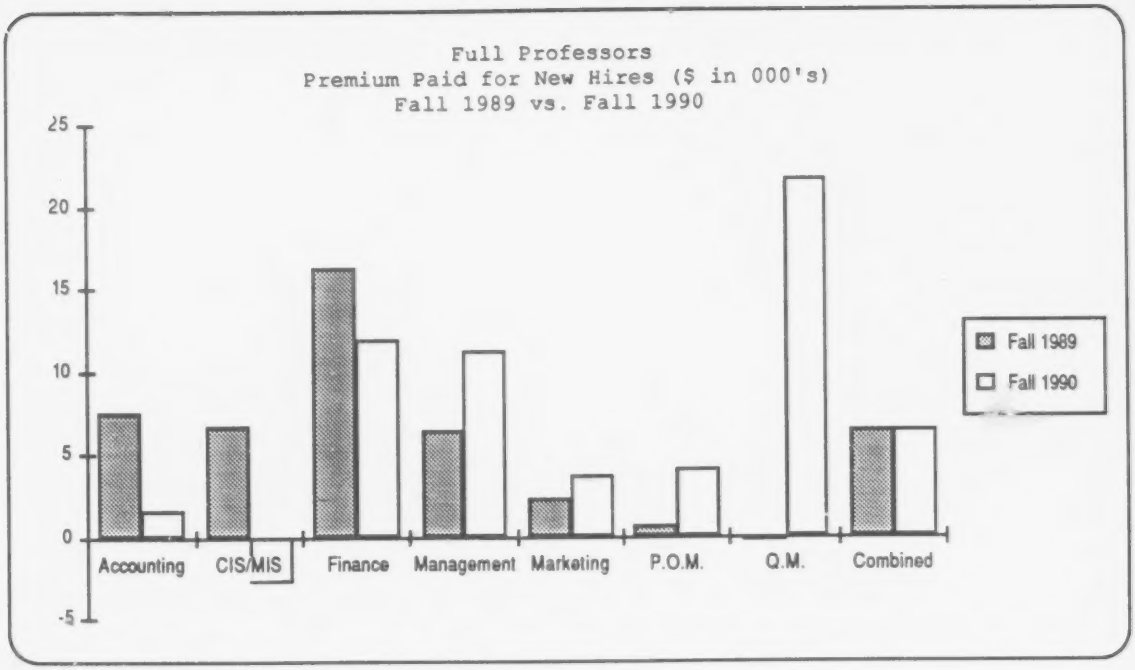

Full Professors
Premium Paid for New Hires ($ in 000's)
(New Hire Mean minus All Faculty Mean)
25
20
15
10
5
0
-5
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

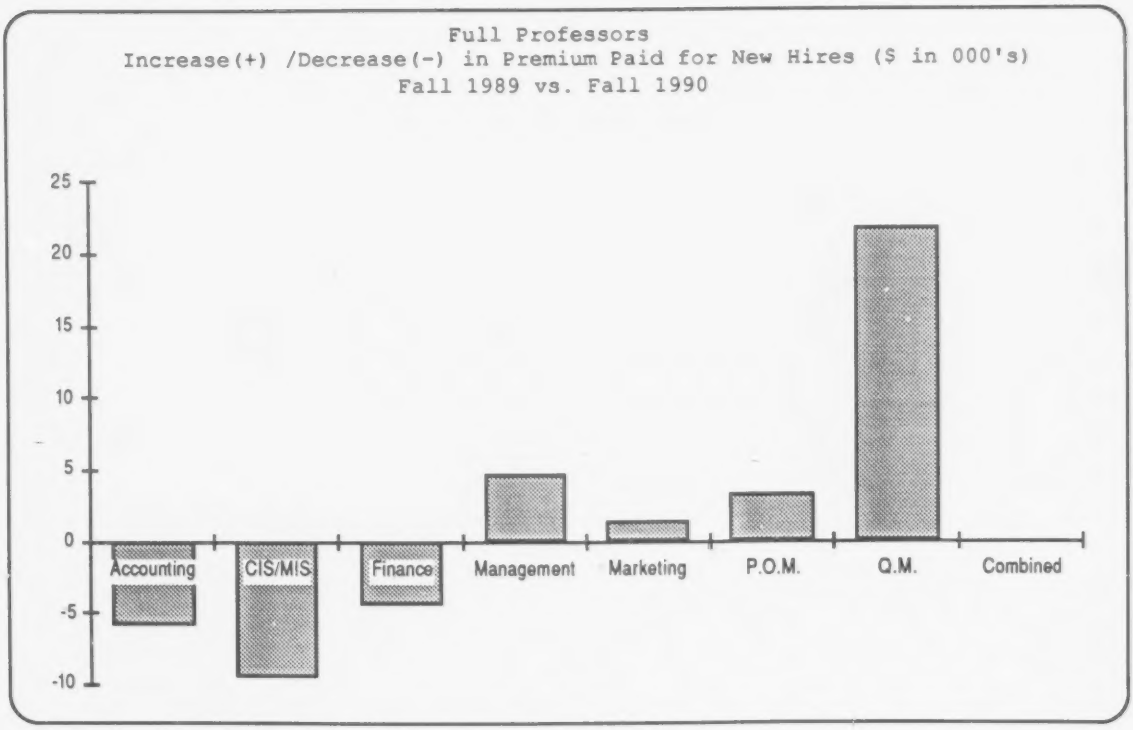

Associate Professors
Mean Salary Comparative Analysis ($ in 000's)
All Faculty vs. New Hires vs. New Doctorates
60
50
40
30
20
10
0
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
All Faculty
New Hires
New Doctorates

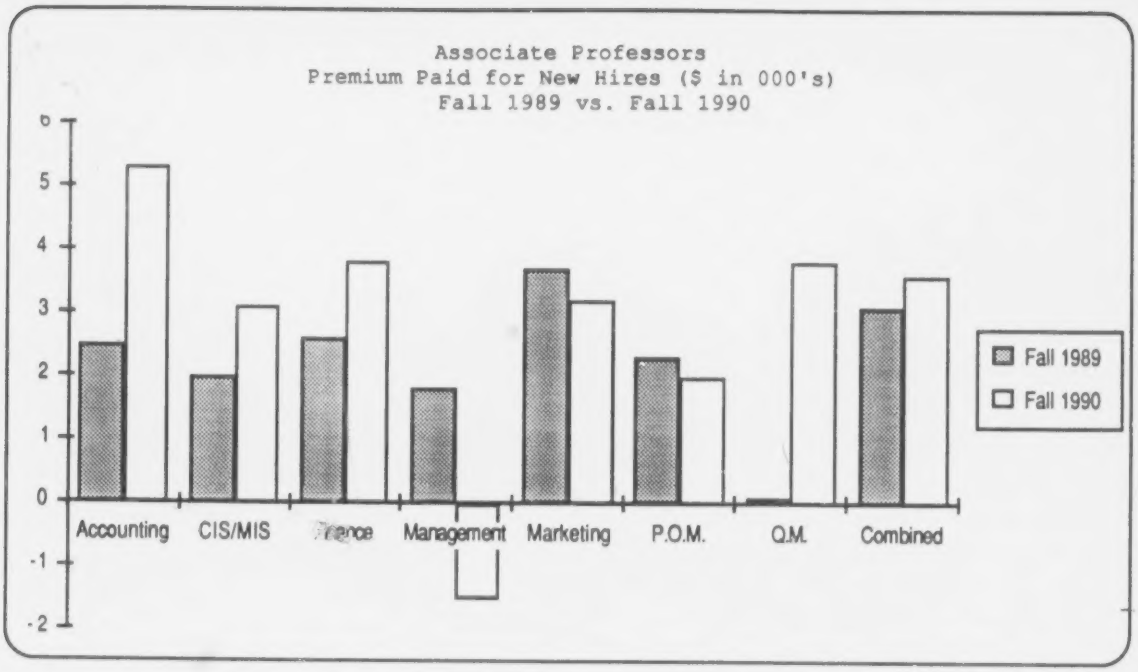

Associate Professors
Premium Paid for New Hires ($ in 000's)
(New Hire Mean minus All Faculty Mean)
6
5
4
3
2
1
0
-1
-2
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

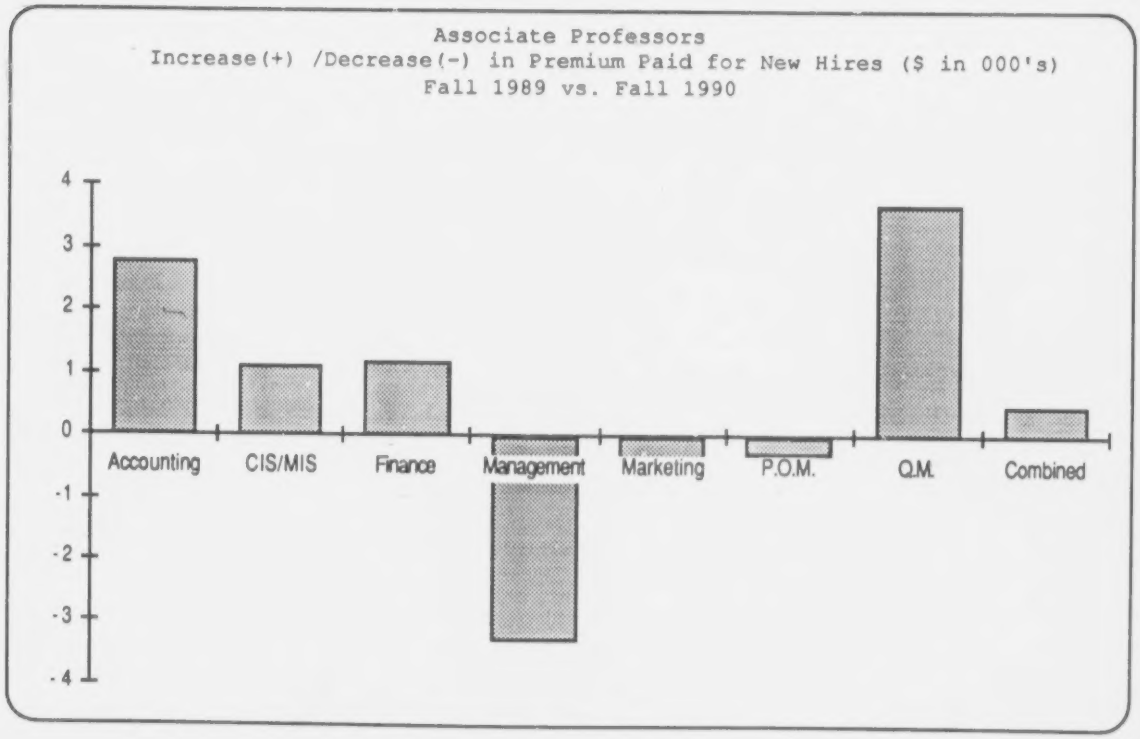

Assistant Professors
Mean Salary Comparative Analysis ($ in 000's)
All Faculty vs. New Hires vs. New Doctorates
60
50
40
30
20
10
0
All Faculty
New Hires
New Doctorates
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

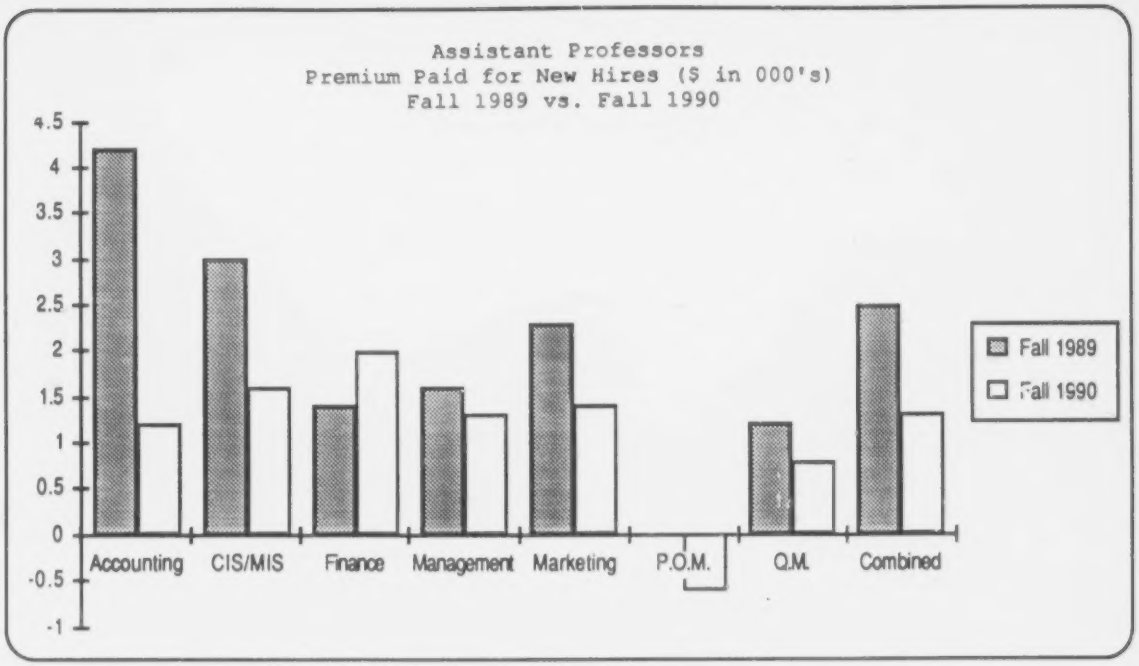

Assistant Professors
Premium Paid for New Hires ($ in 000's)
(New Hire Mean minus All Faculty Mean)
2
1.5
1
0.5
0
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

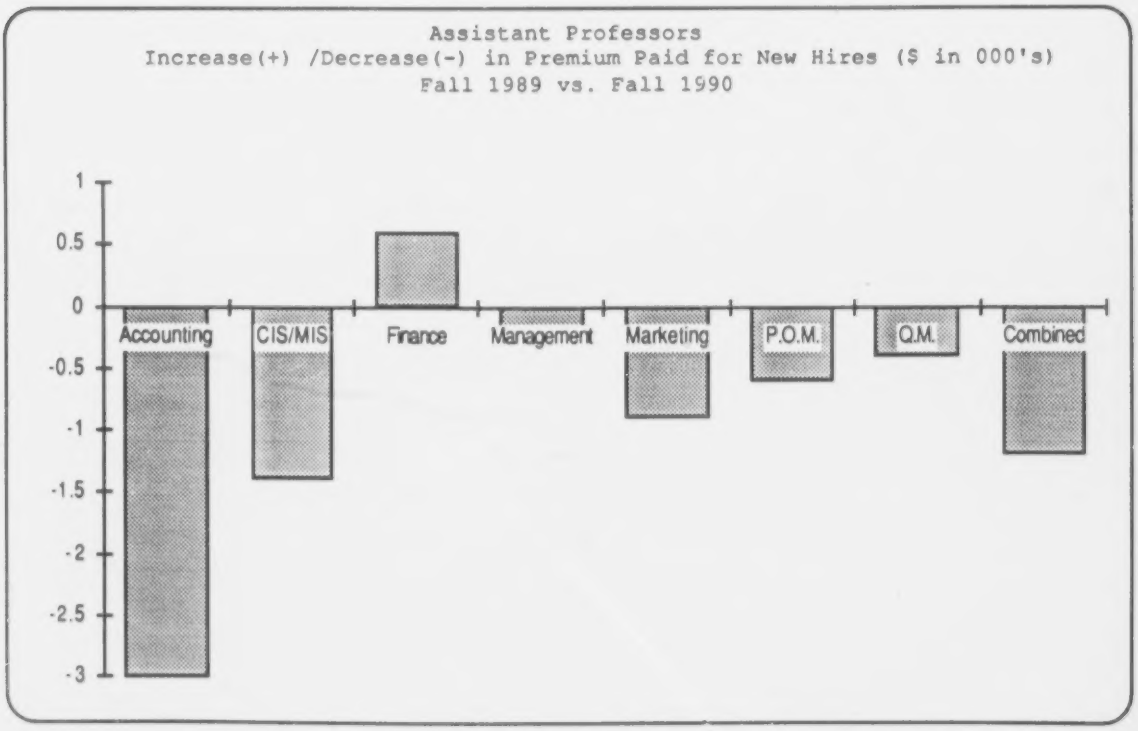

Full Professors
Premium Paid for New Hires ($ in 000's)
Fall 1989 vs. Fall 1990
25
20
15
10
5
0
-5
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Fall 1989
Fall 1990


Full Professors
Increase(+) /Decrease(-) in Premium Paid for New Hires ($ in 000's)
Fall 1989 vs. Fall 1990
25
20
15
10
5
0
-5
-10
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

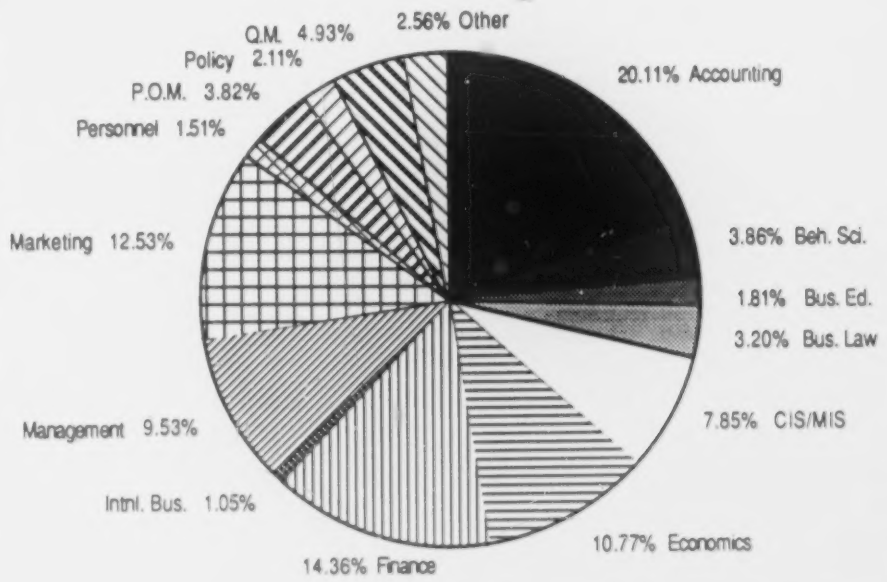

Associate Professors
Premium Paid for New Hires ($ in 000's)
Fall 1989 vs. Fall 1990
6
5
4
3
2
1
0
-1
-2
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Fall 1989
Fall 1990


Associate Professors
Increase(+) /Decrease(-) in Premium Paid for New Hires ($ in 000's)
Fall 1989 vs. Fall 1990
4
3
2
1
0
-1
-2
-3
-4
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined


Assistant Professors
Premium Paid for New Hires ($ in 000's)
Fall 1989 vs. Fall 1990
4.5
4
3.5
3
2.5
2
1.5
1
0.5
0
-0.5
-1
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined
Fall 1989
Fall 1990


Assistant Professors
Increase(+) /Decrease(-) in Premium Paid for New Hires ($ in 000's)
Fall 1989 vs. Fall 1990
1
0.5
0
-0.5
-1
-1.5
-2
-2.5
-3
Accounting
CIS/MIS
Finance
Management
Marketing
P.O.M.
Q.M.
Combined

Percentage of Total Salaries
by Functional Area - All Faculty



Percentage of Total Salaries
by Functional Area - New Hires

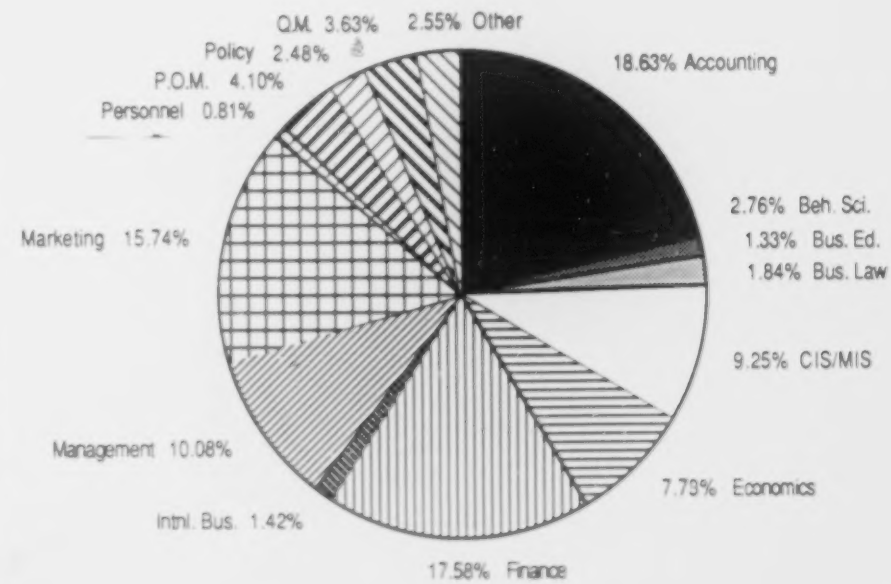


TABLE OF CONTENTS

FACULTY

Combined Faculty 1- 3
Accounting 4- 6
Behavioral Science/Organizational Behavior 7- 9
Business Education/Business Communication 10-12
Business Law/Legal Environment 13-15
Computer Information Systems/Management Information Systems 16-18
Economics 19-21
Finance 22-24
International Business 25-27
Management 28-30
Marketing 31-33
Personnel 34-36
Production/Operations Management/Managerial Economics 37-39
Policy and Control 40-42
Quantitative Methods 43-45
Other 46-48

ADMINISTRATIVE PERSONNEL/NINE-MONTH BASIS 49-57

ADMINISTRATIVE PERSONNEL/TWELVE-MONTH BASIS 58-66

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS 67-72

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS 73-78

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

COMBINED

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	4351	17.6-152.2	65.5	85.5	72.0	62.8	56.2	49.6
ASSOCIATE PROFESSOR	3330	24.4- 90.0	52.5	63.9	57.9	52.0	46.5	41.1
ASSISTANT PROFESSOR	3238	21.5- 76.0	48.7	58.0	54.0	49.0	43.8	37.4
INSTRUCTOR	1081	14.0- 75.0	31.7	48.0	36.9	28.9	24.0	21.3
- New Hire -								
PROFESSOR	94	41.9-126.4	76.1	100.0	88.0	70.2	62.8	56.0
ASSOCIATE PROFESSOR	112	35.6- 87.5	55.8	70.0	62.0	55.8	48.0	43.8
ASSISTANT PROFESSOR	336	28.0- 75.0	50.4	60.0	56.0	50.0	46.0	39.5
INSTRUCTOR	123	14.0- 58.6	29.2	45.0	34.0	26.0	23.0	18.0
NEW DOCTORATE	295	22.0- 70.0	52.1	63.0	56.0	52.5	48.0	41.5
ABD	135	14.0- 70.0	48.6	58.0	53.0	49.0	45.0	38.5
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	1134	27.0-126.5	55.3	66.0	62.0	54.4	48.1	43.8
ASSOCIATE PROFESSOR	1265	26.0- 82.3	46.6	56.8	51.7	46.1	41.2	37.2
ASSISTANT PROFESSOR	1269	21.8- 68.0	41.3	51.1	47.0	40.8	35.5	31.6
INSTRUCTOR	492	15.5- 57.0	30.2	40.0	33.1	28.5	25.5	23.4
- New Hire -								
PROFESSOR	46	40.0- 90.0	60.5	70.0	62.8	58.7	55.0	50.5
ASSOCIATE PROFESSOR	78	35.0- 67.3	51.5	59.0	55.9	52.0	46.4	43.0
ASSISTANT PROFESSOR	169	24.0- 68.0	43.6	52.0	48.0	45.0	38.0	34.0
INSTRUCTOR	72	18.0- 55.0	29.6	42.5	32.0	27.0	23.5	20.7
NEW DOCTORATE	91	23.4- 65.0	45.9	55.0	51.7	47.0	41.0	32.1
ABD	63	26.5- 62.0	41.2	50.0	45.0	42.1	35.9	32.0
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	1395	20.3-177.5	78.0	112.0	90.5	71.5	60.4	54.4
ASSOCIATE PROFESSOR	1372	22.0-130.0	57.6	72.3	63.6	55.9	49.4	44.5
ASSISTANT PROFESSOR	1565	25.0- 98.6	52.9	65.0	58.6	53.1	46.4	39.4
INSTRUCTOR	261	15.5- 92.0	37.8	55.4	43.5	34.6	29.9	23.1
- New Hire -								
PROFESSOR	33	44.0-140.0	86.3	125.0	100.0	80.0	70.0	60.0
ASSOCIATE PROFESSOR	56	39.0-120.0	64.2	80.0	70.0	60.0	56.0	50.0
ASSISTANT PROFESSOR	152	25.0- 75.0	54.5	65.0	60.0	55.0	50.0	42.0
INSTRUCTOR	46	15.5- 70.0	41.9	58.0	55.5	39.9	30.0	24.0
NEW DOCTORATE	109	29.0- 88.5	54.0	65.0	59.0	54.0	48.5	40.5
ABD	80	23.0- 76.0	50.6	66.0	57.0	52.0	46.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

COMBINED

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	635	24.7-110.0	54.8	69.5	61.8	54.4	46.9	40.8
ASSOCIATE PROFESSOR	788	25.0- 76.0	45.3	56.7	50.4	44.8	39.9	35.0
ASSISTANT PROFESSOR	858	22.0- 71.1	39.5	51.8	45.1	38.0	32.7	29.7
INSTRUCTOR	174	19.0- 52.7	31.6	41.0	34.5	30.0	27.0	24.5
- New Hire -								
PROFESSOR	19	30.0- 77.0	52.0	69.0	60.0	47.0	43.0	36.0
ASSOCIATE PROFESSOR	49	34.5- 67.0	49.3	62.0	57.0	50.0	42.0	37.0
ASSISTANT PROFESSOR	118	24.5- 66.0	42.1	56.0	50.0	42.0	33.2	29.0
INSTRUCTOR	22	23.0- 51.0	32.0	43.0	33.0	30.0	26.5	25.0
NEW DOCTORATE	32	31.0- 63.0	45.1	55.0	52.0	45.0	36.0	34.0
ABD	32	27.0- 56.0	42.3	55.0	51.0	43.0	32.0	27.0
PUBLIC								
- All Faculty -								
PROFESSOR	5485	17.6-152.2	63.4	83.0	69.5	62.0	53.6	47.3
ASSOCIATE PROFESSOR	4595	24.4- 90.0	50.9	62.2	56.9	50.6	44.6	39.6
ASSISTANT PROFESSOR	4507	21.5- 76.0	46.6	57.0	52.5	47.4	40.2	34.9
INSTRUCTOR	1573	14.0- 75.0	31.3	45.7	35.4	28.8	24.7	22.0
- New Hire -								
PROFESSOR	140	40.0-126.4	71.0	95.0	81.8	65.0	58.7	54.0
ASSOCIATE PROFESSOR	190	35.0- 87.5	54.0	65.0	59.0	53.5	47.0	43.8
ASSISTANT PROFESSOR	505	24.0- 75.0	48.1	59.0	54.0	48.0	42.5	36.4
INSTRUCTOR	195	14.0- 58.6	29.3	43.8	33.5	26.5	23.0	20.0
NEW DOCTORATE	386	22.0- 70.0	50.6	60.5	55.8	51.0	46.4	39.5
ABD	198	14.0- 70.0	46.2	58.0	51.0	47.0	42.0	35.0
PRIVATE								
- All Faculty -								
PROFESSOR	2030	20.3-177.5	70.7	104.5	81.3	64.3	55.3	47.0
ASSOCIATE PROFESSOR	2160	22.0-130.0	53.1	68.3	59.9	51.8	44.9	39.6
ASSISTANT PROFESSOR	2423	22.0- 98.6	48.1	62.0	56.0	48.8	39.0	33.0
INSTRUCTOR	435	15.5- 92.0	35.3	51.0	39.8	32.9	28.0	24.0
- New Hire -								
PROFESSOR	52	30.0-140.0	73.8	105.0	90.0	70.0	53.0	43.0
ASSOCIATE PROFESSOR	105	34.5-120.0	57.2	72.0	62.0	57.0	47.0	42.0
ASSISTANT PROFESSOR	270	24.5- 75.0	49.1	62.0	57.0	50.0	40.0	32.5
INSTRUCTOR	68	15.5- 70.0	38.7	58.0	48.0	35.0	28.0	25.0
NEW DOCTORATE	141	29.0- 88.5	51.9	65.0	58.0	52.5	45.0	38.5
ABD	112	23.0- 76.0	48.3	63.0	55.0	51.0	40.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

COMBINED

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	5746	17.6-177.5	68.5	92.5	76.0	63.4	57.1	50.1
ASSOCIATE PROFESSOR	4702	22.0-130.0	54.0	66.3	59.5	53.0	47.3	42.1
ASSISTANT PROFESSOR	4803	21.5- 98.6	50.0	60.5	55.2	50.0	44.5	38.1
INSTRUCTOR	1342	14.0- 92.0	32.9	50.0	38.5	30.2	24.7	21.7
- New Hire -								
PROFESSOR	127	41.9-140.0	78.8	104.9	90.0	75.0	64.3	57.0
ASSOCIATE PROFESSOR	168	35.6-120.0	58.6	72.0	64.0	58.0	50.1	45.0
ASSISTANT PROFESSOR	488	25.0- 75.0	51.7	62.0	57.0	52.0	47.0	40.0
INSTRUCTOR	169	14.0- 70.0	32.6	53.5	39.9	28.5	23.0	20.0
NEW DOCTORATE	404	22.0- 88.5	52.6	63.5	57.0	53.0	48.0	41.5
ABD	215	14.0- 76.0	49.4	60.0	55.0	50.0	45.0	35.0
NONACCREDITED								
- All Faculty -								
PROFESSOR	1769	24.7-126.5	55.1	67.4	62.0	54.4	47.7	42.8
ASSOCIATE PROFESSOR	2053	25.0- 82.3	46.1	56.8	51.2	45.5	40.8	36.0
ASSISTANT PROFESSOR	2127	21.8- 71.1	40.5	51.7	46.6	39.5	34.5	30.3
INSTRUCTOR	666	15.5- 57.0	30.6	40.0	33.5	29.1	25.9	23.6
- New Hire -								
PROFESSOR	65	30.0- 90.0	58.0	70.0	62.8	57.9	51.0	43.0
ASSOCIATE PROFESSOR	127	34.5- 67.3	50.6	62.0	55.9	50.5	44.6	40.5
ASSISTANT PROFESSOR	287	24.0- 68.0	43.0	53.0	49.0	43.5	37.0	31.0
INSTRUCTOR	94	18.0- 55.0	30.1	43.0	33.0	27.5	25.0	21.7
NEW DOCTORATE	123	23.4- 65.0	45.7	55.0	52.0	46.4	39.3	33.5
ABD	95	26.5- 62.0	41.6	51.0	48.0	42.1	35.0	30.0
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	7515	17.6-177.5	65.4	89.0	72.0	62.7	54.1	47.1
ASSOCIATE PROFESSOR	6755	22.0-130.0	51.6	64.2	57.3	51.0	44.7	39.6
ASSISTANT PROFESSOR	6930	21.5- 98.6	47.1	58.9	53.6	47.9	40.0	34.1
INSTRUCTOR	2008	14.0- 92.0	32.1	46.3	36.4	29.8	25.0	22.1
- New Hire -								
PROFESSOR	192	30.0-140.0	71.8	100.0	82.0	67.5	58.0	50.0
ASSOCIATE PROFESSOR	295	34.5-120.0	55.2	67.0	60.0	55.0	47.0	43.0
ASSISTANT PROFESSOR	775	24.0- 75.0	48.4	60.0	55.0	49.0	42.0	35.0
INSTRUCTOR	263	14.0- 70.0	31.7	49.8	38.0	28.0	24.0	20.0
NEW DOCTORATE	527	22.0- 88.5	51.0	62.0	56.0	52.0	46.0	39.0
ABD	310	14.0- 76.0	47.0	58.0	52.9	48.0	42.0	32.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ACCOUNTING

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	795	31.8-145.3	68.6	87.3	74.0	64.8	60.9	55.2
ASSOCIATE PROFESSOR	598	27.5- 87.5	56.0	67.0	61.2	55.8	50.7	45.9
ASSISTANT PROFESSOR	659	21.5- 75.0	52.0	60.5	56.6	53.0	48.6	42.3
INSTRUCTOR	332	17.0- 74.5	32.1	48.6	35.4	29.1	24.7	22.5
- New Hire -								
PROFESSOR	23	55.0-110.0	74.5	93.0	82.0	69.3	64.3	59.9
ASSOCIATE PROFESSOR	20	35.6- 87.5	61.4	72.3	65.0	61.0	55.0	50.0
ASSISTANT PROFESSOR	53	30.0- 75.0	53.7	64.5	59.0	55.0	48.0	41.0
INSTRUCTOR	28	17.0- 47.0	27.3	35.0	27.5	25.0	24.0	21.6
NEW DOCTORATE	40	35.0- 69.5	56.6	65.0	63.5	56.0	52.0	48.5
ABD	29	17.0- 63.0	51.5	60.0	58.0	52.9	48.0	35.0
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	198	30.6- 97.0	56.8	66.0	62.1	56.7	50.6	46.0
ASSOCIATE PROFESSOR	265	27.1- 75.5	48.7	58.7	54.0	48.0	42.7	38.7
ASSISTANT PROFESSOR	301	24.0- 68.0	41.2	53.0	47.0	40.0	34.6	31.0
INSTRUCTOR	141	19.0- 57.0	31.3	40.0	34.6	29.8	26.2	23.7
- New Hire -								
PROFESSOR	11	49.3- 68.0	58.4	62.8	62.7	58.7	55.0	49.3
ASSOCIATE PROFESSOR	14	39.5- 62.0	50.8	57.1	55.9	52.0	45.6	39.5
ASSISTANT PROFESSOR	32	24.0- 68.0	43.2	52.0	47.4	42.7	37.0	30.0
INSTRUCTOR	20	19.0- 55.0	28.3	36.0	29.0	27.0	22.0	21.7
NEW DOCTORATE	11	38.0- 65.0	53.2	59.0	55.0	53.0	51.7	38.0
ABD	8	37.0- 45.5	41.9		43.5	42.5	38.0	
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	209	45.4-171.7	81.8	122.6	90.0	75.0	62.6	57.0
ASSOCIATE PROFESSOR	239	31.1-110.0	58.5	71.8	65.0	58.2	50.4	45.4
ASSISTANT PROFESSOR	290	30.0- 98.6	57.4	70.0	61.6	56.8	53.0	45.7
INSTRUCTOR	68	22.4- 60.0	37.3	51.6	40.0	35.7	31.3	28.0
- New Hire -								
PROFESSOR	5	62.0-100.0	82.0		90.0	80.0	62.0	
ASSOCIATE PROFESSOR	13	48.0-110.0	66.6	80.0	74.0	62.0	56.0	48.0
ASSISTANT PROFESSOR	29	35.0- 72.0	58.5	68.0	63.0	58.5	56.0	47.0
INSTRUCTOR	11	28.0- 60.0	38.8	58.0	40.0	38.0	30.0	28.0
NEW DOCTORATE	14	47.4- 72.0	59.8	70.0	65.0	60.0	56.7	47.4
ABD	11	27.5- 72.0	59.8	72.0	72.0	60.0	57.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ACCOUNTING

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	117	28.4-110.0	56.1	71.4	63.0	55.2	46.9	41.0
ASSOCIATE PROFESSOR	162	27.5- 75.0	44.9	57.5	51.1	43.2	37.6	33.7
ASSISTANT PROFESSOR	227	22.0- 68.0	39.9	53.0	47.8	37.2	32.1	29.8
INSTRUCTOR	54	22.0- 52.0	32.1	39.8	33.8	30.8	28.0	25.0
- New Hire -								
PROFESSOR	4	43.0- 75.0	55.4		56.5	47.0	43.0	
ASSOCIATE PROFESSOR	9	42.0- 65.0	54.0		60.0	55.0	43.0	
ASSISTANT PROFESSOR	28	24.5- 66.0	42.8	60.0	51.0	38.0	31.2	28.0
INSTRUCTOR	7	25.0- 40.0	30.6		32.0	30.0	27.0	
NEW DOCTORATE	2	56.0- 63.0	59.5			56.0		
ABD	4	40.0- 55.0	49.3		51.0	51.0	40.0	
PUBLIC								
- All Faculty -								
PROFESSOR	993	30.6-145.3	66.2	85.0	71.4	62.8	58.5	51.9
ASSOCIATE PROFESSOR	863	27.1- 87.5	53.8	65.8	59.2	53.8	47.6	41.5
ASSISTANT PROFESSOR	960	21.5- 75.0	48.6	59.2	55.2	50.6	42.3	34.5
INSTRUCTOR	473	17.0- 74.5	31.9	45.8	35.3	29.3	25.0	23.0
- New Hire -								
PROFESSOR	34	49.3-110.0	69.3	90.0	78.0	64.3	60.2	55.0
ASSOCIATE PROFESSOR	34	35.6- 87.5	57.1	70.0	62.0	56.0	50.5	41.5
ASSISTANT PROFESSOR	85	24.0- 75.0	49.8	60.0	57.0	50.0	42.0	35.0
INSTRUCTOR	48	17.0- 55.0	27.7	36.0	28.5	26.0	23.0	21.7
NEW DOCTORATE	51	35.0- 69.5	55.9	65.0	62.0	55.0	52.0	48.5
ABD	37	17.0- 63.0	49.4	59.0	58.0	51.0	43.5	35.0
PRIVATE								
- All Faculty -								
PROFESSOR	326	28.4-171.7	72.6	110.5	81.0	65.5	56.3	47.0
ASSOCIATE PROFESSOR	401	27.5-110.0	53.0	67.5	61.0	52.8	43.3	37.0
ASSISTANT PROFESSOR	517	22.0- 98.6	49.7	65.0	58.2	51.7	37.8	32.0
INSTRUCTOR	122	22.0- 60.0	35.0	47.0	39.4	33.0	30.0	26.8
- New Hire -								
PROFESSOR	9	43.0-100.0	70.2		80.0	75.0	47.0	
ASSOCIATE PROFESSOR	22	42.0-110.0	61.5	80.0	65.0	58.3	55.0	43.0
ASSISTANT PROFESSOR	57	24.5- 72.0	50.8	63.5	60.0	55.0	37.5	30.5
INSTRUCTOR	18	25.0- 60.0	35.6	40.0	40.0	32.0	30.0	27.0
NEW DOCTORATE	16	47.4- 72.0	59.7	68.5	63.0	60.0	56.0	48.0
ABD	15	27.5- 72.0	57.0	72.0	66.0	58.0	51.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ACCOUNTING

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	1004	31.8-171.7	71.3	92.3	77.6	65.7	61.3	55.5
ASSOCIATE PROFESSOR	837	27.5-110.0	56.7	68.1	62.3	56.4	50.6	45.8
ASSISTANT PROFESSOR	949	21.5- 98.6	53.6	63.3	58.0	54.1	49.5	43.0
INSTRUCTOR	400	17.0- 74.5	33.0	49.5	38.0	30.1	25.0	23.0
- New Hire -								
PROFESSOR	28	55.0-110.0	75.8	93.0	85.0	70.0	64.3	62.0
ASSOCIATE PROFESSOR	33	35.6-110.0	63.5	80.0	70.0	61.0	56.0	50.0
ASSISTANT PROFESSOR	82	30.0- 75.0	55.4	67.0	60.0	57.0	50.0	43.0
INSTRUCTOR	39	17.0- 60.0	30.6	42.3	35.0	27.0	24.8	23.0
NEW DOCTORATE	54	35.0- 72.0	57.4	65.0	63.5	58.0	53.0	48.0
ABD	40	17.0- 72.0	53.8	66.0	59.0	57.0	48.0	35.0
NONACCREDITED								
- All Faculty -								
PROFESSOR	315	28.4-110.0	56.5	68.3	62.7	56.1	50.0	44.5
ASSOCIATE PROFESSOR	427	27.1- 75.5	47.3	58.7	53.5	46.8	41.0	36.1
ASSISTANT PROFESSOR	528	22.0- 68.0	40.6	53.0	47.3	38.4	33.8	30.3
INSTRUCTOR	195	19.0- 57.0	31.5	39.8	34.1	30.0	27.0	24.2
- New Hire -								
PROFESSOR	15	43.0- 75.0	57.6	62.8	62.7	56.5	52.4	43.0
ASSOCIATE PROFESSOR	23	39.5- 65.0	52.1	62.0	55.9	53.5	45.6	41.5
ASSISTANT PROFESSOR	60	24.0- 68.0	43.0	55.0	50.0	42.7	35.0	28.0
INSTRUCTOR	27	19.0- 55.0	28.9	36.0	30.0	27.0	25.0	21.8
NEW DOCTORATE	13	38.0- 65.0	54.2	63.0	56.0	53.0	51.7	38.0
ABD	12	37.0- 55.0	44.4	51.0	45.5	43.5	40.0	37.0
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	1319	28.4-171.7	67.8	88.8	73.6	63.2	58.0	51.1
ASSOCIATE PROFESSOR	1264	27.1-110.0	53.5	66.5	59.8	53.6	46.5	40.0
ASSISTANT PROFESSOR	1477	21.5- 98.6	49.0	60.9	56.0	50.8	40.8	33.5
INSTRUCTOR	595	17.0- 74.5	32.5	45.9	36.0	30.0	25.7	23.0
- New Hire -								
PROFESSOR	43	43.0-110.0	69.5	90.0	78.0	65.0	59.9	52.4
ASSOCIATE PROFESSOR	56	35.6-110.0	58.8	72.3	62.0	57.1	52.0	44.1
ASSISTANT PROFESSOR	142	24.0- 75.0	50.2	63.5	58.5	52.0	42.0	32.2
INSTRUCTOR	66	17.0- 60.0	29.9	40.0	33.0	27.0	25.0	21.8
NEW DOCTORATE	67	35.0- 72.0	56.8	65.0	63.0	56.7	52.0	48.5
ABD	52	17.0- 72.0	51.6	63.0	59.0	51.0	43.5	35.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BEHAVIORAL SCIENCE/ORGANIZATIONAL BEHAVIOR

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	183	32.4-137.0	68.6	91.4	77.6	64.0	57.8	49.3
ASSOCIATE PROFESSOR	160	31.8- 86.0	54.6	65.0	59.8	54.9	48.5	43.7
ASSISTANT PROFESSOR	108	33.1- 67.0	49.5	57.0	54.0	49.0	46.0	41.1
INSTRUCTOR	13	22.0- 55.3	30.5	46.3	30.0	24.9	23.6	22.0
- New Hire -								
PROFESSOR	1	70.0- 70.0	70.0					
ASSOCIATE PROFESSOR	6	43.2- 65.0	53.9		62.0	48.0	45.0	
ASSISTANT PROFESSOR	9	40.0- 61.5	50.4		51.0	50.1	42.4	
INSTRUCTOR								
NEW DOCTORATE	7	48.0- 57.0	53.1		53.7	53.0	50.0	
ABD	7	35.0- 50.9	45.4		47.0	46.0	44.5	
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	33	42.5- 91.9	59.9	68.5	63.5	59.9	53.7	46.7
ASSOCIATE PROFESSOR	29	37.0- 64.9	50.7	57.8	55.6	50.0	46.6	41.1
ASSISTANT PROFESSOR	25	33.0- 58.2	46.2	51.6	48.7	47.0	41.0	39.5
INSTRUCTOR	7	25.5- 41.8	33.2		34.1	33.1	29.0	
- New Hire -								
PROFESSOR	1	62.8- 62.8	62.8					
ASSOCIATE PROFESSOR	2	48.5- 57.7	53.1			48.5		
ASSISTANT PROFESSOR	2	42.8- 46.4	44.6			42.8		
INSTRUCTOR								
NEW DOCTORATE	2	39.5- 53.0	46.3			39.5		
ABD	3	33.0- 46.4	41.1			44.0		
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	75	44.5-140.0	79.6	110.0	92.5	73.0	62.0	59.3
ASSOCIATE PROFESSOR	60	42.1- 90.0	58.6	71.5	65.3	55.7	50.0	47.9
ASSISTANT PROFESSOR	54	42.0- 77.0	52.3	62.0	55.0	51.0	47.2	44.0
INSTRUCTOR	6	22.0- 80.8	43.3		50.7	32.5	28.9	
- New Hire -								
PROFESSOR	1	82.0- 82.0	82.0					
ASSOCIATE PROFESSOR	2	54.0- 70.0	62.0			54.0		
ASSISTANT PROFESSOR	7	45.0- 58.0	51.1		52.0	51.0	47.5	
INSTRUCTOR								
NEW DOCTORATE	5	49.5- 63.0	55.3		60.0	54.0	49.5	
ABD	3	51.0- 53.5	52.2			52.0		

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BEHAVIORAL SCIENCE/ORGANIZATIONAL BEHAVIOR

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	21	38.9- 84.4	61.2	76.5	69.5	62.6	48.7	41.3
ASSOCIATE PROFESSOR	23	34.0- 70.3	49.6	60.5	55.0	45.8	43.6	37.8
ASSISTANT PROFESSOR	16	31.0- 50.5	39.8	48.3	47.6	36.7	33.0	31.2
INSTRUCTOR	2	31.4- 36.0	33.7			31.4		
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	1	57.0- 57.0	57.0					
ASSISTANT PROFESSOR	4	31.0- 41.0	35.0		35.0	33.0	31.0	
INSTRUCTOR								
NEW DOCTORATE	1	35.0- 35.0	35.0					
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	216	32.4-137.0	67.3	91.0	77.3	62.8	56.9	49.3
ASSOCIATE PROFESSOR	189	31.8- 86.0	54.0	64.9	59.1	53.8	48.2	43.6
ASSISTANT PROFESSOR	133	33.0- 67.0	48.8	57.0	53.0	48.6	46.0	40.4
INSTRUCTOR	20	22.0- 55.3	31.4	45.0	34.1	27.7	24.5	22.5
- New Hire -								
PROFESSOR	2	62.8- 70.0	66.4			62.8		
ASSOCIATE PROFESSOR	8	43.2- 65.0	53.7		60.0	48.5	45.0	
ASSISTANT PROFESSOR	11	40.0- 61.5	49.4	60.0	50.8	50.0	42.8	40.0
INSTRUCTOR								
NEW DOCTORATE	9	39.5- 57.0	51.6		53.7	53.0	48.0	
ABD	10	33.0- 50.9	44.1	50.0	47.0	44.5	44.0	33.0
PRIVATE								
- All Faculty -								
PROFESSOR	96	38.9-140.0	75.6	100.0	84.5	69.0	61.0	54.8
ASSOCIATE PROFESSOR	83	34.0- 90.0	56.1	70.3	60.5	54.9	48.7	44.1
ASSISTANT PROFESSOR	70	31.0- 77.0	49.5	60.5	54.0	49.5	45.0	35.1
INSTRUCTOR	8	22.0- 80.8	40.9		45.0	32.5	28.9	
- New Hire -								
PROFESSOR	1	82.0- 82.0	82.0					
ASSOCIATE PROFESSOR	3	54.0- 70.0	60.3			57.0		
ASSISTANT PROFESSOR	11	31.0- 58.0	45.2	54.0	51.0	47.5	35.0	31.0
INSTRUCTOR								
NEW DOCTORATE	6	35.0- 63.0	51.9		60.0	50.0	49.5	
ABD	3	51.0- 53.5	52.2			52.0		

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BEHAVIORAL SCIENCE/ORGANIZATIONAL BEHAVIOR

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	258	32.4-140.0	71.8	96.3	83.0	65.9	59.7	51.1
ASSOCIATE PROFESSOR	220	31.8- 90.0	55.7	67.0	60.0	55.2	49.0	45.2
ASSISTANT PROFESSOR	162	33.1- 77.0	50.4	58.3	54.3	50.0	46.4	42.8
INSTRUCTOR	19	22.0- 80.8	34.5	50.7	45.0	27.7	24.5	22.0
- New Hire -								
PROFESSOR	2	70.0- 82.0	76.0			70.0		
ASSOCIATE PROFESSOR	8	43.2- 70.0	55.9		62.0	54.0	45.0	
ASSISTANT PROFESSOR	16	40.0- 61.5	50.7	58.0	52.0	50.1	47.5	42.4
INSTRUCTOR								
NEW DOCTORATE	12	48.0- 63.0	54.0	60.0	57.0	53.0	50.0	48.0
ABD	10	35.0- 53.5	47.4	52.0	51.0	47.0	44.5	35.0
			NONACCREDITED					
- All Faculty -								
PROFESSOR	54	38.9- 91.9	60.4	72.7	64.1	60.7	53.7	46.7
ASSOCIATE PROFESSOR	52	34.0- 70.3	50.2	58.8	55.6	48.7	44.4	41.1
ASSISTANT PROFESSOR	41	31.0- 58.2	43.7	51.1	48.6	46.4	36.7	33.0
INSTRUCTOR	9	25.5- 41.8	33.3		36.0	33.1	29.0	
- New Hire -								
PROFESSOR	1	62.8- 62.8	62.8					
ASSOCIATE PROFESSOR	3	48.5- 57.7	54.4			57.0		
ASSISTANT PROFESSOR	6	31.0- 46.4	38.2		42.8	35.0	33.0	
INSTRUCTOR								
NEW DOCTORATE	3	35.0- 53.0	42.5			39.5		
ABD	3	33.0- 46.4	41.1			44.0		
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	312	32.4-140.0	69.8	94.3	80.0	64.2	58.1	50.0
ASSOCIATE PROFESSOR	272	31.8- 90.0	54.7	66.2	59.8	54.3	48.4	43.7
ASSISTANT PROFESSOR	203	31.0- 77.0	49.1	58.0	53.7	48.8	45.8	40.4
INSTRUCTOR	28	22.0- 80.8	34.1	46.3	40.1	29.0	24.7	22.5
- New Hire -								
PROFESSOR	3	62.8- 82.0	71.6			70.0		
ASSOCIATE PROFESSOR	11	43.2- 70.0	55.5	65.0	60.0	57.0	48.0	43.2
ASSISTANT PROFESSOR	22	31.0- 61.5	47.3	58.0	51.0	48.0	42.4	33.0
INSTRUCTOR								
NEW DOCTORATE	15	35.0- 63.0	51.7	57.0	54.0	53.0	49.5	35.0
ABD	13	33.0- 53.5	46.0	52.0	50.9	46.4	44.0	33.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

BUSINESS EDUCATION/BUSINESS COMMUNICATION

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	112	36.0- 92.8	51.7	62.8	57.4	49.4	44.6	41.1
ASSOCIATE PROFESSOR	74	28.2- 62.0	42.6	51.6	46.9	42.1	38.0	32.7
ASSISTANT PROFESSOR	67	24.7- 45.0	34.4	41.1	37.3	34.0	31.0	27.9
INSTRUCTOR	64	15.0- 43.8	26.2	33.2	31.0	25.0	21.0	19.0
- New Hire -								
PROFESSOR	1	57.0- 57.0	57.0					
ASSOCIATE PROFESSOR	5	36.0- 62.0	44.9		45.1	43.8	36.0	
ASSISTANT PROFESSOR	8	31.5- 45.0	36.9		39.5	35.9	33.0	
INSTRUCTOR	8	15.0- 30.0	22.7		26.0	22.0	18.0	
NEW DOCTORATE	4	30.0- 39.5	35.0		39.0	31.5	30.0	
ABD								
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	51	35.2- 69.0	47.2	57.2	51.5	46.0	42.1	38.4
ASSOCIATE PROFESSOR	61	26.0- 59.6	40.9	49.6	44.0	40.5	36.4	32.6
ASSISTANT PROFESSOR	69	23.5- 53.0	35.7	40.8	37.8	36.0	32.9	29.7
INSTRUCTOR	37	18.0- 33.0	26.1	30.6	28.2	25.4	23.6	22.5
- New Hire -								
PROFESSOR	1	40.0- 40.0	40.0					
ASSOCIATE PROFESSOR	4	40.5- 46.0	44.1		46.0	44.0	40.5	
ASSISTANT PROFESSOR	6	30.0- 53.0	38.3		38.7	35.5	35.0	
INSTRUCTOR	2	18.0- 23.8	20.9			18.0		
NEW DOCTORATE								
ABD	2	30.0- 37.5	33.8			30.0		
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	1	78.2- 78.2	78.2					
ASSOCIATE PROFESSOR	2	53.7- 60.0	56.9			53.7		
ASSISTANT PROFESSOR	7	34.0- 48.0	41.0		42.8	42.5	36.9	
INSTRUCTOR	7	32.9- 44.5	39.1		41.0	39.6	35.0	
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	1	60.0- 60.0	60.0					
ASSISTANT PROFESSOR	1	48.0- 48.0	48.0					
INSTRUCTOR								
NEW DOCTORATE								
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BUSINESS EDUCATION/BUSINESS COMMUNICATION

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PRIVATE NONACCREDITED					
- All Faculty -								
PROFESSOR	8	30.5- 49.7	43.4		48.0	44.0	38.9	
ASSOCIATE PROFESSOR	7	28.4- 59.9	36.7		34.0	30.7	30.0	
ASSISTANT PROFESSOR	5	23.0- 32.0	25.6		26.9	23.0	23.0	
INSTRUCTOR	3	24.9- 41.0	31.3			28.0		
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR								
INSTRUCTOR								
NEW DOCTORATE								
ABD								
			PUBLIC					
- All Faculty -								
PROFESSOR	163	35.2- 92.8	50.3	62.8	55.8	48.1	43.8	40.0
ASSOCIATE PROFESSOR	135	26.0- 62.0	41.8	51.0	46.0	41.8	37.5	32.7
ASSISTANT PROFESSOR	136	23.5- 53.0	35.1	41.1	37.8	35.0	31.5	29.0
INSTRUCTOR	101	15.0- 43.8	26.1	32.1	29.5	25.4	22.5	20.1
- New Hire -								
PROFESSOR	2	40.0- 57.0	48.5			40.0		
ASSOCIATE PROFESSOR	9	36.0- 62.0	44.5		46.0	44.0	37.5	
ASSISTANT PROFESSOR	14	30.0- 53.0	37.5	45.0	39.5	35.9	34.0	30.0
INSTRUCTOR	10	15.0- 30.0	22.4	28.2	26.0	22.0	18.0	15.0
NEW DOCTORATE	4	30.0- 39.5	35.0		39.0	31.5	30.0	
ABD	2	30.0- 37.5	33.8			30.0		
			PRIVATE					
- All Faculty -								
PROFESSOR	9	30.5- 78.2	47.3		49.7	46.6	38.9	
ASSOCIATE PROFESSOR	9	28.4- 60.0	41.2		53.7	34.0	30.0	
ASSISTANT PROFESSOR	12	23.0- 48.0	34.6	45.8	42.5	34.0	23.0	23.0
INSTRUCTOR	10	24.9- 44.5	36.7	42.8	41.0	37.7	32.9	24.9
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	1	60.0- 60.0	60.0					
ASSISTANT PROFESSOR	1	48.0- 48.0	48.0					
INSTRUCTOR								
NEW DOCTORATE								
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BUSINESS EDUCATION/BUSINESS COMMUNICATION

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	113	36.0- 92.8	52.0	62.8	58.1	49.6	44.6	41.1
ASSOCIATE PROFESSOR	76	28.2- 62.0	43.0	52.6	47.6	42.7	38.0	33.6
ASSISTANT PROFESSOR	74	24.7- 48.0	35.0	42.8	37.8	34.2	31.3	27.9
INSTRUCTOR	71	15.0- 44.5	27.4	37.7	31.7	26.0	21.7	19.0
- New Hire -								
PROFESSOR	1	57.0- 57.0	57.0					
ASSOCIATE PROFESSOR	6	36.0- 62.0	47.4		60.0	43.8	37.5	
ASSISTANT PROFESSOR	9	31.5- 48.0	38.1		40.0	36.0	33.0	
INSTRUCTOR	8	15.0- 30.0	22.7		26.0	22.0	18.0	
NEW DOCTORATE	4	30.0- 39.5	35.0		39.0	31.5	30.0	
ABD								
			NONACCREDITED					
- All Faculty -								
PROFESSOR	59	30.5- 69.0	46.7	56.5	49.7	46.0	40.9	38.4
ASSOCIATE PROFESSOR	68	26.0- 59.9	40.5	49.6	43.9	40.0	35.0	30.7
ASSISTANT PROFESSOR	74	23.0- 53.0	35.0	40.8	37.8	35.0	32.0	28.0
INSTRUCTOR	40	18.0- 41.0	26.5	31.0	28.2	25.4	23.8	22.5
- New Hire -								
PROFESSOR	1	40.0- 40.0	40.0					
ASSOCIATE PROFESSOR	4	40.5- 46.0	44.1		46.0	44.0	40.5	
ASSISTANT PROFESSOR	6	30.0- 53.0	38.3		38.7	35.5	35.0	
INSTRUCTOR	2	18.0- 23.8	20.9			18.0		
NEW DOCTORATE								
ABD	2	30.0- 37.5	33.8			30.0		
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	172	30.5- 92.8	50.1	62.8	55.0	48.0	43.7	40.0
ASSOCIATE PROFESSOR	144	26.0- 62.0	41.8	51.3	46.0	41.1	37.2	31.7
ASSISTANT PROFESSOR	148	23.0- 53.0	35.0	42.1	37.8	35.0	31.3	28.1
INSTRUCTOR	111	15.0- 44.5	27.1	35.0	31.0	26.0	22.9	20.2
- New Hire -								
PROFESSOR	2	40.0- 57.0	48.5			40.0		
ASSOCIATE PROFESSOR	10	36.0- 62.0	46.1	60.0	46.0	44.0	40.5	36.0
ASSISTANT PROFESSOR	15	30.0- 53.0	38.2	45.0	39.5	36.0	34.0	30.0
INSTRUCTOR	10	15.0- 30.0	22.4	28.2	26.0	22.0	18.0	15.0
NEW DOCTORATE	4	30.0- 39.5	35.0		39.0	31.5	30.0	
ABD	2	30.0- 37.5	33.8			30.0		

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

BUSINESS LAW/LEGAL ENVIRONMENT

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	129	33.5-120.6	61.5	80.6	66.7	61.0	52.0	45.0
ASSOCIATE PROFESSOR	166	24.4- 65.1	45.0	55.6	50.0	44.3	40.0	36.0
ASSISTANT PROFESSOR	129	25.0- 55.0	38.3	47.7	42.7	37.3	33.5	31.1
INSTRUCTOR	37	17.1- 67.7	31.5	52.3	35.9	26.8	20.3	18.9
- New Hire -								
PROFESSOR	2	48.2- 57.0	52.6			48.2		
ASSOCIATE PROFESSOR	2	42.0- 46.8	44.4			42.0		
ASSISTANT PROFESSOR	11	34.0- 55.0	40.1	46.0	40.0	39.9	35.5	34.0
INSTRUCTOR	2	32.0- 35.0	33.5			32.0		
NEW DOCTORATE	9	22.0- 57.1	43.0		55.0	41.5	36.4	
ABD								
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	30	36.4- 62.8	53.2	62.7	62.0	52.5	46.9	40.6
ASSOCIATE PROFESSOR	65	30.4- 57.1	41.4	48.3	43.8	41.4	37.0	34.6
ASSISTANT PROFESSOR	67	26.0- 52.0	37.0	44.1	39.2	36.4	33.5	30.7
INSTRUCTOR	11	22.6- 52.0	31.3	41.0	31.7	30.0	25.7	22.6
- New Hire -								
PROFESSOR	1	62.8- 62.8	62.8					
ASSOCIATE PROFESSOR	2	35.0- 57.0	46.0			35.0		
ASSISTANT PROFESSOR	2	35.3- 47.5	41.4			35.3		
INSTRUCTOR	2	27.9- 31.7	29.8			27.9		
NEW DOCTORATE	4	23.4- 47.5	35.7		40.0	32.0	23.4	
ABD								
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	34	36.9-112.0	58.0	68.6	62.2	56.0	50.0	45.6
ASSOCIATE PROFESSOR	44	33.8- 76.2	49.5	68.0	54.0	45.5	44.9	37.8
ASSISTANT PROFESSOR	61	33.0- 69.3	41.4	50.8	44.3	38.7	36.5	34.1
INSTRUCTOR	13	18.0- 80.0	35.6	44.0	38.5	31.9	26.0	18.0
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	1	60.0- 60.0	60.0					
ASSISTANT PROFESSOR	1	41.0- 41.0	41.0					
INSTRUCTOR								
NEW DOCTORATE	4	35.0- 44.0	39.5		40.5	38.5	35.0	
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BUSINESS LAW/LEGAL ENVIRONMENT

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	25	27.6- 72.0	50.9	59.9	57.0	52.6	42.2	38.4
ASSOCIATE PROFESSOR	32	28.0- 58.0	41.9	48.2	45.5	41.7	38.1	30.8
ASSISTANT PROFESSOR	41	27.0- 45.0	36.0	41.2	38.5	36.0	33.4	29.9
INSTRUCTOR	1	28.4- 28.4	28.4					
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	2	44.6- 44.6	44.6			44.6		
ASSISTANT PROFESSOR	5	29.9- 42.0	35.6		37.0	35.0	29.9	
INSTRUCTOR								
NEW DOCTORATE	3	36.0- 37.0	36.3			36.0		
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	159	33.5-120.6	59.9	78.0	62.8	59.9	51.1	44.9
ASSOCIATE PROFESSOR	231	24.4- 65.1	44.0	53.0	48.9	43.1	39.4	35.0
ASSISTANT PROFESSOR	196	25.0- 55.0	37.8	46.8	41.2	36.8	33.5	31.1
INSTRUCTOR	48	17.1- 67.7	31.4	52.3	35.0	26.8	23.0	19.0
- New Hire -								
PROFESSOR	3	48.2- 62.8	56.0			57.0		
ASSOCIATE PROFESSOR	4	35.0- 57.0	45.2		46.8	42.0	35.0	
ASSISTANT PROFESSOR	13	34.0- 55.0	40.3	47.5	42.9	39.9	35.3	34.0
INSTRUCTOR	4	27.9- 35.0	31.7		32.0	31.7	27.9	
NEW DOCTORATE	13	22.0- 57.1	40.8	56.0	47.5	40.5	32.0	22.0
ABD								
PRIVATE								
- All Faculty -								
PROFESSOR	59	27.6-112.0	55.0	65.0	60.3	54.2	48.0	41.0
ASSOCIATE PROFESSOR	76	28.0- 76.2	46.3	58.0	48.5	45.0	40.8	36.0
ASSISTANT PROFESSOR	102	27.0- 69.3	39.2	49.5	41.4	37.3	34.8	33.0
INSTRUCTOR	14	18.0- 80.0	35.1	44.0	38.5	30.5	27.4	18.0
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	3	44.6- 60.0	49.7			44.6		
ASSISTANT PROFESSOR	6	29.9- 42.0	36.5		41.0	35.0	34.0	
INSTRUCTOR								
NEW DOCTORATE	7	35.0- 44.0	38.1		38.5	37.0	36.0	
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

BUSINESS LAW/LEGAL ENVIRONMENT

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	163	33.5-120.6	60.8	78.1	64.0	59.9	52.0	45.6
ASSOCIATE PROFESSOR	210	24.4- 76.2	46.0	56.2	50.5	45.1	40.2	36.2
ASSISTANT PROFESSOR	190	25.0- 69.3	39.3	49.5	43.4	37.5	34.4	32.0
INSTRUCTOR	50	17.1- 80.0	32.6	52.3	38.5	27.4	23.3	18.9
- New Hire -								
PROFESSOR	2	48.2- 57.0	52.6			48.2		
ASSOCIATE PROFESSOR	3	42.0- 60.0	49.6			46.8		
ASSISTANT PROFESSOR	12	34.0- 55.0	40.1	46.0	41.0	39.9	35.5	34.0
INSTRUCTOR	2	32.0- 35.0	33.5			32.0		
NEW DOCTORATE	13	22.0- 57.1	41.9	56.0	44.0	40.5	36.4	22.0
ABD								
NONACCREDITED								
- All Faculty -								
PROFESSOR	55	27.6- 72.0	52.1	62.7	59.9	52.6	45.3	39.0
ASSOCIATE PROFESSOR	97	28.0- 58.0	41.6	48.3	45.0	41.5	37.5	34.6
ASSISTANT PROFESSOR	108	26.0- 52.0	36.6	43.7	39.0	36.2	33.5	30.4
INSTRUCTOR	12	22.6- 52.0	31.1	41.0	31.7	28.4	25.7	22.6
- New Hire -								
PROFESSOR	1	62.8- 62.8	62.8					
ASSOCIATE PROFESSOR	4	35.0- 57.0	45.3		44.6	44.6	35.0	
ASSISTANT PROFESSOR	7	29.9- 47.5	37.2		37.0	35.3	34.0	
INSTRUCTOR	2	27.9- 31.7	29.8			27.9		
NEW DOCTORATE	7	23.4- 47.5	36.0		37.0	36.0	32.0	
ABD								
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	218	27.6-120.6	58.6	74.2	62.8	57.0	49.8	43.5
ASSOCIATE PROFESSOR	307	24.4- 76.2	44.6	54.9	48.9	43.7	39.7	35.3
ASSISTANT PROFESSOR	298	25.0- 69.3	38.3	47.6	41.3	37.2	34.1	31.4
INSTRUCTOR	62	17.1- 80.0	32.3	52.3	35.9	27.7	24.1	19.0
- New Hire -								
PROFESSOR	3	48.2- 62.8	56.0			57.0		
ASSOCIATE PROFESSOR	7	35.0- 60.0	47.1		46.8	44.6	42.0	
ASSISTANT PROFESSOR	19	29.9- 55.0	39.1	46.0	41.0	37.0	35.0	34.0
INSTRUCTOR	4	27.9- 35.0	31.7		32.0	31.7	27.9	
NEW DOCTORATE	20	22.0- 57.1	39.8	55.0	42.0	38.5	36.0	23.4
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

COMPUTER INFORMATION SYSTEMS/MANAGEMENT INFORMATION SYSTEMS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PUBLIC ACCREDITED					
- All Faculty -								
PROFESSOR	251	34.8-125.0	64.3	81.4	69.8	62.7	54.7	49.6
ASSOCIATE PROFESSOR	288	32.2- 74.3	53.0	61.4	57.4	52.7	47.9	43.7
ASSISTANT PROFESSOR	331	25.8- 66.9	49.5	57.2	54.0	50.5	46.1	41.6
INSTRUCTOR	120	17.7- 59.7	33.3	47.0	38.1	31.0	25.0	22.0
- New Hire -								
PROFESSOR	5	56.0- 70.0	64.5		70.0	64.0	56.0	
ASSOCIATE PROFESSOR	9	46.5- 65.0	54.6		60.0	52.9	47.6	
ASSISTANT PROFESSOR	33	37.0- 59.0	51.3	57.5	55.0	51.0	48.0	43.1
INSTRUCTOR	10	18.5- 58.6	33.4	45.9	43.8	28.0	25.0	18.5
NEW DOCTORATE	37	46.5- 59.0	52.8	56.0	55.0	52.5	50.0	48.0
ABD	11	43.3- 54.1	50.4	53.7	53.0	50.0	49.0	43.3
			PUBLIC NONACCREDITED					
- All Faculty -								
PROFESSOR	94	31.8- 83.9	56.4	68.9	62.0	56.3	49.3	44.6
ASSOCIATE PROFESSOR	106	27.6- 64.8	47.1	55.6	52.0	46.5	42.4	38.8
ASSISTANT PROFESSOR	132	24.0- 60.0	42.4	52.3	48.7	43.3	36.0	29.8
INSTRUCTOR	65	20.5- 53.0	29.8	36.5	31.2	27.9	26.0	24.1
- New Hire -								
PROFESSOR	5	57.9- 70.0	60.7		59.0	58.6	57.9	
ASSOCIATE PROFESSOR	13	43.0- 59.0	53.1	57.5	55.0	54.0	52.0	43.0
ASSISTANT PROFESSOR	20	32.5- 56.0	46.2	52.2	50.0	47.7	43.0	34.0
INSTRUCTOR	10	23.1- 53.0	29.5	30.2	29.2	27.0	25.6	23.1
NEW DOCTORATE	11	42.0- 56.0	47.7	54.0	50.0	46.4	43.0	42.0
ABD	4	34.0- 50.0	43.3		45.0	44.0	34.0	
			PRIVATE ACCREDITED					
- All Faculty -								
PROFESSOR	75	43.6-141.8	76.6	105.0	83.5	71.5	60.7	56.1
ASSOCIATE PROFESSOR	99	33.8- 72.0	55.6	64.5	61.5	55.1	51.0	45.8
ASSISTANT PROFESSOR	115	38.2- 71.2	53.3	61.7	56.3	53.0	49.0	45.7
INSTRUCTOR	44	18.0- 55.1	35.0	52.5	43.0	32.2	26.0	22.3
- New Hire -								
PROFESSOR	2	75.0- 75.0	75.0			75.0		
ASSOCIATE PROFESSOR	3	60.0- 70.0	64.0			62.0		
ASSISTANT PROFESSOR	11	46.0- 65.0	54.9	63.0	56.0	55.0	53.0	46.0
INSTRUCTOR	3	32.0- 50.0	40.0			38.0		
NEW DOCTORATE	10	46.0- 65.0	51.5	54.0	54.0	50.0	49.0	46.0
ABD	6	38.0- 58.0	51.7		57.0	52.5	49.5	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

COMPUTER INFORMATION SYSTEMS/MANAGEMENT INFORMATION SYSTEMS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
		PRIVATE NONACCREDITED						
- All Faculty -								
PROFESSOR	24	27.5- 71.3	52.7	63.3	58.1	54.0	45.0	37.0
ASSOCIATE PROFESSOR	49	30.4- 67.5	44.4	54.4	50.7	43.9	36.8	34.5
ASSISTANT PROFESSOR	79	24.2- 59.7	38.3	49.4	43.8	37.6	31.6	29.7
INSTRUCTOR	16	24.0- 47.7	32.9	40.0	38.8	30.0	26.6	25.0
- New Hire -								
PROFESSOR	2	37.0- 45.0	41.0			37.0		
ASSOCIATE PROFESSOR	1	45.0- 45.0	45.0					
ASSISTANT PROFESSOR	10	28.4- 52.0	40.5	52.0	50.0	40.0	32.5	28.4
INSTRUCTOR	1	26.0- 26.0	26.0					
NEW DOCTORATE	2	52.0- 52.0	52.0			52.0		
ABD	1	48.1- 48.1	48.1					
		PUBLIC						
- All Faculty -								
PROFESSOR	345	31.8-125.0	62.1	78.3	67.0	61.0	53.2	48.0
ASSOCIATE PROFESSOR	394	27.6- 74.3	51.4	60.5	57.0	51.7	46.0	41.5
ASSISTANT PROFESSOR	463	24.0- 66.9	47.5	56.4	52.8	48.9	43.5	35.7
INSTRUCTOR	185	17.7- 59.7	32.1	45.0	36.5	29.7	25.6	22.6
- New Hire -								
PROFESSOR	10	56.0- 70.0	62.6	70.0	70.0	59.0	57.9	56.0
ASSOCIATE PROFESSOR	22	43.0- 65.0	53.7	60.0	57.3	52.9	50.1	46.5
ASSISTANT PROFESSOR	53	32.5- 59.0	49.4	57.0	53.0	50.0	46.4	42.0
INSTRUCTOR	20	18.5- 58.6	31.5	45.9	30.2	28.0	25.0	23.1
NEW DOCTORATE	48	42.0- 59.0	51.6	56.0	55.0	51.8	49.0	46.0
ABD	15	34.0- 54.1	48.5	53.7	51.0	50.0	45.0	34.0
		PRIVATE						
- All Faculty -								
PROFESSOR	99	27.5-141.8	70.8	102.0	80.0	64.7	56.9	50.0
ASSOCIATE PROFESSOR	148	30.4- 72.0	51.9	64.0	58.8	51.8	45.3	38.7
ASSISTANT PROFESSOR	194	24.2- 71.2	47.2	59.0	54.4	48.8	39.6	31.4
INSTRUCTOR	60	18.0- 55.1	34.4	50.0	40.0	32.0	26.0	22.7
- New Hire -								
PROFESSOR	4	37.0- 75.0	58.0		75.0	45.0	37.0	
ASSOCIATE PROFESSOR	4	45.0- 70.0	59.3		62.0	60.0	45.0	
ASSISTANT PROFESSOR	21	28.4- 65.0	48.1	56.0	55.0	52.0	40.0	30.0
INSTRUCTOR	4	26.0- 50.0	36.5		38.0	32.0	26.0	
NEW DOCTORATE	12	46.0- 65.0	51.6	54.0	52.0	50.0	49.0	46.0
ABD	7	38.0- 58.0	51.2		55.0	52.5	48.1	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

COMPUTER INFORMATION SYSTEMS/MANAGEMENT INFORMATION SYSTEMS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	326	34.8-141.8	67.1	88.5	73.5	62.8	56.7	51.0
ASSOCIATE PROFESSOR	387	32.2- 74.3	53.6	63.1	58.3	53.2	48.7	44.5
ASSISTANT PROFESSOR	446	25.8- 71.2	50.5	58.0	54.8	51.0	47.0	42.9
INSTRUCTOR	164	17.7- 59.7	33.7	50.0	39.0	32.0	25.6	22.0
- New Hire -								
PROFESSOR	7	56.0- 75.0	67.5		70.0	70.0	62.7	
ASSOCIATE PROFESSOR	12	46.5- 70.0	57.0	65.0	62.0	57.0	48.7	46.5
ASSISTANT PROFESSOR	44	37.0- 65.0	52.2	58.0	55.0	52.5	49.0	45.0
INSTRUCTOR	13	18.5- 58.6	35.0	50.0	43.8	32.0	25.0	18.5
NEW DOCTORATE	47	46.0- 65.0	52.5	56.0	55.0	52.0	50.0	48.0
ABD	17	38.0- 58.0	50.9	55.0	53.7	51.0	49.0	43.3
			NONACCREDITED					
- All Faculty -								
PROFESSOR	118	27.5- 83.9	55.6	65.8	62.0	56.0	48.9	44.3
ASSOCIATE PROFESSOR	155	27.6- 67.5	46.2	57.0	51.6	45.9	40.9	36.0
ASSISTANT PROFESSOR	211	24.0- 60.0	40.9	51.4	48.0	40.8	34.0	29.8
INSTRUCTOR	81	20.5- 53.0	30.4	40.0	32.0	29.2	26.0	24.9
- New Hire -								
PROFESSOR	7	37.0- 70.0	55.1		58.6	57.9	45.0	
ASSOCIATE PROFESSOR	14	43.0- 59.0	52.5	57.5	55.0	52.0	52.0	43.0
ASSISTANT PROFESSOR	30	28.4- 56.0	44.3	52.0	50.0	46.0	40.0	32.5
INSTRUCTOR	11	23.1- 53.0	29.2	30.2	28.0	27.0	25.6	23.1
NEW DOCTORATE	13	42.0- 56.0	48.4	54.0	52.0	49.0	43.0	42.0
ABD	5	34.0- 50.0	44.2		48.1	45.0	34.0	
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	444	27.5-141.8	64.1	83.0	69.9	62.0	54.4	48.3
ASSOCIATE PROFESSOR	542	27.6- 74.3	51.5	61.8	57.1	51.7	45.8	40.9
ASSISTANT PROFESSOR	657	24.0- 71.2	47.4	57.2	53.0	48.9	42.8	34.0
INSTRUCTOR	245	17.7- 59.7	32.6	47.0	37.1	30.3	26.0	22.6
- New Hire -								
PROFESSOR	14	37.0- 75.0	61.3	75.0	70.0	59.0	57.9	37.0
ASSOCIATE PROFESSOR	26	43.0- 70.0	54.6	62.0	59.0	54.0	50.1	46.5
ASSISTANT PROFESSOR	74	28.4- 65.0	49.0	57.0	55.0	50.0	46.0	34.7
INSTRUCTOR	24	18.5- 58.6	32.3	50.0	34.0	28.0	25.6	23.1
NEW DOCTORATE	60	42.0- 65.0	51.6	56.0	55.0	51.6	49.0	46.0
ABD	22	34.0- 58.0	49.4	55.0	53.7	50.0	48.0	38.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ECONOMICS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	617	32.0-137.5	61.4	80.0	68.1	58.1	51.2	45.7
ASSOCIATE PROFESSOR	393	25.9- 71.2	46.3	57.0	50.0	45.7	41.1	37.5
ASSISTANT PROFESSOR	306	25.0- 63.0	40.8	47.1	43.0	40.2	37.4	35.4
INSTRUCTOR	75	14.0- 59.0	29.6	38.5	34.0	29.0	23.0	19.0
- New Hire -								
PROFESSOR	8	61.0-109.0	85.2		96.2	80.0	68.3	
ASSOCIATE PROFESSOR	8	40.0- 59.0	50.2		55.0	48.0	45.0	
ASSISTANT PROFESSOR	30	28.0- 53.0	40.5	48.0	44.0	40.0	36.5	34.0
INSTRUCTOR	14	14.0- 36.4	26.0	36.4	35.0	23.0	15.0	14.0
NEW DOCTORATE	22	30.0- 43.5	39.8	43.0	42.0	41.0	38.0	36.0
ABD	14	14.0- 48.0	37.9	45.0	42.0	42.0	38.0	14.0
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	187	28.6- 93.6	52.2	62.8	57.0	51.4	46.8	41.0
ASSOCIATE PROFESSOR	155	29.0- 67.3	42.6	49.7	46.1	41.7	38.3	34.3
ASSISTANT PROFESSOR	129	25.5- 56.8	37.3	45.0	39.4	36.5	34.0	31.0
INSTRUCTOR	38	18.2- 45.0	28.6	35.3	32.1	26.6	25.3	23.1
- New Hire -								
PROFESSOR	3	62.7- 89.6	75.8			75.0		
ASSOCIATE PROFESSOR	4	45.9- 67.0	52.0		48.0	47.0	45.9	
ASSISTANT PROFESSOR	19	32.0- 45.0	37.1	41.0	39.0	37.0	34.0	32.2
INSTRUCTOR	5	23.0- 45.0	31.4		33.5	29.2	23.0	
NEW DOCTORATE	12	26.5- 48.0	37.5	43.0	39.0	37.3	33.5	26.5
ABD	4	31.5- 43.0	35.0		33.5	32.0	31.5	
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	156	20.3-147.0	73.8	108.0	88.7	65.2	57.2	51.8
ASSOCIATE PROFESSOR	178	22.0- 81.5	49.9	60.1	52.8	47.5	44.2	42.2
ASSISTANT PROFESSOR	180	32.0- 88.5	45.6	62.0	51.6	41.2	38.5	36.5
INSTRUCTOR	13	15.5- 39.9	28.4	33.9	33.0	28.2	23.1	15.5
- New Hire -								
PROFESSOR	2	44.0-105.0	74.5			44.0		
ASSOCIATE PROFESSOR	5	45.0- 70.0	60.0		65.0	60.0	45.0	
ASSISTANT PROFESSOR	18	36.0- 66.0	48.3	65.0	57.0	42.0	40.0	38.2
INSTRUCTOR	3	24.0- 39.9	32.3			33.0		
NEW DOCTORATE	15	33.0- 88.5	49.1	58.0	54.0	42.0	40.0	33.0
ABD	8	23.0- 66.0	44.0		50.0	39.9	32.4	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ECONOMICS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	86	28.0- 81.6	51.1	63.2	58.0	50.5	43.0	39.0
ASSOCIATE PROFESSOR	91	28.0- 59.6	42.7	52.0	45.6	42.1	38.8	34.0
ASSISTANT PROFESSOR	79	24.0- 52.6	36.1	44.0	39.2	35.1	31.5	28.0
INSTRUCTOR	7	20.0- 34.5	26.8		27.0	26.0	23.0	
- New Hire -								
PROFESSOR	2	30.0- 36.0	33.0			30.0		
ASSOCIATE PROFESSOR	2	40.0- 45.6	42.8			40.0		
ASSISTANT PROFESSOR	8	25.0- 40.0	32.6		38.0	29.0	25.8	
INSTRUCTOR	1	23.0- 23.0	23.0					
NEW DOCTORATE	1	38.1- 38.1	38.1					
ABD	7	27.0- 34.0	28.1		27.0	27.0	27.0	
PUBLIC								
- All Faculty -								
PROFESSOR	804	28.6-137.5	59.3	77.0	66.0	57.0	49.8	45.0
ASSOCIATE PROFESSOR	548	25.9- 71.2	45.3	55.5	49.0	44.6	40.1	36.8
ASSISTANT PROFESSOR	435	25.0- 63.0	39.8	46.8	42.4	39.0	36.2	33.4
INSTRUCTOR	113	14.0- 59.0	29.2	38.0	33.9	28.3	24.2	20.0
- New Hire -								
PROFESSOR	11	61.0-109.0	82.7	104.9	89.6	80.0	68.3	61.0
ASSOCIATE PROFESSOR	12	40.0- 67.0	50.8	59.0	55.0	48.0	45.9	40.0
ASSISTANT PROFESSOR	49	28.0- 53.0	39.2	45.0	42.0	39.0	36.0	33.4
INSTRUCTOR	19	14.0- 45.0	27.4	36.4	34.0	29.2	20.0	14.0
NEW DOCTORATE	34	26.5- 48.0	39.0	43.0	42.0	39.0	37.0	33.4
ABD	18	14.0- 48.0	37.2	43.0	42.0	41.5	33.5	14.0
PRIVATE								
- All Faculty -								
PROFESSOR	242	20.3-147.0	65.7	98.0	75.0	59.0	51.0	42.8
ASSOCIATE PROFESSOR	269	22.0- 81.5	47.5	59.8	51.1	46.0	42.4	39.2
ASSISTANT PROFESSOR	259	24.0- 88.5	42.7	58.0	46.9	40.0	37.0	32.4
INSTRUCTOR	20	15.5- 39.9	27.8	33.9	33.0	26.3	23.1	20.0
- New Hire -								
PROFESSOR	4	30.0-105.0	53.8		44.0	36.0	30.0	
ASSOCIATE PROFESSOR	7	40.0- 70.0	55.1		60.0	60.0	45.0	
ASSISTANT PROFESSOR	26	25.0- 66.0	43.5	57.5	52.5	40.0	38.0	28.0
INSTRUCTOR	4	23.0- 39.9	30.0		33.0	24.0	23.0	
NEW DOCTORATE	16	33.0- 88.5	48.4	58.0	54.0	42.0	40.0	38.1
ABD	15	23.0- 66.0	36.6	50.0	39.9	32.4	27.0	23.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ECONOMICS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	773	20.3-147.0	63.9	88.8	70.3	59.0	52.4	46.3
ASSOCIATE PROFESSOR	571	22.0- 81.5	47.4	58.1	51.1	46.3	42.5	38.6
ASSISTANT PROFESSOR	486	25.0- 88.5	42.6	53.0	44.4	40.6	38.0	35.8
INSTRUCTOR	88	14.0- 59.0	29.4	37.7	33.9	28.9	23.1	19.0
- New Hire -								
PROFESSOR	10	44.0-109.0	83.1	105.0	104.9	80.0	68.3	44.0
ASSOCIATE PROFESSOR	13	40.0- 70.0	54.0	65.0	60.0	55.0	45.0	40.0
ASSISTANT PROFESSOR	48	28.0- 66.0	43.4	54.0	45.0	41.0	38.2	36.0
INSTRUCTOR	17	14.0- 39.9	27.1	36.4	35.0	31.0	15.0	14.0
NEW DOCTORATE	37	30.0- 88.5	43.6	54.0	43.0	41.5	38.0	36.0
ABD	22	14.0- 66.0	40.1	50.0	43.0	41.5	38.0	14.0
NONACCREDITED								
- All Faculty -								
PROFESSOR	273	28.0- 93.6	51.9	63.2	57.7	50.9	46.0	40.0
ASSOCIATE PROFESSOR	246	28.0- 67.3	42.7	50.1	46.0	41.9	38.4	34.6
ASSISTANT PROFESSOR	208	24.0- 56.8	36.8	44.5	39.4	36.1	33.4	29.7
INSTRUCTOR	45	18.2- 45.0	28.3	34.5	32.1	26.6	24.7	23.0
- New Hire -								
PROFESSOR	5	30.0- 89.6	58.7		75.0	62.7	30.0	
ASSOCIATE PROFESSOR	6	40.0- 67.0	48.9		48.0	45.9	45.6	
ASSISTANT PROFESSOR	27	25.0- 45.0	35.8	40.0	39.0	36.0	33.4	28.0
INSTRUCTOR	6	23.0- 45.0	30.0		33.5	26.5	23.0	
NEW DOCTORATE	13	26.5- 48.0	37.6	43.0	39.0	37.5	33.5	26.5
ABD	11	27.0- 43.0	30.6	34.0	32.0	28.0	27.0	27.0
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	1046	20.3-147.0	60.8	81.7	67.1	57.4	50.0	44.5
ASSOCIATE PROFESSOR	817	22.0- 81.5	46.0	56.5	49.6	45.0	40.9	37.1
ASSISTANT PROFESSOR	694	24.0- 88.5	40.9	51.2	43.3	39.3	36.4	33.1
INSTRUCTOR	133	14.0- 59.0	29.0	37.7	33.5	28.2	24.0	20.0
- New Hire -								
PROFESSOR	15	30.0-109.0	74.9	104.9	89.6	77.5	61.0	30.0
ASSOCIATE PROFESSOR	19	40.0- 70.0	52.4	65.0	59.0	48.0	45.6	40.0
ASSISTANT PROFESSOR	75	25.0- 66.0	40.7	52.5	43.0	39.5	36.0	32.0
INSTRUCTOR	23	14.0- 45.0	27.9	36.4	34.0	29.2	22.0	14.0
NEW DOCTORATE	50	26.5- 88.5	42.0	52.0	42.5	40.5	37.5	33.5
ABD	33	14.0- 66.0	36.9	48.0	42.0	38.0	27.0	23.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

FINANCE

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	577	17.6-140.0	69.5	91.1	77.6	64.8	59.5	52.2
ASSOCIATE PROFESSOR	443	30.8- 90.0	56.3	70.0	61.4	55.0	50.5	45.3
ASSISTANT PROFESSOR	463	29.7- 76.0	54.5	65.0	58.9	54.1	50.0	46.6
INSTRUCTOR	85	15.5- 69.0	33.0	50.1	38.0	30.0	23.6	21.3
- New Hire -								
PROFESSOR	10	62.8-126.4	90.3	100.0	92.5	88.0	85.0	62.8
ASSOCIATE PROFESSOR	21	42.0- 80.0	58.0	72.0	65.0	57.1	50.0	43.2
ASSISTANT PROFESSOR	49	36.4- 69.5	57.6	66.5	62.0	58.5	53.0	48.6
INSTRUCTOR	15	15.5- 55.5	31.1	47.0	36.4	27.5	23.0	15.5
NEW DOCTORATE	56	38.0- 70.0	58.9	67.5	65.0	58.0	55.0	50.6
ABD	19	43.4- 70.0	54.5	65.0	60.0	52.0	48.7	44.1
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	113	41.0-126.5	57.2	70.0	62.0	56.0	49.9	45.1
ASSOCIATE PROFESSOR	115	31.6- 80.0	48.9	60.8	53.0	47.0	43.1	38.4
ASSISTANT PROFESSOR	127	26.6- 62.0	45.4	53.7	51.0	46.8	39.4	34.4
INSTRUCTOR	39	15.5- 51.9	31.2	46.0	33.5	28.7	25.8	22.8
- New Hire -								
PROFESSOR	6	50.5- 62.0	56.8		59.4	56.2	56.0	
ASSOCIATE PROFESSOR	5	39.0- 64.0	54.7		63.5	55.0	39.0	
ASSISTANT PROFESSOR	21	26.6- 62.0	46.3	53.0	50.0	47.5	42.1	30.6
INSTRUCTOR	7	20.7- 46.0	31.7		32.0	31.0	22.8	
NEW DOCTORATE	21	32.1- 65.0	49.9	57.1	52.5	49.0	46.0	42.5
ABD	13	32.0- 62.0	43.9	52.5	48.0	43.0	35.9	32.0
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	221	35.0-177.5	86.6	125.0	101.0	83.6	65.0	56.4
ASSOCIATE PROFESSOR	197	36.2-113.0	62.5	80.4	70.0	60.0	53.9	46.0
ASSISTANT PROFESSOR	262	32.3- 87.0	58.5	70.5	64.1	57.7	52.5	47.8
INSTRUCTOR	24	15.5- 78.7	40.5	69.0	55.4	35.3	24.0	15.5
- New Hire -								
PROFESSOR	10	65.0-140.0	92.8	130.0	100.0	90.0	70.0	65.0
ASSOCIATE PROFESSOR	11	44.5- 90.0	67.3	85.0	75.0	67.0	57.5	44.5
ASSISTANT PROFESSOR	30	44.0- 75.0	60.2	70.0	65.0	60.0	55.0	50.0
INSTRUCTOR	9	15.5- 69.0	44.3		69.0	40.0	15.5	
NEW DOCTORATE	17	44.0- 72.0	61.0	70.0	66.0	60.0	54.0	52.0
ABD	16	27.5- 76.0	53.5	63.0	57.0	55.0	50.0	32.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

FINANCE

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	87	28.0- 82.2	55.2	67.3	62.8	55.4	48.9	43.7
ASSOCIATE PROFESSOR	89	27.3- 76.0	48.3	61.0	52.9	47.7	43.0	37.4
ASSISTANT PROFESSOR	103	24.9- 71.1	43.4	56.6	52.0	43.2	34.7	29.1
INSTRUCTOR	13	23.2- 52.7	31.9	44.0	33.4	30.0	27.0	23.2
- New Hire -								
PROFESSOR	1	57.1- 57.1	57.1					
ASSOCIATE PROFESSOR	7	43.0- 67.0	56.9		62.0	62.0	47.3	
ASSISTANT PROFESSOR	14	29.9- 62.0	49.1	60.0	58.0	56.0	37.0	29.9
INSTRUCTOR	2	27.0- 33.0	30.0			27.0		
NEW DOCTORATE	3	31.0- 63.0	49.7			55.0		
ABD	7	32.0- 56.0	50.0		56.0	51.0	48.0	
PUBLIC								
- All Faculty -								
PROFESSOR	690	17.6-140.0	67.5	90.3	75.0	62.8	57.1	50.2
ASSOCIATE PROFESSOR	558	30.8- 90.0	54.8	67.7	60.0	53.8	49.0	43.2
ASSISTANT PROFESSOR	590	26.6- 76.0	52.5	62.4	57.4	52.6	48.0	41.8
INSTRUCTOR	124	15.5- 69.0	32.4	50.0	38.0	29.2	24.0	21.6
- New Hire -								
PROFESSOR	16	50.5-126.4	77.8	92.5	90.0	80.0	56.9	56.0
ASSOCIATE PROFESSOR	26	39.0- 80.0	57.3	70.8	64.3	55.0	52.0	43.2
ASSISTANT PROFESSOR	70	26.6- 69.5	54.2	65.0	60.0	55.0	48.6	42.1
INSTRUCTOR	22	15.5- 55.5	31.3	47.0	38.0	29.2	23.0	20.0
NEW DOCTORATE	77	32.1- 70.0	56.4	66.0	62.0	56.0	50.7	46.0
ABD	32	32.0- 70.0	50.2	63.0	55.5	50.0	43.4	35.9
PRIVATE								
- All Faculty -								
PROFESSOR	308	28.0-177.5	77.7	117.1	92.5	69.9	57.1	49.0
ASSOCIATE PROFESSOR	286	27.3-113.0	58.1	77.7	66.0	56.0	47.8	42.0
ASSISTANT PROFESSOR	365	24.9- 87.0	54.3	69.3	61.8	54.9	47.8	37.8
INSTRUCTOR	37	15.5- 78.7	37.5	62.9	44.0	33.4	24.0	18.0
- New Hire -								
PROFESSOR	11	57.1-140.0	89.6	130.0	92.5	90.0	70.0	57.1
ASSOCIATE PROFESSOR	18	43.0- 90.0	63.2	79.0	72.0	62.0	52.0	44.5
ASSISTANT PROFESSOR	44	29.9- 75.0	56.7	70.0	62.0	58.0	52.0	37.0
INSTRUCTOR	11	15.5- 69.0	41.7	69.0	56.0	35.0	27.0	15.5
NEW DOCTORATE	20	31.0- 72.0	59.3	70.0	65.0	59.0	54.0	44.0
ABD	23	27.5- 76.0	52.5	63.0	56.0	55.0	50.0	32.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

FINANCE

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	798	17.6-177.5	74.3	102.5	86.0	68.1	60.4	53.2
ASSOCIATE PROFESSOR	640	30.8-113.0	58.2	72.7	63.5	56.6	51.3	45.5
ASSISTANT PROFESSOR	725	29.7- 87.0	56.0	67.8	60.6	55.0	51.0	47.0
INSTRUCTOR	109	15.5- 78.7	34.7	55.7	41.0	31.1	23.6	20.9
- New Hire -								
PROFESSOR	20	62.8-140.0	91.6	126.4	92.5	90.0	79.0	65.0
ASSOCIATE PROFESSOR	32	42.0- 90.0	61.2	79.0	70.8	58.0	52.0	43.4
ASSISTANT PROFESSOR	79	36.4- 75.0	58.6	68.0	63.0	59.0	53.0	48.7
INSTRUCTOR	24	15.5- 69.0	36.1	69.0	47.0	30.0	23.0	15.5
NEW DOCTORATE	73	38.0- 72.0	59.3	68.0	65.0	59.0	55.0	50.6
ABD	35	27.5- 76.0	54.1	65.0	58.0	54.5	50.0	43.4
			NONACCREDITED					
- All Faculty -								
PROFESSOR	200	28.0-126.5	56.3	68.8	62.7	55.5	49.3	44.8
ASSOCIATE PROFESSOR	204	27.3- 80.0	48.7	61.2	53.0	47.7	43.1	38.0
ASSISTANT PROFESSOR	230	24.9- 71.1	44.5	56.0	51.1	45.4	37.0	31.7
INSTRUCTOR	52	15.5- 52.7	31.4	46.0	33.5	28.7	26.4	22.8
- New Hire -								
PROFESSOR	7	50.5- 62.0	56.9		57.1	56.9	56.0	
ASSOCIATE PROFESSOR	12	39.0- 67.0	56.0	65.0	63.5	55.0	47.3	39.0
ASSISTANT PROFESSOR	35	26.6- 62.0	47.4	58.0	56.0	48.0	42.0	30.0
INSTRUCTOR	9	20.7- 46.0	31.3		33.0	31.0	22.8	
NEW DOCTORATE	24	31.0- 65.0	49.9	63.0	53.0	49.0	46.0	32.1
ABD	20	32.0- 62.0	46.0	56.0	51.0	45.0	39.3	32.0
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	998	17.6-177.5	70.7	98.2	80.0	64.4	57.1	50.0
ASSOCIATE PROFESSOR	844	27.3-113.0	55.9	70.8	61.6	54.5	48.4	43.0
ASSISTANT PROFESSOR	955	24.9- 87.0	53.2	66.5	59.0	53.5	48.0	40.0
INSTRUCTOR	161	15.5- 78.7	33.6	52.7	39.0	30.0	24.0	21.6
- New Hire -								
PROFESSOR	27	50.5-140.0	82.6	100.0	92.0	85.0	62.0	56.2
ASSOCIATE PROFESSOR	44	39.0- 90.0	59.7	75.0	67.0	58.0	52.0	43.2
ASSISTANT PROFESSOR	114	26.6- 75.0	55.2	67.5	61.2	57.0	50.0	42.0
INSTRUCTOR	33	15.5- 69.0	34.8	56.0	40.0	31.0	23.0	15.5
NEW DOCTORATE	97	31.0- 72.0	57.0	67.5	64.0	57.0	52.0	46.0
ABD	55	27.5- 76.0	51.1	63.0	56.0	51.5	45.0	35.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

INTERNATIONAL BUSINESS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	51	36.0-152.2	68.1	80.8	76.0	62.8	58.2	52.5
ASSOCIATE PROFESSOR	35	38.9- 69.2	54.1	62.0	59.0	53.0	48.5	44.4
ASSISTANT PROFESSOR	37	37.0- 64.5	50.1	54.9	53.5	50.2	47.5	43.8
INSTRUCTOR	14	28.6- 55.0	42.4	52.9	50.5	46.0	33.2	28.6
- New Hire -								
PROFESSOR	2	65.0- 77.5	71.3			65.0		
ASSOCIATE PROFESSOR	2	48.5- 62.0	55.3			48.5		
ASSISTANT PROFESSOR	5	47.5- 56.0	51.5		52.0	52.0	47.5	
INSTRUCTOR	2	52.5- 55.0	53.8			52.5		
NEW DOCTORATE	4	43.4- 52.2	48.4		50.0	47.8	43.4	
ABD	5	47.0- 54.5	51.1		52.0	52.0	47.0	
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	10	48.0- 68.7	58.6	65.8	62.8	59.2	54.0	48.0
ASSOCIATE PROFESSOR	7	45.3- 67.3	56.1		55.9	55.1	51.3	
ASSISTANT PROFESSOR	7	31.0- 48.6	41.0		43.0	41.0	39.5	
INSTRUCTOR	3	25.4- 34.0	29.1			28.0		
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	2	55.9- 67.3	61.6			55.9		
ASSISTANT PROFESSOR	3	43.0- 48.6	45.0			43.5		
INSTRUCTOR								
NEW DOCTORATE								
ABD	1	43.5- 43.5	43.5					
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	17	46.8- 90.7	68.3	88.8	73.9	66.1	60.1	50.2
ASSOCIATE PROFESSOR	8	47.5- 72.0	60.3		63.6	60.0	55.4	
ASSISTANT PROFESSOR	10	33.0- 65.5	50.9	61.5	57.6	48.8	45.9	33.0
INSTRUCTOR	1	41.0- 41.0	41.0					
- New Hire -								
PROFESSOR	1	71.0- 71.0	71.0					
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	2	33.0- 61.5	47.3			33.0		
INSTRUCTOR								
NEW DOCTORATE								
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

INTERNATIONAL BUSINESS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	10	32.0- 77.0	63.2	71.0	70.0	63.8	60.4	32.0
ASSOCIATE PROFESSOR	9	38.5- 63.3	50.3		53.8	49.8	44.2	
ASSISTANT PROFESSOR	7	38.0- 53.7	46.1		48.3	48.2	40.0	
INSTRUCTOR	1	48.3- 48.3	48.3					
- New Hire -								
PROFESSOR	1	77.0- 77.0	77.0					
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR								
INSTRUCTOR								
NEW DOCTORATE	1	51.5- 51.5	51.5					
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	61	36.0-152.2	66.5	80.3	71.7	62.8	57.1	52.0
ASSOCIATE PROFESSOR	42	38.9- 69.2	54.4	63.2	59.8	54.2	48.6	45.3
ASSISTANT PROFESSOR	44	31.0- 64.5	48.7	54.9	52.0	48.9	45.0	40.3
INSTRUCTOR	17	25.4- 55.0	40.1	52.5	49.4	34.0	32.5	28.0
- New Hire -								
PROFESSOR	2	65.0- 77.5	71.3			65.0		
ASSOCIATE PROFESSOR	4	48.5- 67.3	58.4		62.0	55.9	48.5	
ASSISTANT PROFESSOR	8	43.0- 56.0	49.1		52.0	48.6	43.5	
INSTRUCTOR	2	52.5- 55.0	53.8			52.5		
NEW DOCTORATE	4	43.4- 52.2	48.4		50.0	47.8	43.4	
ABD	6	43.5- 54.5	49.8		52.0	50.0	47.0	
PRIVATE								
- All Faculty -								
PROFESSOR	27	32.0- 90.7	66.5	79.2	71.0	66.1	60.4	50.2
ASSOCIATE PROFESSOR	17	38.5- 72.0	55.0	63.6	61.5	55.4	47.5	44.2
ASSISTANT PROFESSOR	17	33.0- 65.5	48.9	57.6	53.7	48.3	44.8	38.0
INSTRUCTOR	2	41.0- 48.3	44.6			41.0		
- New Hire -								
PROFESSOR	2	71.0- 77.0	74.0			71.0		
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	2	33.0- 61.5	47.3			33.0		
INSTRUCTOR								
NEW DOCTORATE	1	51.5- 51.5	51.5					
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

INTERNATIONAL BUSINESS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	68	36.0-152.2	68.1	85.3	76.0	64.1	59.2	52.5
ASSOCIATE PROFESSOR	43	38.9- 72.0	55.3	63.6	61.3	56.4	48.6	46.5
ASSISTANT PROFESSOR	47	33.0- 65.5	50.3	56.5	53.5	50.0	47.0	43.8
INSTRUCTOR	15	28.6- 55.0	42.3	52.5	49.4	46.0	33.2	28.6
- New Hire -								
PROFESSOR	3	65.0- 77.5	71.2			71.0		
ASSOCIATE PROFESSOR	2	48.5- 62.0	55.3			48.5		
ASSISTANT PROFESSOR	7	33.0- 61.5	50.3		52.0	52.0	47.5	
INSTRUCTOR	2	52.5- 55.0	53.8			52.5		
NEW DOCTORATE	4	43.4- 52.2	48.4		50.0	47.8	43.4	
ABD	5	47.0- 54.5	51.1		52.0	52.0	47.0	
NONACCREDITED								
- All Faculty -								
PROFESSOR	20	32.0- 77.0	60.9	70.0	68.7	62.8	55.8	48.0
ASSOCIATE PROFESSOR	16	38.5- 67.3	52.8	63.3	55.9	51.4	45.7	44.2
ASSISTANT PROFESSOR	14	31.0- 53.7	43.6	49.9	48.3	43.0	40.0	31.0
INSTRUCTOR	4	25.4- 48.3	33.9		34.0	28.0	25.4	
- New Hire -								
PROFESSOR	1	77.0- 77.0	77.0					
ASSOCIATE PROFESSOR	2	55.9- 67.3	61.6			55.9		
ASSISTANT PROFESSOR	3	43.0- 48.5	45.0			43.5		
INSTRUCTOR								
NEW DOCTORATE	1	51.5- 51.5	51.5					
ABD	1	43.5- 43.5	43.5					
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	88	32.0-152.2	66.5	80.3	71.0	63.0	58.2	52.0
ASSOCIATE PROFESSOR	59	38.5- 72.0	54.6	63.3	60.0	54.3	48.6	45.3
ASSISTANT PROFESSOR	61	31.0- 65.5	48.7	56.0	53.4	48.8	45.0	40.0
INSTRUCTOR	19	25.4- 55.0	40.6	52.5	48.3	41.0	32.9	28.0
- New Hire -								
PROFESSOR	4	65.0- 77.5	72.6		77.0	71.0	65.0	
ASSOCIATE PROFESSOR	4	48.5- 67.3	58.4		62.0	55.9	48.5	
ASSISTANT PROFESSOR	10	33.0- 61.5	48.7	56.0	52.0	48.6	43.5	33.0
INSTRUCTOR	2	52.5- 55.0	53.8			52.5		
NEW DOCTORATE	5	43.4- 52.2	49.0		51.5	50.0	43.4	
ABD	6	43.5- 54.5	49.8		52.0	50.0	47.0	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

MANAGEMENT

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	326	39.1-123.0	63.3	79.0	69.6	62.7	55.0	47.9
ASSOCIATE PROFESSOR	234	25.5- 78.5	50.9	61.0	57.0	50.9	45.0	41.0
ASSISTANT PROFESSOR	234	25.0- 60.0	47.0	53.0	50.0	47.0	44.0	40.0
INSTRUCTOR	111	15.0- 65.8	31.3	45.7	38.0	27.6	23.0	19.9
- New Hire -								
PROFESSOR	10	41.9-101.0	68.9	82.0	75.0	65.3	60.0	41.9
ASSOCIATE PROFESSOR	6	38.0- 70.0	51.0		55.0	47.6	47.6	
ASSISTANT PROFESSOR	32	42.0- 60.0	49.9	58.5	52.4	49.5	46.8	44.0
INSTRUCTOR	14	15.0- 54.6	28.7	40.0	33.2	25.0	23.0	15.0
NEW DOCTORATE	22	40.0- 60.0	49.0	54.6	51.0	48.5	46.8	40.0
ABD	9	37.5- 54.6	46.0		47.2	46.0	43.5	
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	151	27.0- 99.8	53.7	64.2	62.0	52.8	47.0	41.3
ASSOCIATE PROFESSOR	179	30.9- 66.2	45.4	52.0	48.6	46.0	41.4	39.1
ASSISTANT PROFESSOR	135	23.2- 67.0	40.1	47.9	45.0	40.5	35.0	30.0
INSTRUCTOR	73	16.9- 43.0	29.5	38.3	34.1	28.0	25.3	22.3
- New Hire -								
PROFESSOR	5	51.0- 90.0	62.1		58.0	56.3	51.0	
ASSOCIATE PROFESSOR	16	41.8- 66.2	49.1	55.0	52.0	47.0	44.0	42.0
ASSISTANT PROFESSOR	24	30.0- 48.5	42.1	47.0	45.0	43.0	39.0	35.0
INSTRUCTOR	13	19.6- 43.0	29.2	42.0	30.0	27.0	23.5	19.6
NEW DOCTORATE	9	32.1- 52.0	44.5		48.5	45.0	41.0	
ABD	10	26.5- 41.5	36.1	41.2	41.0	35.9	35.0	26.5
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	171	37.0-135.0	71.7	99.6	79.6	68.1	58.0	52.2
ASSOCIATE PROFESSOR	151	37.5-107.0	58.4	74.5	63.0	55.0	51.3	46.4
ASSISTANT PROFESSOR	153	25.0- 72.7	51.3	59.3	56.4	51.7	46.0	42.8
INSTRUCTOR	28	18.0- 92.0	42.4	56.5	45.0	36.9	32.0	27.7
- New Hire -								
PROFESSOR	3	75.0-135.0	111.7			125.0		
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	14	25.0- 58.0	49.5	58.0	53.0	50.0	49.0	25.0
INSTRUCTOR	6	30.0- 70.0	47.3		56.5	40.0	32.0	
NEW DOCTORATE	9	45.0- 58.0	52.6		56.0	53.0	48.5	
ABD	11	26.0- 60.0	44.4	55.0	50.0	48.0	27.5	26.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

MANAGEMENT

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	105	39.0- 85.0	55.2	64.4	61.2	55.0	48.2	42.7
ASSOCIATE PROFESSOR	117	26.5- 58.8	44.3	53.7	48.5	43.8	40.0	36.0
ASSISTANT PROFESSOR	116	27.0- 61.0	39.0	49.4	43.2	38.9	33.4	30.0
INSTRUCTOR	28	22.0- 51.0	30.7	37.8	32.0	29.1	26.0	22.0
- New Hire -								
PROFESSOR	1	60.0- 60.0	60.0					
ASSOCIATE PROFESSOR	9	34.5- 58.0	45.8		50.5	50.0	37.0	
ASSISTANT PROFESSOR	14	29.9- 53.0	42.3	52.5	50.0	42.0	37.0	29.9
INSTRUCTOR	6	25.0- 51.0	35.6		48.0	30.0	27.5	
NEW DOCTORATE	4	34.0- 48.0	38.8		39.0	34.0	34.0	
ABD	9	30.0- 53.0	43.0		50.0	49.5	32.0	
PUBLIC								
- All Faculty -								
PROFESSOR	477	27.0-123.0	60.2	75.3	65.0	59.9	52.1	46.2
ASSOCIATE PROFESSOR	413	25.5- 78.5	48.5	59.0	52.3	47.7	43.4	39.6
ASSISTANT PROFESSOR	369	23.2- 67.0	44.5	51.7	48.7	45.6	40.7	35.0
INSTRUCTOR	184	15.0- 65.8	30.6	42.0	36.4	27.8	24.6	20.5
- New Hire -								
PROFESSOR	15	41.9-101.0	66.6	82.0	74.0	60.0	56.3	41.9
ASSOCIATE PROFESSOR	22	38.0- 70.0	49.6	57.0	52.0	47.6	44.1	41.8
ASSISTANT PROFESSOR	56	30.0- 60.0	46.6	54.6	49.5	46.0	43.7	39.0
INSTRUCTOR	27	15.0- 54.6	29.0	41.0	33.0	26.3	23.0	19.7
NEW DOCTORATE	31	32.1- 60.0	47.7	54.0	50.5	48.0	45.0	40.0
ABD	19	26.5- 54.6	40.8	47.2	45.0	41.2	35.9	30.0
PRIVATE								
- All Faculty -								
PROFESSOR	276	37.0-135.0	65.4	88.1	73.5	61.5	53.0	47.2
ASSOCIATE PROFESSOR	268	26.5-107.0	52.3	68.3	56.1	51.3	43.7	39.9
ASSISTANT PROFESSOR	269	25.0- 72.7	46.0	57.5	53.0	45.9	39.1	32.1
INSTRUCTOR	56	18.0- 92.0	36.5	51.0	40.0	32.0	27.7	25.0
- New Hire -								
PROFESSOR	4	60.0-135.0	98.8		125.0	75.0	60.0	
ASSOCIATE PROFESSOR	9	34.5- 58.0	45.8		50.5	50.0	37.0	
ASSISTANT PROFESSOR	28	25.0- 58.0	45.9	53.0	52.0	49.0	42.0	30.0
INSTRUCTOR	12	25.0- 70.0	41.5	56.5	51.0	32.0	30.0	25.0
NEW DOCTORATE	13	34.0- 58.0	48.3	58.0	55.0	50.0	39.0	34.0
ABD	20	26.0- 60.0	43.7	53.0	50.0	48.0	32.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

MANAGEMENT

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	497	37.0-135.0	66.2	86.0	73.6	62.8	55.6	49.3
ASSOCIATE PROFESSOR	385	25.5-107.0	53.9	68.0	58.5	52.4	47.2	42.8
ASSISTANT PROFESSOR	387	25.0- 72.7	48.7	57.0	52.5	48.5	44.9	41.5
INSTRUCTOR	139	15.0- 92.0	33.5	48.7	40.0	32.0	24.6	20.0
- New Hire -								
PROFESSOR	13	41.9-135.0	78.8	125.0	82.0	74.0	60.0	41.9
ASSOCIATE PROFESSOR	6	38.0- 70.0	51.0		55.0	47.6	47.6	
ASSISTANT PROFESSOR	46	25.0- 60.0	49.8	58.0	53.0	49.5	46.8	44.0
INSTRUCTOR	20	15.0- 70.0	34.3	55.5	40.0	30.0	23.0	20.0
NEW DOCTORATE	31	40.0- 60.0	50.0	56.0	53.0	49.5	46.8	45.0
ABD	20	26.0- 60.0	45.1	54.6	48.5	47.0	43.5	27.5
NONACCREDITED								
- All Faculty -								
PROFESSOR	256	27.0- 99.8	54.3	64.4	61.3	53.4	47.3	42.7
ASSOCIATE PROFESSOR	296	26.5- 66.2	45.0	52.0	48.6	45.0	41.0	37.7
ASSISTANT PROFESSOR	251	23.2- 67.0	39.6	48.0	44.6	40.0	34.4	30.0
INSTRUCTOR	101	16.9- 51.0	29.8	38.3	33.7	28.2	25.3	22.3
- New Hire -								
PROFESSOR	6	51.0- 90.0	61.7		60.0	56.3	55.0	
ASSOCIATE PROFESSOR	25	34.5- 66.2	47.9	55.0	52.0	48.0	42.0	38.0
ASSISTANT PROFESSOR	38	29.9- 53.0	42.2	48.5	46.0	43.0	39.0	33.0
INSTRUCTOR	19	19.6- 51.0	31.2	43.0	32.0	27.5	25.0	19.7
NEW DOCTORATE	13	32.1- 52.0	42.8	51.0	48.0	41.8	34.0	32.1
ABD	19	26.5- 53.0	39.4	50.0	41.5	38.4	34.0	30.0
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	753	27.0-135.0	62.1	80.0	67.6	60.3	52.4	46.3
ASSOCIATE PROFESSOR	681	25.5-107.0	50.0	61.2	54.3	48.5	43.6	39.7
ASSISTANT PROFESSOR	638	23.2- 72.7	45.1	55.5	50.0	45.6	40.0	33.8
INSTRUCTOR	240	15.0- 92.0	32.0	44.4	37.0	29.1	25.0	21.8
- New Hire -								
PROFESSOR	19	41.9-135.0	73.4	101.0	75.0	65.3	58.0	51.0
ASSOCIATE PROFESSOR	31	34.5- 70.0	48.5	57.0	52.0	47.6	44.0	38.0
ASSISTANT PROFESSOR	84	25.0- 60.0	46.4	55.0	50.0	46.8	42.0	37.9
INSTRUCTOR	39	15.0- 70.0	32.8	51.0	40.0	29.5	25.0	20.0
NEW DOCTORATE	44	32.1- 60.0	47.9	55.0	51.0	48.5	45.0	39.0
ABD	39	26.0- 60.0	42.3	52.0	48.5	45.0	35.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

MARKETING

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	573	30.3-133.0	66.3	85.0	73.2	62.8	57.1	51.0
ASSOCIATE PROFESSOR	383	30.0- 75.5	53.4	62.1	57.6	53.4	49.1	45.0
ASSISTANT PROFESSOR	428	22.0- 67.0	49.0	55.4	52.2	48.7	46.4	42.7
INSTRUCTOR	110	17.0- 58.1	30.6	45.7	37.3	27.9	22.9	20.0
- New Hire -								
PROFESSOR	19	45.0-125.4	78.6	110.0	92.0	78.0	60.0	51.9
ASSOCIATE PROFESSOR	11	47.5- 64.0	56.2	63.0	60.0	55.8	52.0	47.5
ASSISTANT PROFESSOR	59	32.0- 67.0	50.5	56.0	53.0	50.0	48.0	44.0
INSTRUCTOR	23	17.0- 58.1	28.2	42.0	28.0	25.0	22.0	17.0
NEW DOCTORATE	49	39.5- 65.0	51.4	56.5	53.0	51.0	48.7	47.0
ABD	23	17.0- 55.0	46.7	53.0	51.0	48.7	47.0	17.0
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	133	28.9- 96.3	55.4	65.0	62.0	54.3	48.2	44.3
ASSOCIATE PROFESSOR	141	31.1- 82.3	48.5	57.1	53.5	47.9	43.0	38.2
ASSISTANT PROFESSOR	144	21.8- 56.5	42.9	51.3	48.0	44.5	38.3	32.4
INSTRUCTOR	48	20.2- 50.0	30.9	40.0	34.0	29.6	25.5	23.5
- New Hire -								
PROFESSOR	6	43.9- 85.0	61.1		70.0	56.0	49.0	
ASSOCIATE PROFESSOR	10	48.0- 65.0	54.7	60.0	57.1	53.5	50.0	48.0
ASSISTANT PROFESSOR	24	28.9- 56.5	46.2	56.0	50.0	46.0	41.0	35.0
INSTRUCTOR	9	20.2- 40.0	27.9		32.0	25.0	21.0	
NEW DOCTORATE	8	32.1- 56.0	46.4		48.0	46.4	43.2	
ABD	9	32.0- 50.0	40.6		43.0	39.3	35.0	
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	163	40.4-155.5	78.9	110.9	94.5	72.7	60.8	55.3
ASSOCIATE PROFESSOR	172	28.3-130.0	61.1	75.5	65.0	59.0	52.8	47.5
ASSISTANT PROFESSOR	210	33.6- 70.0	52.5	61.0	56.0	52.6	48.7	44.8
INSTRUCTOR	26	15.5- 65.0	36.2	53.5	51.0	32.0	27.0	23.0
- New Hire -								
PROFESSOR	3	50.0- 70.0	63.3			70.0		
ASSOCIATE PROFESSOR	12	47.5-120.0	67.4	87.0	65.0	60.0	56.3	47.5
ASSISTANT PROFESSOR	22	48.0- 67.0	55.4	65.0	57.0	54.5	52.0	48.0
INSTRUCTOR	8	15.5- 57.0	37.0		52.5	32.8	23.0	
NEW DOCTORATE	14	40.0- 60.0	53.5	60.0	57.5	54.0	51.3	40.0
ABD	12	45.0- 63.3	53.5	63.3	54.0	52.0	51.0	45.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

MARKETING

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	68	24.7- 91.0	56.8	73.0	64.5	56.0	46.5	40.0
ASSOCIATE PROFESSOR	98	26.6- 74.0	46.7	55.2	52.7	46.7	42.0	35.7
ASSISTANT PROFESSOR	94	25.7- 56.4	40.3	52.5	48.0	40.0	32.0	29.0
INSTRUCTOR	25	22.0- 43.8	31.7	41.0	33.5	30.0	27.3	26.0
- New Hire -								
PROFESSOR	6	36.0- 69.0	54.2		65.0	45.0	45.0	
ASSOCIATE PROFESSOR	10	34.5- 58.0	46.0	53.0	51.5	47.0	39.0	34.5
ASSISTANT PROFESSOR	20	26.4- 55.5	42.8	50.0	48.0	45.0	36.0	32.0
INSTRUCTOR	4	26.0- 43.0	35.0		41.0	30.0	26.0	
NEW DOCTORATE	6	39.3- 52.0	44.6		48.1	40.0	40.0	
ABD	4	40.0- 52.0	44.0		43.0	41.0	40.0	
PUBLIC								
- All Faculty -								
PROFESSOR	706	28.9-133.0	64.2	83.0	70.5	62.7	54.7	49.3
ASSOCIATE PROFESSOR	524	30.0- 82.3	52.1	61.0	56.8	52.0	47.4	42.4
ASSISTANT PROFESSOR	572	21.8- 67.0	47.4	54.9	51.3	48.2	44.7	38.7
INSTRUCTOR	158	17.0- 58.1	30.7	44.8	35.4	28.2	24.0	21.0
- New Hire -								
PROFESSOR	25	43.9-125.4	74.4	100.0	85.0	70.0	55.2	49.0
ASSOCIATE PROFESSOR	21	47.5- 65.0	55.5	63.0	60.0	55.0	51.0	48.0
ASSISTANT PROFESSOR	83	28.9- 67.0	49.3	56.0	52.0	50.0	46.7	41.0
INSTRUCTOR	32	17.0- 58.1	28.2	40.0	32.0	25.0	22.0	18.0
NEW DOCTORATE	57	32.1- 65.0	50.7	56.0	53.0	50.5	48.0	46.0
ABD	32	17.0- 55.0	45.0	52.9	50.0	48.0	42.5	32.0
PRIVATE								
- All Faculty -								
PROFESSOR	231	24.7-155.5	72.4	104.5	85.0	66.8	57.0	47.3
ASSOCIATE PROFESSOR	270	26.6-130.0	55.9	70.2	62.1	54.4	47.3	41.1
ASSISTANT PROFESSOR	304	25.7- 70.0	48.7	59.2	54.6	50.0	43.6	34.8
INSTRUCTOR	51	15.5- 65.0	34.0	51.0	37.7	30.9	27.2	23.1
- New Hire -								
PROFESSOR	9	36.0- 70.0	57.2		69.0	65.0	45.0	
ASSOCIATE PROFESSOR	22	34.5-120.0	57.7	75.3	60.0	55.0	47.5	35.0
ASSISTANT PROFESSOR	42	26.4- 67.0	49.4	58.0	55.5	50.0	45.0	34.8
INSTRUCTOR	12	15.5- 57.0	36.4	53.5	43.0	32.8	26.0	15.5
NEW DOCTORATE	20	39.3- 60.0	50.8	58.0	57.0	52.0	43.5	40.0
ABD	16	40.0- 63.3	51.1	55.0	53.5	51.0	45.0	41.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

MARKETING

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	736	30.3-155.5	69.1	92.5	75.8	63.7	58.1	51.5
ASSOCIATE PROFESSOR	555	28.3-130.0	55.8	65.8	60.0	54.6	50.0	45.4
ASSISTANT PROFESSOR	638	22.0- 70.0	50.1	57.0	53.8	49.8	47.0	43.3
INSTRUCTOR	136	15.5- 65.0	31.6	49.1	39.0	28.6	23.1	20.5
- New Hire -								
PROFESSOR	22	45.0-125.4	76.6	110.0	92.0	70.0	60.0	50.0
ASSOCIATE PROFESSOR	23	47.5-120.0	62.0	75.3	63.0	60.0	55.0	47.5
ASSISTANT PROFESSOR	81	32.0- 67.0	51.8	57.0	55.0	51.5	48.9	46.5
INSTRUCTOR	31	15.5- 58.1	30.5	52.5	35.0	26.0	22.5	17.0
NEW DOCTORATE	63	39.5- 65.0	51.9	57.5	55.0	52.0	48.7	46.5
ABD	35	17.0- 63.3	49.0	54.6	52.9	50.1	48.0	43.0
NONACCREDITED								
- All Faculty -								
PROFESSOR	201	24.7- 96.3	55.9	69.5	62.7	55.2	48.0	44.1
ASSOCIATE PROFESSOR	239	26.6- 82.3	47.8	56.7	53.0	47.5	42.4	37.0
ASSISTANT PROFESSOR	238	21.8- 56.5	41.9	51.5	48.0	42.4	35.2	30.7
INSTRUCTOR	73	20.2- 50.0	31.2	42.0	34.0	29.8	26.3	23.6
- New Hire -								
PROFESSOR	12	36.0- 85.0	57.6	70.0	65.0	56.0	45.0	36.0
ASSOCIATE PROFESSOR	20	34.5- 65.0	50.3	58.0	55.0	50.0	47.0	35.0
ASSISTANT PROFESSOR	44	26.4- 56.5	44.7	55.0	49.0	45.1	40.0	33.0
INSTRUCTOR	13	20.2- 43.0	30.1	41.0	36.0	29.2	23.1	20.2
NEW DOCTORATE	14	32.1- 56.0	45.6	53.0	48.1	46.4	40.0	32.1
ABD	13	32.0- 52.0	41.6	50.0	43.0	41.0	39.0	32.0
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	937	24.7-155.5	66.2	89.6	73.4	62.8	55.4	49.0
ASSOCIATE PROFESSOR	794	26.6-130.0	53.4	64.2	58.0	52.9	47.4	42.1
ASSISTANT PROFESSOR	876	21.8- 70.0	47.9	56.0	52.6	48.6	44.5	37.3
INSTRUCTOR	209	15.5- 65.0	31.5	45.7	36.1	28.9	25.0	22.0
- New Hire -								
PROFESSOR	34	36.0-125.4	69.9	100.0	81.8	65.0	54.0	45.0
ASSOCIATE PROFESSOR	43	34.5-120.0	56.6	65.0	60.0	55.0	50.0	42.0
ASSISTANT PROFESSOR	125	26.4- 67.0	49.3	56.0	54.0	50.0	46.4	39.5
INSTRUCTOR	44	15.5- 58.1	30.4	46.0	36.0	26.0	23.0	18.0
NEW DOCTORATE	77	32.1- 65.0	50.7	57.0	54.0	51.0	48.0	43.5
ABD	48	17.0- 63.3	47.0	54.0	51.9	48.7	43.0	39.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

PERSONNEL

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	97	39.0- 95.0	62.0	77.6	67.8	61.0	53.5	47.1
ASSOCIATE PROFESSOR	78	31.4- 69.1	51.0	59.8	57.0	51.0	45.6	41.8
ASSISTANT PROFESSOR	47	34.9- 66.3	47.1	52.6	49.7	47.1	43.6	41.8
INSTRUCTOR	6	20.0- 43.5	31.6		34.0	33.2	25.8	
- New Hire -								
PROFESSOR	1	95.0- 95.0	95.0					
ASSOCIATE PROFESSOR	2	46.0- 58.0	52.0			46.0		
ASSISTANT PROFESSOR	2	46.3- 48.0	47.1			46.3		
INSTRUCTOR	2	20.0- 33.2	26.6			20.0		
NEW DOCTORATE	5	42.0- 55.7	50.1		55.0	50.0	42.0	
ABD								
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	11	47.4- 81.0	60.6	67.8	65.9	57.8	56.5	47.4
ASSOCIATE PROFESSOR	12	32.6- 57.4	46.6	52.9	50.9	45.5	43.1	32.6
ASSISTANT PROFESSOR	11	38.0- 51.1	45.1	49.9	49.0	44.9	42.0	38.0
INSTRUCTOR	1	44.4- 44.4	44.4					
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	2	42.0- 49.5	45.8			42.0		
INSTRUCTOR								
NEW DOCTORATE	4	31.1- 53.0	39.6		42.0	32.1	31.1	
ABD								
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	24	54.1-105.7	72.6	105.5	80.0	68.9	56.5	54.4
ASSOCIATE PROFESSOR	21	36.3- 71.7	52.8	58.0	55.6	52.7	46.4	42.0
ASSISTANT PROFESSOR	9	38.0- 56.0	46.5		48.4	45.0	43.5	
INSTRUCTOR								
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR								
INSTRUCTOR								
NEW DOCTORATE	2	51.0- 55.0	53.0			51.0		
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

PERSONNEL

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	7	49.9- 69.4	57.8		59.6	56.3	54.5	
ASSOCIATE PROFESSOR	11	33.1- 61.4	45.9	59.6	46.7	43.0	41.4	33.1
ASSISTANT PROFESSOR	8	29.5- 47.7	36.4		38.6	32.8	29.8	
INSTRUCTOR								
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR								
INSTRUCTOR								
NEW DOCTORATE								
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	108	39.0- 95.0	61.9	77.6	67.3	60.7	54.8	47.4
ASSOCIATE PROFESSOR	90	31.4- 69.1	50.4	59.6	56.8	50.6	45.1	40.9
ASSISTANT PROFESSOR	58	34.9- 66.3	46.7	51.7	49.7	46.3	43.5	41.0
INSTRUCTOR	7	20.0- 44.4	33.5		34.0	33.3	25.8	
- New Hire -								
PROFESSOR	1	95.0- 95.0	95.0					
ASSOCIATE PROFESSOR	2	46.0- 58.0	52.0			46.0		
ASSISTANT PROFESSOR	4	42.0- 49.5	46.5		48.0	46.3	42.0	
INSTRUCTOR	2	20.0- 33.2	26.6			20.0		
NEW DOCTORATE	9	31.1- 55.7	45.4		53.0	48.0	32.1	
ABD								
PRIVATE								
- All Faculty -								
PROFESSOR	31	49.9-105.7	69.3	100.5	73.2	65.2	55.8	54.4
ASSOCIATE PROFESSOR	32	33.1- 71.7	50.4	59.6	55.1	51.0	43.0	40.6
ASSISTANT PROFESSOR	17	29.5- 56.0	41.8	48.4	47.5	44.2	32.8	29.8
INSTRUCTOR								
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR								
INSTRUCTOR								
NEW DOCTORATE	2	51.0- 55.0	53.0			51.0		
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

PERSONNEL

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	121	39.0-105.7	64.1	84.2	70.0	62.7	55.5	48.3
ASSOCIATE PROFESSOR	99	31.4- 71.7	51.4	59.8	57.0	52.2	45.6	42.0
ASSISTANT PROFESSOR	56	34.9- 66.3	47.0	52.6	49.7	46.5	43.6	41.8
INSTRUCTOR	6	20.0- 43.5	31.6		34.0	33.2	25.8	
- New Hire -								
PROFESSOR	1	95.0- 95.0	95.0					
ASSOCIATE PROFESSOR	2	46.0- 58.0	52.0			46.0		
ASSISTANT PROFESSOR	2	46.3- 48.0	47.1			46.3		
INSTRUCTOR	2	20.0- 33.2	26.6			20.0		
NEW DOCTORATE	7	42.0- 55.7	51.0		55.0	51.0	48.0	
ABD								
			NONACCREDITED					
- All Faculty -								
PROFESSOR	18	47.4- 81.0	59.5	67.8	65.9	57.1	55.1	49.9
ASSOCIATE PROFESSOR	23	32.6- 61.4	46.2	57.4	50.1	45.3	42.2	33.1
ASSISTANT PROFESSOR	19	29.5- 51.1	41.5	49.5	47.5	43.3	34.6	29.8
INSTRUCTOR	1	44.4- 44.4	44.4					
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	2	42.0- 49.5	45.8			42.0		
INSTRUCTOR								
NEW DOCTORATE	4	31.1- 53.0	39.6		42.0	32.1	31.1	
ABD								
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	139	39.0-105.7	63.5	81.0	69.4	60.9	55.5	48.5
ASSOCIATE PROFESSOR	122	31.4- 71.7	50.4	59.6	56.7	50.6	45.0	40.9
ASSISTANT PROFESSOR	75	29.5- 66.3	45.6	52.5	48.7	45.9	42.3	38.0
INSTRUCTOR	7	20.0- 44.4	33.5		34.0	33.3	25.8	
- New Hire -								
PROFESSOR	1	95.0- 95.0	95.0					
ASSOCIATE PROFESSOR	2	46.0- 58.0	52.0			46.0		
ASSISTANT PROFESSOR	4	42.0- 49.5	46.5		48.0	46.3	42.0	
INSTRUCTOR	2	20.0- 33.2	26.6			20.0		
NEW DOCTORATE	11	31.1- 55.7	46.8	55.0	53.0	50.0	42.0	31.1
ABD								

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

PRODUCTION/OPERATIONS MANAGEMENT/MANAGERIAL ECONOMICS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PUBLIC ACCREDITED					
- All Faculty -								
PROFESSOR	154	43.8-128.7	66.0	87.0	72.1	62.8	56.3	50.4
ASSOCIATE PROFESSOR	136	38.0- 77.0	53.9	64.0	58.8	53.8	47.6	43.2
ASSISTANT PROFESSOR	125	30.5- 60.0	48.6	54.9	52.6	49.1	44.6	41.5
INSTRUCTOR	13	21.7- 49.7	33.1	41.6	39.0	31.1	26.2	21.7
- New Hire -								
PROFESSOR	6	55.0-103.0	67.2		65.0	59.9	58.0	
ASSOCIATE PROFESSOR	8	46.0- 75.0	59.3		64.0	57.2	54.5	
ASSISTANT PROFESSOR	16	33.1- 59.0	49.1	55.0	52.0	49.0	47.0	43.5
INSTRUCTOR	1	39.0- 39.0	39.0					
NEW DOCTORATE	11	42.0- 61.0	51.9	60.5	55.0	52.0	46.0	42.0
ABD	5	43.0- 58.0	49.6		52.0	49.0	43.0	
			PUBLIC NONACCREDITED					
- All Faculty -								
PROFESSOR	38	41.5- 74.8	57.9	67.4	62.0	56.6	53.0	49.8
ASSOCIATE PROFESSOR	33	35.8- 63.3	48.8	54.0	51.8	49.4	45.0	41.2
ASSISTANT PROFESSOR	52	28.5- 58.0	45.5	52.1	49.0	46.4	42.3	37.0
INSTRUCTOR	12	23.4- 49.8	34.6	45.0	41.0	33.0	28.3	23.4
- New Hire -								
PROFESSOR	2	53.5- 69.0	61.3			53.5		
ASSOCIATE PROFESSOR	2	46.8- 47.5	47.1			46.8		
ASSISTANT PROFESSOR	5	45.0- 56.0	49.4		49.8	48.7	45.0	
INSTRUCTOR	3	42.5- 49.8	45.8			45.0		
NEW DOCTORATE	3	32.1- 49.8	43.6			49.0		
ABD	2	42.5- 47.0	44.8			42.5		
			PRIVATE ACCREDITED					
- All Faculty -								
PROFESSOR	60	49.8-140.0	79.2	112.0	91.0	74.5	60.1	55.8
ASSOCIATE PROFESSOR	72	46.6-123.0	62.9	73.0	69.4	59.8	54.0	50.0
ASSISTANT PROFESSOR	85	32.5- 72.0	55.3	66.5	59.8	54.1	50.1	47.6
INSTRUCTOR	6	28.0- 52.7	43.9		51.4	42.0	39.0	
- New Hire -								
PROFESSOR	2	88.0-105.0	96.5			88.0		
ASSOCIATE PROFESSOR	4	54.0- 70.0	61.9		65.0	58.5	54.0	
ASSISTANT PROFESSOR	4	50.0- 57.0	53.5		54.1	53.0	50.0	
INSTRUCTOR	2	42.0- 51.4	46.7			42.0		
NEW DOCTORATE	4	53.0- 66.0	57.3		55.0	55.0	53.0	
ABD	1	51.4- 51.4	51.4					

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

PRODUCTION/OPERATIONS MANAGEMENT/MANAGERIAL ECONOMICS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
		PRIVATE NONACCREDITED						
- All Faculty -								
PROFESSOR	8	38.9- 85.0	61.5		66.5	60.3	50.0	
ASSOCIATE PROFESSOR	20	25.0- 62.3	45.3	53.0	49.5	46.5	41.1	27.9
ASSISTANT PROFESSOR	15	31.0- 52.8	44.2	51.7	49.5	43.8	40.0	31.0
INSTRUCTOR	4	19.0- 34.9	30.2		34.7	32.0	19.0	
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	1	40.0- 40.0	40.0					
ASSISTANT PROFESSOR	4	40.0- 52.0	45.0		45.0	43.0	40.0	
INSTRUCTOR								
NEW DOCTORATE	5	35.0- 53.0	45.6		52.0	45.0	35.0	
ABD								
		PUBLIC						
- All Faculty -								
PROFESSOR	192	41.5-128.7	64.4	83.7	69.4	62.0	55.0	50.4
ASSOCIATE PROFESSOR	169	35.8- 77.0	52.9	62.6	58.0	52.0	47.4	43.2
ASSISTANT PROFESSOR	177	28.5- 60.0	47.7	54.6	52.0	48.1	44.0	40.3
INSTRUCTOR	25	21.7- 49.8	33.8	42.5	39.0	33.0	26.4	24.1
- New Hire -								
PROFESSOR	8	53.5-103.0	65.7		65.0	59.9	55.0	
ASSOCIATE PROFESSOR	10	46.0- 75.0	56.9	64.0	64.0	55.5	47.5	46.0
ASSISTANT PROFESSOR	21	33.1- 59.0	49.2	56.0	52.0	49.0	47.0	43.5
INSTRUCTOR	4	39.0- 49.8	44.1		45.0	42.5	39.0	
NEW DOCTORATE	14	32.1- 61.0	50.1	60.5	55.0	49.8	46.0	32.1
ABD	7	42.5- 58.0	48.2		49.0	47.0	43.0	
		PRIVATE						
- All Faculty -								
PROFESSOR	68	38.9-140.0	77.1	110.9	88.0	68.6	60.1	54.7
ASSOCIATE PROFESSOR	92	25.0-123.0	59.1	72.0	65.2	57.5	50.0	45.0
ASSISTANT PROFESSOR	100	31.0- 72.0	53.6	66.0	59.0	53.0	49.2	43.8
INSTRUCTOR	10	19.0- 52.7	38.4	51.4	50.5	34.9	32.0	19.0
- New Hire -								
PROFESSOR	2	88.0-105.0	96.5			88.0		
ASSOCIATE PROFESSOR	5	40.0- 70.0	57.5		65.0	58.5	40.0	
ASSISTANT PROFESSOR	8	40.0- 57.0	49.3		53.0	50.0	43.0	
INSTRUCTOR	2	42.0- 51.4	46.7			42.0		
NEW DOCTORATE	9	35.0- 66.0	50.8		55.0	53.0	43.0	
ABD	1	51.4- 51.4	51.4					

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

PRODUCTION/OPERATIONS MANAGEMENT/MANAGERIAL ECONOMICS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	214	43.8-140.0	69.7	93.0	78.8	63.7	58.0	52.0
ASSOCIATE PROFESSOR	208	38.0-123.0	57.0	69.5	62.3	56.3	50.0	45.7
ASSISTANT PROFESSOR	210	30.5- 72.0	51.3	60.0	54.7	51.0	47.0	43.0
INSTRUCTOR	19	21.7- 52.7	36.5	50.5	41.6	39.0	26.5	24.4
- New Hire -								
PROFESSOR	8	55.0-105.0	74.5		88.0	62.0	58.0	
ASSOCIATE PROFESSOR	12	46.0- 75.0	60.1	70.0	64.0	58.0	54.5	46.0
ASSISTANT PROFESSOR	20	33.1- 59.0	50.0	56.0	53.0	50.0	47.0	43.5
INSTRUCTOR	3	39.0- 51.4	44.1			42.0		
NEW DOCTORATE	15	42.0- 66.0	53.3	60.5	55.0	55.0	47.5	42.0
ABD	6	43.0- 58.0	49.9		52.0	49.0	46.0	
			NONACCREDITED					
- All Faculty -								
PROFESSOR	46	38.9- 85.0	58.6	69.0	62.8	56.8	53.0	49.8
ASSOCIATE PROFESSOR	53	25.0- 63.3	47.5	54.0	51.5	47.6	44.0	37.6
ASSISTANT PROFESSOR	67	28.5- 58.0	45.2	52.0	49.5	46.0	42.1	37.0
INSTRUCTOR	16	19.0- 49.8	33.5	42.5	34.9	33.0	28.3	23.4
- New Hire -								
PROFESSOR	2	53.5- 69.0	61.3			53.5		
ASSOCIATE PROFESSOR	3	40.0- 47.5	44.8			46.8		
ASSISTANT PROFESSOR	9	40.0- 56.0	47.4		49.8	47.5	43.0	
INSTRUCTOR	3	42.5- 49.8	45.8			45.0		
NEW DOCTORATE	8	32.1- 53.0	44.9		49.8	45.0	35.0	
ABD	2	42.5- 47.0	44.8			42.5		
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	260	38.9-140.0	67.7	92.5	74.5	62.8	56.3	51.2
ASSOCIATE PROFESSOR	261	25.0-123.0	55.1	67.7	60.2	53.8	48.1	43.7
ASSISTANT PROFESSOR	277	28.5- 72.0	49.8	59.0	53.9	49.9	45.4	40.7
INSTRUCTOR	35	19.0- 52.7	35.1	49.7	41.0	34.7	28.0	23.4
- New Hire -								
PROFESSOR	10	53.5-105.0	71.8	103.0	88.0	62.0	58.0	53.5
ASSOCIATE PROFESSOR	15	40.0- 75.0	57.1	65.0	64.0	57.2	47.5	40.0
ASSISTANT PROFESSOR	29	33.1- 59.0	49.2	56.0	52.0	49.1	45.0	43.0
INSTRUCTOR	6	39.0- 51.4	44.9		49.8	42.5	42.0	
NEW DOCTORATE	23	32.1- 66.0	50.4	60.5	55.0	52.0	45.0	35.0
ABD	8	42.5- 58.0	48.6		51.4	47.0	43.0	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

POLICY AND CONTROL

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	106	41.0-119.3	64.9	87.0	72.0	62.0	53.7	50.1
ASSOCIATE PROFESSOR	71	29.0- 79.0	52.4	64.3	55.6	51.4	46.6	43.0
ASSISTANT PROFESSOR	92	36.9- 72.0	48.8	55.0	50.9	48.4	46.0	43.6
INSTRUCTOR	12	22.0- 69.0	41.6	50.0	48.0	43.0	26.2	22.0
- New Hire -								
PROFESSOR	3	78.0- 86.5	81.5			80.0		
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	8	46.0- 60.0	51.4		52.0	50.0	47.0	
INSTRUCTOR	1	39.0- 39.0	39.0					
NEW DOCTORATE	11	48.0- 60.0	52.4	57.0	53.7	52.0	48.6	48.0
ABD	5	45.0- 53.0	48.3		50.0	47.3	45.0	
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	17	45.0- 94.7	60.0	67.0	62.8	59.9	53.0	46.0
ASSOCIATE PROFESSOR	18	39.6- 66.2	53.1	59.8	57.1	53.0	50.7	40.0
ASSISTANT PROFESSOR	18	37.2- 55.2	45.0	51.8	49.9	43.5	41.5	38.0
INSTRUCTOR	2	20.0- 37.7	28.9			20.0		
- New Hire -								
PROFESSOR	3	60.0- 62.8	60.9			60.0		
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	3	42.0- 55.2	47.7			46.0		
INSTRUCTOR	1	20.0- 20.0	20.0					
NEW DOCTORATE								
ABD	2	46.5- 46.5	46.5			46.5		
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	28	50.0-131.9	75.9	95.6	86.7	68.7	58.0	51.5
ASSOCIATE PROFESSOR	22	49.6- 72.0	58.3	67.5	62.0	57.0	53.0	51.0
ASSISTANT PROFESSOR	26	43.0- 66.5	53.6	61.8	57.7	53.0	48.0	46.6
INSTRUCTOR	4	30.0- 60.6	42.5		48.0	31.5	30.0	
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	1	51.0- 51.0	51.0					
ASSISTANT PROFESSOR	3	52.0- 55.0	54.0			55.0		
INSTRUCTOR	1	48.0- 48.0	48.0					
NEW DOCTORATE	3	50.0- 57.0	54.0			55.0		
ABD	1	57.0- 57.0	57.0					

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

POLICY AND CONTROL

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	10	39.6- 83.2	63.0	70.4	67.9	62.7	58.9	39.6
ASSOCIATE PROFESSOR	19	31.7- 66.9	48.5	58.8	52.5	48.0	43.4	41.0
ASSISTANT PROFESSOR	10	33.3- 53.0	44.0	49.0	48.1	45.0	37.9	33.3
INSTRUCTOR	3	26.3- 49.1	37.1			35.8		
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	3	44.0- 59.5	49.2			44.0		
ASSISTANT PROFESSOR	5	45.0- 53.0	47.9		49.0	47.5	45.0	
INSTRUCTOR								
NEW DOCTORATE	2	45.0- 53.0	49.0			45.0		
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	123	41.0-119.3	64.2	87.0	71.0	61.7	53.7	50.0
ASSOCIATE PROFESSOR	89	29.0- 79.0	52.5	63.0	56.3	52.0	46.7	43.0
ASSISTANT PROFESSOR	110	36.9- 72.0	48.2	55.0	50.8	47.7	45.5	41.9
INSTRUCTOR	14	20.0- 69.0	39.8	50.0	48.0	39.0	26.2	20.0
- New Hire -								
PROFESSOR	6	60.0- 86.5	71.2		80.0	62.8	60.0	
ASSOCIATE PROFESSOR								
ASSISTANT PROFESSOR	11	42.0- 60.0	50.4	57.0	52.0	50.0	46.0	42.0
INSTRUCTOR	2	20.0- 39.0	29.5			20.0		
NEW DOCTORATE	11	48.0- 60.0	52.4	57.0	53.7	52.0	48.6	48.0
ABD	7	45.0- 53.0	47.8		47.3	46.5	46.0	
PRIVATE								
- All Faculty -								
PROFESSOR	38	39.6-131.9	72.5	92.2	85.7	67.9	58.0	51.5
ASSOCIATE PROFESSOR	41	31.7- 72.0	53.7	63.0	59.0	53.3	48.0	42.5
ASSISTANT PROFESSOR	36	33.3- 66.5	50.9	58.5	55.0	51.0	46.6	43.0
INSTRUCTOR	7	26.3- 60.6	40.2		48.0	35.8	30.0	
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	4	44.0- 59.5	49.6		51.0	44.0	44.0	
ASSISTANT PROFESSOR	8	45.0- 55.0	50.2		53.0	49.0	45.0	
INSTRUCTOR	1	48.0- 48.0	48.0					
NEW DOCTORATE	5	45.0- 57.0	52.0		55.0	53.0	45.0	
ABD	1	57.0- 57.0	57.0					

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

POLICY AND CONTROL

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
- All Faculty -								
PROFESSOR	134	41.0-131.9	67.2	90.0	75.9	62.8	54.9	50.1
ASSOCIATE PROFESSOR	93	29.0- 79.0	53.8	66.6	59.0	53.0	47.8	43.7
ASSISTANT PROFESSOR	118	36.9- 72.0	49.8	56.8	53.0	48.7	46.5	43.8
INSTRUCTOR	16	22.0- 69.0	41.8	50.0	48.0	43.0	30.0	22.5
- New Hire -								
PROFESSOR	3	78.0- 86.5	81.5			80.0		
ASSOCIATE PROFESSOR	1	51.0- 51.0	51.0					
ASSISTANT PROFESSOR	11	46.0- 60.0	52.1	57.0	55.0	52.0	47.3	46.0
INSTRUCTOR	2	39.0- 48.0	43.5			39.0		
NEW DOCTORATE	14	48.0- 60.0	52.7	57.0	56.0	52.0	50.0	48.0
ABD	6	45.0- 57.0	49.7		53.0	47.3	46.0	
			NONACCREDITED					
- All Faculty -								
PROFESSOR	27	39.6- 94.7	61.1	69.8	63.0	60.0	55.2	46.0
ASSOCIATE PROFESSOR	37	31.7- 66.9	50.7	59.5	55.9	51.0	44.0	41.0
ASSISTANT PROFESSOR	28	33.3- 55.2	44.7	51.8	48.1	45.0	38.6	37.5
INSTRUCTOR	5	20.0- 49.1	33.8		37.7	35.8	20.0	
- New Hire -								
PROFESSOR	3	60.0- 62.8	60.9			60.0		
ASSOCIATE PROFESSOR	3	44.0- 59.5	49.2			44.0		
ASSISTANT PROFESSOR	8	42.0- 55.2	47.8		49.0	46.0	45.0	
INSTRUCTOR	1	20.0- 20.0	20.0					
NEW DOCTORATE	2	45.0- 53.0	49.0			45.0		
ABD	2	46.5- 46.5	46.5			46.5		
			AACSB MEMBERS					
- All Faculty -								
PROFESSOR	161	39.6-131.9	66.2	89.0	72.9	62.8	54.9	50.1
ASSOCIATE PROFESSOR	130	29.0- 79.0	52.9	63.0	57.7	52.5	47.0	43.0
ASSISTANT PROFESSOR	146	33.3- 72.0	48.9	56.0	51.8	48.1	45.7	42.0
INSTRUCTOR	21	20.0- 69.0	39.9	50.0	48.0	39.0	26.3	22.0
- New Hire -								
PROFESSOR	6	60.0- 86.5	71.2		80.0	62.8	60.0	
ASSOCIATE PROFESSOR	4	44.0- 59.5	49.6		51.0	44.0	44.0	
ASSISTANT PROFESSOR	19	42.0- 60.0	50.3	55.2	53.0	50.0	46.0	45.0
INSTRUCTOR	3	20.0- 48.0	35.7			39.0		
NEW DOCTORATE	16	45.0- 60.0	52.3	57.0	55.0	52.0	48.6	48.0
ABD	8	45.0- 57.0	48.9		50.0	46.5	46.0	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

QUANTITATIVE METHODS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	276	31.2-129.0	65.2	81.4	71.1	62.8	57.2	50.8
ASSOCIATE PROFESSOR	193	27.4- 89.2	52.1	61.2	57.5	52.0	46.5	42.2
ASSISTANT PROFESSOR	118	32.8- 64.7	48.0	55.0	51.9	48.7	44.6	38.5
INSTRUCTOR	57	18.0- 55.5	30.8	45.7	34.2	27.6	24.0	22.2
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	8	45.0- 65.0	54.7		60.0	53.0	46.0	
ASSISTANT PROFESSOR	12	36.8- 55.0	48.7	55.0	53.0	48.7	46.0	36.8
INSTRUCTOR	2	45.0- 48.2	46.6			45.0		
NEW DOCTORATE	12	31.7- 56.0	50.8	55.0	55.0	53.0	49.0	31.7
ABD	5	43.0- 50.0	47.5		50.0	50.0	43.0	
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	43	40.0- 95.0	61.0	83.6	69.3	57.0	51.2	46.5
ASSOCIATE PROFESSOR	45	31.6- 65.0	45.8	51.9	48.1	46.0	41.5	38.2
ASSISTANT PROFESSOR	39	27.5- 54.3	41.5	47.4	45.9	42.4	37.3	33.0
INSTRUCTOR	9	20.8- 42.2	27.6		27.1	25.4	24.3	
- New Hire -								
PROFESSOR	1	70.0- 70.0	70.0					
ASSOCIATE PROFESSOR	2	47.0- 57.7	52.4			47.0		
ASSISTANT PROFESSOR	4	36.6- 50.1	44.4		48.0	43.0	36.6	
INSTRUCTOR								
NEW DOCTORATE	4	43.0- 52.0	47.8		50.1	46.0	43.0	
ABD	4	40.0- 51.5	45.9		50.0	42.1	40.0	
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	101	36.0-128.0	74.6	101.0	90.0	69.5	59.6	53.6
ASSOCIATE PROFESSOR	78	36.5- 71.0	54.0	66.0	58.9	52.7	47.9	44.0
ASSISTANT PROFESSOR	68	25.0- 62.7	47.0	56.7	52.1	46.3	42.0	36.7
INSTRUCTOR	15	19.2- 75.0	40.9	58.0	48.6	34.0	32.5	19.2
- New Hire -								
PROFESSOR	1	105.0-105.0	105.0					
ASSOCIATE PROFESSOR	2	52.0- 53.0	52.5			52.0		
ASSISTANT PROFESSOR	7	25.0- 54.0	43.6		46.6	46.3	39.0	
INSTRUCTOR	3	46.0- 58.0	54.0			58.0		
NEW DOCTORATE	6	39.0- 60.0	50.7		59.0	46.3	44.9	
ABD	7	27.5- 52.0	39.0		46.0	38.0	27.5	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

QUANTITATIVE METHODS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	35	32.0- 69.1	51.7	60.0	55.5	53.1	46.1	38.8
ASSOCIATE PROFESSOR	47	32.0- 62.0	46.5	57.3	52.4	46.8	40.4	34.5
ASSISTANT PROFESSOR	37	25.0- 52.0	37.7	45.4	42.2	37.1	33.2	28.7
INSTRUCTOR	9	26.3- 39.3	32.3		37.8	32.9	26.5	
- New Hire -								
PROFESSOR								
ASSOCIATE PROFESSOR	2	58.0- 62.0	60.0			58.0		
ASSISTANT PROFESSOR	2	36.0- 49.5	42.8			36.0		
INSTRUCTOR	1	26.5- 26.5	26.5					
NEW DOCTORATE	2	36.0- 52.5	44.3			36.0		
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	319	31.2-129.0	64.6	83.0	71.0	62.8	56.5	49.9
ASSOCIATE PROFESSOR	238	27.4- 89.2	50.9	60.8	57.0	50.1	45.0	41.0
ASSISTANT PROFESSOR	157	27.5- 64.7	46.4	54.1	50.8	47.0	41.2	37.0
INSTRUCTOR	66	18.0- 55.5	30.4	45.0	32.3	27.2	24.2	22.2
- New Hire -								
PROFESSOR	1	70.0- 70.0	70.0					
ASSOCIATE PROFESSOR	10	45.0- 65.0	54.2	60.0	60.0	53.0	47.0	45.0
ASSISTANT PROFESSOR	16	36.6- 55.0	47.7	53.0	50.1	48.0	43.0	36.8
INSTRUCTOR	2	45.0- 48.2	46.6			45.0		
NEW DOCTORATE	16	31.7- 56.0	50.1	55.0	55.0	50.1	48.0	43.0
ABD	9	40.0- 51.5	46.8		50.0	50.0	42.1	
PRIVATE								
- All Faculty -								
PROFESSOR	136	32.0-128.0	68.7	95.4	81.3	63.1	55.0	47.0
ASSOCIATE PROFESSOR	125	32.0- 71.0	51.2	63.5	56.3	50.8	44.8	40.4
ASSISTANT PROFESSOR	105	25.0- 62.7	43.7	54.1	49.5	44.5	37.1	33.4
INSTRUCTOR	24	19.2- 75.0	37.7	58.0	39.3	33.4	29.8	25.0
- New Hire -								
PROFESSOR	1	105.0-105.0	105.0					
ASSOCIATE PROFESSOR	4	52.0- 62.0	56.3		58.0	53.0	52.0	
ASSISTANT PROFESSOR	9	25.0- 54.0	43.4		49.5	46.3	36.0	
INSTRUCTOR	4	26.5- 58.0	47.1		58.0	46.0	26.5	
NEW DOCTORATE	8	36.0- 60.0	49.1		55.0	46.3	39.0	
ABD	7	27.5- 52.0	39.0		46.0	38.0	27.5	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

QUANTITATIVE METHODS

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	377	31.2-129.0	67.7	90.0	73.9	63.1	58.7	51.1
ASSOCIATE PROFESSOR	271	27.4- 89.2	52.6	63.3	57.9	52.1	46.8	42.8
ASSISTANT PROFESSOR	186	25.0- 64.7	47.6	55.8	52.0	48.3	43.8	38.1
INSTRUCTOR	72	18.0- 75.0	32.9	48.2	38.1	29.8	24.2	22.2
- New Hire -								
PROFESSOR	1	105.0-105.0	105.0					
ASSOCIATE PROFESSOR	10	45.0- 65.0	54.3	60.0	60.0	53.0	50.0	45.0
ASSISTANT PROFESSOR	19	25.0- 55.0	46.8	54.0	50.0	48.0	44.9	36.8
INSTRUCTOR	5	45.0- 58.0	51.0		58.0	48.2	45.0	
NEW DOCTORATE	18	31.7- 60.0	50.8	56.0	55.0	53.0	48.0	39.0
ABD	12	27.5- 52.0	42.5	50.0	50.0	44.5	32.0	27.5
NONACCREDITED								
- All Faculty -								
PROFESSOR	78	32.0- 95.0	56.8	72.6	60.0	55.1	48.7	44.0
ASSOCIATE PROFESSOR	92	31.6- 65.0	46.2	56.7	49.3	46.5	41.0	35.1
ASSISTANT PROFESSOR	76	25.0- 54.3	39.7	47.3	45.0	39.3	35.1	31.0
INSTRUCTOR	18	20.8- 42.2	30.0	37.8	33.0	27.0	25.4	24.3
- New Hire -								
PROFESSOR	1	70.0- 70.0	70.0					
ASSOCIATE PROFESSOR	4	47.0- 62.0	56.2		58.0	57.7	47.0	
ASSISTANT PROFESSOR	6	36.0- 50.1	43.9		49.5	43.0	36.6	
INSTRUCTOR	1	26.5- 26.5	26.5					
NEW DOCTORATE	6	36.0- 52.5	46.6		52.0	46.0	43.0	
ABD	4	40.0- 51.5	45.9		50.0	42.1	40.0	
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	455	31.2-129.0	65.9	89.6	73.0	62.8	56.1	48.7
ASSOCIATE PROFESSOR	363	27.4- 89.2	51.0	61.2	56.7	50.4	44.9	41.0
ASSISTANT PROFESSOR	262	25.0- 64.7	45.3	54.3	50.6	45.7	39.3	35.1
INSTRUCTOR	90	18.0- 75.0	32.3	48.2	37.8	29.3	25.1	22.5
- New Hire -								
PROFESSOR	2	70.0-105.0	87.5			70.0		
ASSOCIATE PROFESSOR	14	45.0- 65.0	54.8	62.0	60.0	53.0	50.0	45.0
ASSISTANT PROFESSOR	25	25.0- 55.0	46.1	53.0	50.0	48.0	43.0	36.6
INSTRUCTOR	6	26.5- 58.0	46.9		58.0	46.0	45.0	
NEW DOCTORATE	24	31.7- 60.0	49.7	56.0	55.0	50.1	46.0	36.0
ABD	16	27.5- 52.0	43.4	50.0	50.0	44.5	38.0	27.5

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

OTHER

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
- All Faculty -								
PROFESSOR	104	42.6-126.6	65.2	80.2	71.1	63.4	56.4	50.0
ASSOCIATE PROFESSOR	78	33.8- 71.2	52.7	63.3	59.5	52.0	47.4	41.5
ASSISTANT PROFESSOR	94	27.2- 67.1	46.1	57.0	50.6	45.9	40.4	36.3
INSTRUCTOR	32	20.5- 75.0	34.0	48.5	42.0	30.0	24.0	21.3
- New Hire -								
PROFESSOR	3	66.0- 90.0	78.7			80.0		
ASSOCIATE PROFESSOR	4	48.5- 58.0	55.2		57.1	57.1	48.5	
ASSISTANT PROFESSOR	9	35.0- 62.7	49.8		60.0	50.0	38.0	
INSTRUCTOR	1	25.0- 25.0	25.0					
NEW DOCTORATE	6	42.5- 53.0	46.6		52.0	44.0	44.0	
ABD	3	42.0- 60.0	53.3			58.0		
PUBLIC NONACCREDITED								
- All Faculty -								
PROFESSOR	25	36.7- 95.0	55.7	69.5	62.8	55.7	44.3	37.7
ASSOCIATE PROFESSOR	34	31.0- 62.3	47.9	57.8	53.9	47.9	43.4	32.9
ASSISTANT PROFESSOR	13	32.0- 52.9	40.9	47.1	45.1	39.9	35.1	32.0
INSTRUCTOR	6	21.1- 34.7	29.4		32.7	29.2	28.1	
- New Hire -								
PROFESSOR	1	52.0- 52.0	52.0					
ASSOCIATE PROFESSOR	2	47.0- 55.0	51.0			47.0		
ASSISTANT PROFESSOR	2	32.0- 37.3	34.6			32.0		
INSTRUCTOR								
NEW DOCTORATE	2	37.8- 47.0	42.4			37.8		
ABD	1	48.5- 48.5	48.5					
PRIVATE ACCREDITED								
- All Faculty -								
PROFESSOR	60	31.0-142.0	80.5	120.0	98.0	75.3	57.3	46.6
ASSOCIATE PROFESSOR	29	33.0- 92.0	56.5	85.0	60.1	51.3	43.2	36.9
ASSISTANT PROFESSOR	35	29.0- 80.5	49.7	66.8	60.0	54.4	32.2	30.5
INSTRUCTOR	6	25.5- 79.0	39.3		41.8	28.6	27.0	
- New Hire -								
PROFESSOR	3	60.0-100.0	78.3			75.0		
ASSOCIATE PROFESSOR	1	39.0- 39.0	39.0					
ASSISTANT PROFESSOR	3	55.0- 60.0	56.8			55.4		
INSTRUCTOR								
NEW DOCTORATE	6	29.0- 57.0	50.0		57.0	51.0	51.0	
ABD	4	46.0- 63.0	51.5		50.0	47.0	46.0	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

OTHER

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
- All Faculty -								
PROFESSOR	24	27.5- 82.0	50.9	68.0	57.0	47.0	42.5	27.5
ASSOCIATE PROFESSOR	14	31.2- 55.7	42.7	49.0	48.0	41.9	39.6	31.2
ASSISTANT PROFESSOR	21	29.0- 51.7	38.6	45.0	43.3	38.0	33.2	29.1
INSTRUCTOR	8	22.2- 41.6	28.7		30.4	27.8	23.8	
- New Hire -								
PROFESSOR	2	47.0- 53.0	50.0			47.0		
ASSOCIATE PROFESSOR	2	35.0- 42.0	38.5			35.0		
ASSISTANT PROFESSOR	4	29.0- 42.5	35.7		38.0	33.2	29.0	
INSTRUCTOR								
NEW DOCTORATE								
ABD								
PUBLIC								
- All Faculty -								
PROFESSOR	129	36.7-126.6	63.3	78.4	70.9	62.8	53.4	47.6
ASSOCIATE PROFESSOR	112	31.0- 71.2	51.3	61.0	57.9	50.5	45.8	40.1
ASSISTANT PROFESSOR	107	27.2- 67.1	45.5	54.9	50.0	45.5	38.6	35.7
INSTRUCTOR	38	20.5- 75.0	33.3	45.7	37.9	30.0	25.0	21.3
- New Hire -								
PROFESSOR	4	52.0- 90.0	72.0		80.0	66.0	52.0	
ASSOCIATE PROFESSOR	6	47.0- 58.0	53.8		57.1	55.0	48.5	
ASSISTANT PROFESSOR	11	32.0- 62.7	47.0	60.0	52.0	45.5	37.3	32.0
INSTRUCTOR	1	25.0- 25.0	25.0					
NEW DOCTORATE	8	37.8- 53.0	45.5		47.0	44.0	42.5	
ABD	4	42.0- 60.0	52.1		58.0	48.5	42.0	
PRIVATE								
- All Faculty -								
PROFESSOR	84	27.5-142.0	72.0	112.0	89.4	65.0	51.6	43.3
ASSOCIATE PROFESSOR	43	31.2- 92.0	52.0	85.0	56.1	48.0	41.9	36.6
ASSISTANT PROFESSOR	56	29.0- 80.5	45.6	61.4	55.4	42.8	33.0	30.5
INSTRUCTOR	14	22.2- 79.0	33.2	41.8	33.8	28.1	25.5	22.2
- New Hire -								
PROFESSOR	5	47.0-100.0	67.0		75.0	60.0	47.0	
ASSOCIATE PROFESSOR	3	35.0- 42.0	38.7			39.0		
ASSISTANT PROFESSOR	7	29.0- 60.0	44.7		55.0	42.5	33.2	
INSTRUCTOR								
NEW DOCTORATE	6	29.0- 57.0	50.0		57.0	51.0	51.0	
ABD	4	46.0- 63.0	51.5		50.0	47.0	46.0	

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

OTHER

Rank	Rptg	Range	Mean	90%	75%	Median	25%	10%
ACCREDITED								
- All Faculty -								
PROFESSOR	164	31.0-142.0	70.8	100.0	78.4	65.0	56.7	50.0
ASSOCIATE PROFESSOR	107	33.0- 92.0	53.7	65.5	59.5	52.0	46.7	40.8
ASSISTANT PROFESSOR	129	27.2- 80.5	47.1	61.0	53.7	46.8	38.6	32.2
INSTRUCTOR	38	20.5- 79.0	34.9	48.5	42.0	30.0	25.5	21.3
- New Hire -								
PROFESSOR	6	60.0-100.0	78.5		90.0	75.0	66.0	
ASSOCIATE PROFESSOR	5	39.0- 58.0	51.9		57.1	57.1	39.0	
ASSISTANT PROFESSOR	12	35.0- 62.7	51.6	60.0	60.0	52.0	45.0	35.0
INSTRUCTOR	1	25.0- 25.0	25.0					
NEW DOCTORATE	12	29.0- 57.0	48.3	57.0	53.0	51.0	44.0	29.0
ABD	7	42.0- 63.0	52.3		58.0	50.0	46.0	
NONACCREDITED								
- All Faculty -								
PROFESSOR	49	27.5- 95.0	53.3	69.5	62.8	52.0	43.5	37.0
ASSOCIATE PROFESSOR	48	31.0- 62.3	46.4	55.8	51.5	47.0	41.1	33.0
ASSISTANT PROFESSOR	34	29.0- 52.9	39.5	47.1	44.0	38.0	35.0	31.5
INSTRUCTOR	14	21.1- 41.6	29.0	34.7	31.7	28.1	23.9	21.1
- New Hire -								
PROFESSOR	3	47.0- 53.0	50.7			52.0		
ASSOCIATE PROFESSOR	4	35.0- 55.0	44.8		47.0	42.0	35.0	
ASSISTANT PROFESSOR	6	29.0- 42.5	35.3		38.0	33.2	32.0	
INSTRUCTOR								
NEW DOCTORATE	2	37.8- 47.0	42.4			37.8		
ABD	1	48.5- 48.5	48.5					
AACSB MEMBERS								
- All Faculty -								
PROFESSOR	213	27.5-142.0	66.8	95.0	75.0	62.8	52.6	45.9
ASSOCIATE PROFESSOR	155	31.0- 92.0	51.5	62.7	57.9	50.1	44.4	38.8
ASSISTANT PROFESSOR	163	27.2- 80.5	45.5	60.0	51.7	45.0	38.0	32.0
INSTRUCTOR	52	20.5- 79.0	33.3	45.7	37.5	30.0	25.0	21.3
- New Hire -								
PROFESSOR	9	47.0-100.0	69.2		80.0	66.0	52.0	
ASSOCIATE PROFESSOR	9	35.0- 58.0	48.7		57.1	48.5	39.0	
ASSISTANT PROFESSOR	18	29.0- 62.7	46.1	60.0	55.4	45.0	37.3	32.0
INSTRUCTOR	1	25.0- 25.0	25.0					
NEW DOCTORATE	14	29.0- 57.0	47.5	57.0	53.0	47.0	44.0	29.0
ABD	8	42.0- 63.0	51.8		58.0	48.5	46.0	

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		PUBLIC ACCREDITED						
Dean	5	62.1- 84.6	79.4		84.3	83.6	62.1	
Associate Dean	30	45.6-105.0	73.7	99.9	80.2	71.7	62.7	52.9
Assistant Dean	7	41.4-108.0	61.7		64.2	51.5	50.3	
Accounting Department Chairman	48	46.5-110.0	71.5	92.6	81.0	67.4	60.3	53.5
School of Accounting, Director, etc.	8	57.6- 98.2	78.1		90.1	71.2	62.5	
Academic Department Chariman	273	36.6-125.0	69.1	92.5	77.6	65.8	58.7	51.3
Director of Undergraduate Pgms	10	25.8- 69.1	52.6	62.8	62.5	53.0	50.9	25.8
Director of Graduate Program	23	35.5- 84.8	59.5	79.7	64.3	58.0	48.6	44.8
Director of Placement	1	80.8- 80.8	80.8					
Director of Cooperative Programs	1	37.3- 37.3	37.3					
Director of Executive Development	2	44.4- 51.4	47.9			44.4		
Director of Internship	2	37.3- 41.1	39.2			37.3		
MBA/Masters Admissions Director	4	25.5- 51.1	42.8		48.6	46.0	25.5	
Director of Research (Auber Unit)	6	26.6-102.3	62.4		76.8	53.9	52.0	
Director of Research (Other than Auber Unit)	7	34.7- 79.5	55.7		58.4	56.4	42.4	
Small Business Administration Director	11	33.0- 65.1	50.8	65.0	63.3	57.1	34.3	33.0
Other	20	21.0- 85.5	47.8	65.8	62.7	43.4	31.3	24.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC NONACCREDITED								
Dean	5	60.0- 69.1	63.8		65.0	63.0	60.0	
Associate Dean	9	40.2- 65.6	47.0		48.4	46.0	40.3	
Assistant Dean	9	31.6- 58.3	42.3		44.2	41.0	37.3	
Accounting Department Chairman	35	25.9- 78.9	53.8	67.5	60.5	54.0	48.0	37.4
School of Accounting, Director, etc.								
Academic Department Chariman	146	30.9- 89.7	52.7	63.7	58.1	51.8	47.0	40.2
Director of Undergraduate Pgms	3	51.5- 65.3	58.6			59.0		
Director of Graduate Program	9	31.3- 54.7	44.5		53.8	44.5	32.0	
Director of Placement	1	29.0- 29.0	29.0					
Director of Cooperative Programs	1	47.0- 47.0	47.0					
Director of Executive Development	1	60.0- 60.0	60.0					
Director of Internship	3	22.4- 47.2	31.5			25.0		
MBA/Masters Admissions Director	10	24.1- 63.7	48.4	60.3	58.1	46.5	43.4	24.1
Director of Research (Auber Unit)	3	39.6- 50.0	45.2			46.0		
Director of Research (Other than Auber Unit)	4	47.2- 81.0	60.6		58.1	56.2	47.2	
Small Business Administration Director	7	25.3- 56.9	43.0		50.8	48.0	31.3	
Other	6	25.7- 71.2	45.3		57.4	37.0	33.5	

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		PRIVATE ACCREDITED						
Dean	8	80.2-175.0	121.3		135.0	105.0	87.0	
Associate Dean	4	60.7-124.4	86.8		96.0	66.2	60.7	
Assistant Dean	2	35.0- 57.0	46.0			35.0		
Accounting Department Chairman	18	56.2-144.4	79.4	94.0	87.8	75.1	67.5	58.6
School of Accounting, Director, etc.	1	66.5- 66.5	66.5					
Academic Department Chariman	113	33.0-135.6	72.9	99.0	81.7	68.6	57.5	51.0
Director of Undergraduate Pgms								
Director of Graduate Program	4	44.5-123.0	80.6		80.0	75.0	44.5	
Director of Placement								
Director of Cooperative Programs								
Director of Executive Development	3	62.4-124.2	92.2			90.0		
Director of Internship	1	49.2- 49.2	49.2					
MBA/Masters Admissions Director								
Director of Research (Auber Unit)	3	52.3- 80.8	64.4			60.2		
Director of Research (Other than Auber Unit)	21	47.5-173.3	102.4	135.9	130.0	99.0	70.3	51.3
Small Business Administration Director	3	43.7- 74.5	55.8			49.2		
Other	19	33.5-130.0	56.6	74.5	63.3	52.0	38.5	34.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
Dean	4	46.0- 80.7	58.9		58.8	50.0	46.0	
Associate Dean	2	47.1- 72.2	59.6			47.1		
Assistant Dean	3	65.9- 75.1	69.1			66.2		
Accounting Department Chairman	12	37.0- 65.5	53.7	63.0	61.7	50.1	47.0	37.0
School of Accounting, Director, etc.								
Academic Department Chariman	92	29.6- 78.0	52.9	68.0	58.7	52.7	44.0	37.1
Director of Undergraduate Pgms	1	65.0- 65.0	65.0					
Director of Graduate Program	3	47.6- 49.0	48.5			48.9		
Director of Placement	1	24.0- 24.0	24.0					
Director of Cooperative Programs								
Director of Executive Development								
Director of Internship	1	46.3- 46.3	46.3					
MBA/Masters Admissions Director	1	40.4- 40.4	40.4					
Director of Research (Auber Unit)								
Director of Research (Other than Auber Unit)								
Small Business Administration Director	1	40.0- 40.0	40.0					
Other	10	20.0- 85.8	43.9	71.9	55.0	37.0	27.0	20.(

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PUBLIC					
Dean	10	60.0- 84.6	71.6	84.3	83.6	65.0	62.1	60.0
Associate Dean	39	40.2-105.0	67.6	96.0	77.0	65.8	52.0	45.6
Assistant Dean	16	31.6-108.0	50.8	64.2	51.5	44.2	38.5	37.3
Accounting Department Chairman	83	25.9-110.0	64.0	83.8	72.3	62.1	53.5	46.2
School of Accounting, Director, etc.	8	57.6- 98.2	78.1		90.1	71.2	62.5	
Academic Department Chariman	419	30.9-125.0	63.4	85.5	70.2	61.6	51.9	46.0
Director of Undergraduate Pgms	13	25.8- 69.1	54.0	65.3	62.5	55.1	50.9	25.8
Director of Graduate Program	32	31.3- 84.8	55.3	73.0	62.8	54.0	45.1	35.5
Director of Placement	2	29.0- 80.8	54.9			29.0		
Director of Cooperative Programs	2	37.3- 47.0	42.1			37.3		
Director of Executive Development	3	44.4- 60.0	51.9			51.4		
Director of Internship	5	22.4- 47.2	34.6		41.1	37.3	22.4	
MBA/Masters Admissions Director	14	24.1- 63.7	46.8	60.3	55.5	46.5	43.4	24.1
Director of Research (Auber Unit)	9	26.6-102.3	56.7		63.0	52.0	39.6	
Director of Research (Other than Auber Unit)	11	34.7- 81.0	57.5	79.5	58.4	56.4	47.2	34.7
Small Business Administration Director	18	25.3- 65.1	47.8	64.9	59.4	48.0	34.3	31.3
Other	26	21.0- 85.5	47.2	65.8	62.7	43.4	33.5	25.7

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PRIVATE					
Dean	12	46.0-175.0	100.5	173.3	123.3	87.0	58.8	46.0
Associate Dean	6	47.1-124.4	77.8		96.0	66.2	60.7	
Assistant Dean	5	35.0- 75.1	59.8		66.2	65.9	35.0	
Accounting Department Chairman	30	37.0-144.4	69.2	90.3	78.2	65.4	57.0	47.0
School of Accounting, Director, etc.	1	66.5- 66.5	66.5					
Academic Department Chariman	205	29.6-135.6	63.9	86.5	75.1	59.6	50.9	42.7
Director of Undergraduate Pgms	1	65.0- 65.0	65.0					
Director of Graduate Program	7	44.5-123.0	66.9		75.0	49.0	47.6	
Director of Placement	1	24.0- 24.0	24.0					
Director of Cooperative Programs								
Director of Executive Development	3	62.4-124.2	92.2			90.0		
Director of Internship	2	46.3- 49.2	47.8			46.3		
MBA/Masters Admissions Director	1	40.4- 40.4	40.4					
Director of Research (Auber Unit)	3	52.3- 80.8	64.4			60.2		
Director of Research (Other than Auber Unit)	21	47.5-173.3	102.4	135.9	130.0	99.0	70.3	51.3
Small Business Administration Director	4	40.0- 74.5	51.9		49.2	43.7	40.0	
Other	29	20.0-130.0	52.2	74.5	63.3	50.3	36.0	27.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
			ACCREDITED					
Dean	13	62.1-175.0	105.2	173.3	123.3	87.0	82.4	62.1
Associate Dean	34	45.6-124.4	75.3	101.0	84.3	71.7	62.7	52.9
Assistant Dean	9	35.0-108.0	58.2		64.2	51.5	41.4	
Accounting Department Chairman	66	46.5-144.4	73.7	94.0	81.3	71.2	62.1	56.2
School of Accounting, Director, etc.	9	57.6- 98.2	76.8		90.1	71.2	62.5	
Academic Department Chariman	386	33.0-135.6	70.2	94.7	79.5	66.6	58.2	51.3
Director of Undergraduate Pgms	10	25.8- 69.1	52.6	62.8	62.5	53.0	50.9	25.8
Director of Graduate Program	27	35.5-123.0	62.7	80.0	70.0	60.4	48.6	44.8
Director of Placement	1	80.8- 80.8	80.8					
Director of Cooperative Programs	1	37.3- 37.3	37.3					
Director of Executive Development	5	44.4-124.2	74.5		90.0	62.4	44.4	
Director of Internship	3	37.3- 49.2	42.5			41.1		
MBA/Masters Admissions Director	4	25.5- 51.1	42.8		48.6	46.0	25.5	
Director of Research (Auber Unit)	9	26.6-102.3	63.1		76.8	60.2	52.0	
Director of Research (Other than Auber Unit)	28	34.7-173.3	90.8	135.0	122.0	90.0	57.5	47.5
Small Business Administration Director	14	33.0- 74.5	51.9	65.1	64.9	49.2	37.6	33.0
Other	39	21.0-130.0	52.1	72.3	62.8	52.0	37.5	28.8

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		NONACCREDITED						
Dean	9	46.0- 80.7	61.6		65.0	62.0	50.0	
Associate Dean	11	40.2- 72.2	49.3	65.6	48.4	46.5	41.8	40.2
Assistant Dean	12	31.6- 75.1	49.0	66.2	58.3	41.4	38.2	31.6
Accounting Department Chairman	47	25.9- 78.9	53.8	67.0	61.0	54.0	47.1	38.2
School of Accounting, Director, etc.								
Academic Department Chariman	238	29.6- 89.7	52.8	65.5	58.7	52.2	46.4	39.6
Director of Undergraduate Pgms	4	51.5- 65.3	60.2		65.0	59.0	51.5	
Director of Graduate Program	12	31.3- 54.7	45.5	54.0	49.0	46.0	41.4	31.3
Director of Placement	2	24.0- 29.0	26.5			24.0		
Director of Cooperative Programs	1	47.0- 47.0	47.0					
Director of Executive Development	1	60.0- 60.0	60.0					
Director of Internship	4	22.4- 47.2	35.2		46.3	25.0	22.4	
MBA/Masters Admissions Director	11	24.1- 63.7	47.7	60.3	55.5	46.5	40.4	24.1
Director of Research (Auber Unit)	3	39.6- 50.0	45.2			46.0		
Director of Research (Other than Auber Unit)	4	47.2- 81.0	60.6		58.1	56.2	47.2	
Small Business Administration Director	8	25.3- 56.9	42.6		50.8	40.0	31.3	
Other	16	20.0- 85.8	44.4	71.2	55.0	37.0	27.0	21.2

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 9 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		AACSB MEMBERS						
Dean	22	46.0-175.0	87.4	135.0	91.5	80.7	62.1	50.0
Associate Dean	45	40.2-124.4	68.9	96.0	77.7	66.2	52.0	45.8
Assistant Dean	21	31.6-108.0	52.9	66.2	64.2	50.5	38.5	35.0
Accounting Department Chairman	113	25.9-144.4	65.4	86.2	75.2	63.0	54.0	46.5
School of Accounting, Director, etc.	9	57.6- 98.2	76.8		90.1	71.2	62.5	
Academic Department Chariman	624	29.6-135.6	63.6	86.0	71.3	61.4	51.6	45.0
Director of Undergraduate Pgms	14	25.8- 69.1	54.7	65.3	62.8	55.1	51.5	25.8
Director of Graduate Program	39	31.3-123.0	57.4	79.7	62.8	54.0	46.0	41.4
Director of Placement	3	24.0- 80.8	44.6			29.0		
Director of Cooperative Programs	2	37.3- 47.0	42.1			37.3		
Director of Executive Development	6	44.4-124.2	72.1		90.0	60.0	51.4	
Director of Internship	7	22.4- 49.2	38.4		46.3	41.1	25.0	
MBA/Masters Admissions Director	15	24.1- 63.7	46.4	58.1	51.1	46.5	40.4	24.1
Director of Research (Auber Unit)	12	26.6-102.3	58.6	80.8	63.0	52.3	46.0	26.6
Director of Research (Other than Auber Unit)	32	34.7-173.3	87.0	135.0	118.0	79.5	56.4	47.2
Small Business Administration Director	22	25.3- 74.5	48.5	65.0	59.4	48.0	37.0	31.3
Other	55	20.0-130.0	49.9	71.9	62.7	48.0	35.0	25.7

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC ACCREDITED								
Dean	168	47.5-156.3	94.4	122.1	105.0	91.0	79.1	71.4
Associate Dean	171	50.0-141.5	81.1	100.0	89.4	78.1	70.2	62.5
Assistant Dean	97	31.0-104.3	55.6	79.3	63.5	52.3	42.7	35.0
Accounting Department Chairman	55	51.3-138.4	81.3	105.5	92.0	75.3	69.0	61.7
School of Accounting, Director, etc.	24	68.5-124.9	91.8	116.4	98.8	90.0	82.0	68.9
Academic Department Chariman	330	42.8-123.5	75.5	94.2	83.4	72.5	65.3	59.8
Director of Undergraduate Pgms	35	23.3- 90.6	49.9	79.5	65.7	41.6	33.7	25.6
Director of Graduate Program	44	27.0-122.2	66.4	92.3	79.0	68.5	45.2	33.4
Director of Placement	25	28.2- 63.7	43.7	54.0	49.5	45.0	36.4	32.4
Director of Cooperative Programs	4	20.9- 64.1	43.5		60.8	28.4	20.9	
Director of Executive Development	43	30.0-136.8	63.9	90.0	80.9	60.2	44.3	35.0
Director of Internship	6	29.0- 73.3	46.4		72.1	36.5	29.0	
MBA/Masters Admissions Director	30	26.0- 87.4	46.2	72.9	52.5	41.8	32.8	27.9
Director of Research (Auber Unit)	29	36.0-123.6	69.3	76.8	74.2	69.1	61.9	52.9
Director of Research (Other than Auber Unit)	15	25.5- 94.5	67.1	77.9	72.5	68.0	61.2	25.5
Small Business Administration Director	35	22.0- 78.0	46.0	62.6	53.2	46.4	37.0	26.7
Other	65	21.0-106.0	48.6	82.9	59.0	44.7	31.0	25.0

PARTICIPATING AACSB MEMBER SCHOOLS

(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
PUBLIC NONACCREDITED								
Dean	110	52.1-138.0	75.1	91.6	82.5	73.0	65.0	57.0
Associate Dean	38	39.9- 94.3	63.1	78.0	68.0	62.5	56.0	46.7
Assistant Dean	30	27.7- 67.7	49.2	63.9	60.0	48.0	40.5	32.0
Accounting Department Chairman	25	40.0- 94.5	63.4	79.2	69.9	63.0	53.3	50.8
School of Accounting, Director, etc.								
Academic Department Chariman	110	33.0-126.5	61.5	74.3	67.0	60.0	52.4	47.5
Director of Undergraduate Pgms	4	26.0- 47.3	33.5		34.2	26.5	26.0	
Director of Graduate Program	11	32.7- 65.2	51.9	61.3	57.0	52.5	44.0	32.7
Director of Placement	5	27.0- 61.8	41.5		43.0	38.5	27.0	
Director of Cooperative Programs	2	33.0- 48.0	40.5			33.0		
Director of Executive Development	5	41.2- 72.2	60.1		69.2	62.7	41.2	
Director of Internship	2	34.0- 36.3	35.1			34.0		
MBA/Masters Admissions Director	5	33.0- 72.5	56.7		62.8	58.3	33.0	
Director of Research (Auber Unit)	3	62.9- 66.7	64.7			64.4		
Director of Research (Other than Auber Unit)	7	48.0- 89.8	61.4		58.6	58.3	56.5	
Small Business Administration Director	23	30.5- 66.4	42.1	54.9	46.0	40.0	35.7	31.0
Other	18	26.8- 85.1	49.3	74.9	63.0	40.1	35.4	32.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		PRIVATE ACCREDITED						
Dean	71	60.0-215.0	108.7	150.0	128.0	99.0	88.0	76.0
Associate Dean	81	42.0-196.0	83.8	107.5	92.0	80.0	67.6	57.4
Assistant Dean	57	17.5-186.7	54.8	69.3	60.0	52.0	42.0	31.2
Accounting Department Chairman	14	47.8-125.0	78.2	97.4	90.0	77.2	61.0	47.8
School of Accounting, Director, etc.	4	65.3-123.3	94.0		108.0	79.5	65.3	
Academic Department Chariman	87	45.4-163.0	72.3	92.0	79.1	69.6	60.4	54.1
Director of Undergraduate Pgms	19	17.0-107.0	48.2	66.0	50.0	45.7	37.2	32.6
Director of Graduate Program	23	18.0- 76.5	51.4	74.5	62.0	48.0	42.4	32.7
Director of Placement	16	32.0- 79.3	55.4	67.0	66.2	50.5	46.2	38.3
Director of Cooperative Programs	2	53.7- 68.3	61.0			53.7		
Director of Executive Development	21	35.6- 98.5	70.0	90.0	83.0	74.5	56.0	39.3
Director of Internship	2	52.9- 69.0	61.0			52.9		
MBA/Masters Admissions Director	29	18.5- 74.4	43.6	58.8	51.8	44.1	35.5	25.0
Director of Research (Auber Unit)	2	58.5- 75.1	66.8			58.5		
Director of Research (Other than Auber Unit)	1	73.0- 73.0	73.0					
Small Business Administration Director	5	42.0- 62.9	49.2		48.0	47.0	42.0	
Other	43	18.9- 80.3	43.7	64.0	53.1	42.5	33.1	25.8

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
PRIVATE NONACCREDITED								
Dean	71	36.8-140.0	74.1	95.0	83.0	73.0	60.0	50.0
Associate Dean	40	41.6-136.0	64.9	79.1	72.2	60.0	54.0	45.0
Assistant Dean	39	34.5- 69.0	47.6	58.8	50.5	48.0	39.9	37.3
Accounting Department Chairman	7	39.0- 80.0	57.0		57.0	53.0	40.5	
School of Accounting, Director, etc.								
Academic Department Chariman	35	36.5- 93.2	58.5	78.0	65.0	58.8	47.6	40.0
Director of Undergraduate Pgms	5	35.0- 65.0	51.9		62.6	49.0	35.0	
Director of Graduate Program	15	36.0- 80.3	54.3	68.0	58.0	52.0	43.2	36.0
Director of Placement	4	31.8- 49.4	39.1		41.7	33.5	31.8	
Director of Cooperative Programs	4	31.8- 52.3	41.7		49.8	33.0	31.8	
Director of Executive Development	3	41.4- 59.0	52.8			58.0		
Director of Internship	2	34.1- 37.8	35.9			34.1		
MBA/Masters Admissions Director	9	28.0- 54.0	38.6		45.1	35.0	30.0	
Director of Research (Auber Unit)	1	33.8- 33.8	33.8					
Director of Research (Other than Auber Unit)	3	42.0- 64.9	53.1			52.5		
Small Business Administration Director	1	32.0- 32.0	32.0					
Other	12	20.0- 67.5	49.2	65.4	62.0	47.7	39.0	20.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PUBLIC					
Dean	278	47.5-156.3	86.7	114.5	100.0	83.4	72.4	63.5
Associate Dean	209	39.9-141.5	77.8	98.3	87.7	74.7	67.1	58.3
Assistant Dean	127	27.7-104.3	54.1	76.0	61.8	52.0	42.7	35.0
Accounting Department Chairman	80	40.0-138.4	75.7	102.3	80.9	71.9	63.4	54.5
School of Accounting, Director, etc.	24	68.5-124.9	91.8	116.4	98.8	90.0	82.0	68.9
Academic Department Chariman	440	33.0-126.5	72.0	92.3	81.3	69.9	61.7	52.8
Director of Undergraduate Pgms	39	23.3- 90.6	48.2	79.5	64.9	40.0	33.4	26.0
Director of Graduate Program	55	27.0-122.2	63.5	88.8	74.4	65.2	45.2	33.4
Director of Placement	30	27.0- 63.7	43.3	54.0	49.5	43.0	36.6	29.2
Director of Cooperative Programs	6	20.9- 64.1	42.5		60.8	33.0	28.4	
Director of Executive Development	48	30.0-136.8	63.5	87.7	77.5	60.2	44.3	36.4
Director of Internship	8	29.0- 73.3	43.6		38.7	36.3	29.0	
MBA/Masters Admissions Director	35	26.0- 87.4	47.7	72.5	55.5	46.6	32.9	27.9
Director of Research (Auber Unit)	32	36.0-123.6	68.9	76.8	73.9	68.2	62.2	52.9
Director of Research (Other than Auber Unit)	22	25.5- 94.5	65.3	89.8	72.5	62.5	58.3	48.0
Small Business Administration Director	58	22.0- 78.0	44.5	61.9	50.3	44.1	35.7	30.5
Other	83	21.0-106.0	48.8	82.9	63.0	43.7	32.0	26.8

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
			PRIVATE					
Dean	142	36.8-215.0	91.4	136.4	101.0	85.0	70.7	58.0
Associate Dean	121	41.6-196.0	77.6	104.0	88.1	73.0	60.0	51.5
Assistant Dean	96	17.5-186.7	51.9	64.0	57.4	48.8	40.3	37.0
Accounting Department Chairman	21	39.0-125.0	71.1	93.1	84.2	65.6	53.0	40.5
School of Accounting, Director, etc.	4	65.3-123.3	94.0		108.0	79.5	65.3	
Academic Department Chariman	122	36.5-163.0	68.3	88.2	78.0	66.3	57.0	47.8
Director of Undergraduate Pgms	24	17.0-107.0	49.0	66.0	57.9	45.7	37.2	32.6
Director of Graduate Program	38	18.0- 80.3	52.6	74.5	62.5	49.0	42.6	38.0
Director of Placement	20	31.8- 79.3	52.1	67.0	63.3	49.4	41.7	32.0
Director of Cooperative Programs	6	31.8- 68.3	48.1		53.7	49.8	33.0	
Director of Executive Development	24	35.6- 98.5	67.9	90.0	76.1	69.3	56.0	39.3
Director of Internship	4	34.1- 69.0	48.5		52.9	37.8	34.1	
MBA/Masters Admissions Director	38	18.5- 74.4	42.4	58.0	48.3	43.0	32.2	28.0
Director of Research (Auber Unit)	3	33.8- 75.1	55.8			58.5		
Director of Research (Other than Auber Unit)	4	42.0- 73.0	58.1		64.9	52.5	42.0	
Small Business Administration Director	6	32.0- 62.9	46.4		48.0	46.3	42.0	
Other	55	18.9- 80.3	44.9	64.5	54.0	42.8	33.4	25.8

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		ACCREDITED						
Dean	239	47.5-215.0	98.6	133.8	107.6	93.0	81.0	71.6
Associate Dean	252	42.0-196.0	82.0	104.1	90.0	78.3	69.3	61.0
Assistant Dean	154	17.5-186.7	55.3	76.4	61.8	52.0	42.7	34.0
Accounting Department Chairman	69	47.8-138.4	80.6	105.5	92.0	75.6	67.4	60.9
School of Accounting, Director, etc.	28	65.3-124.9	92.1	116.4	99.6	90.0	80.0	68.9
Academic Department Chariman	417	42.8-163.0	74.8	93.6	83.0	72.3	64.2	57.7
Director of Undergraduate Pgms	54	17.0-107.0	49.3	79.5	64.9	41.6	34.7	27.5
Director of Graduate Program	67	18.0-122.2	61.2	87.2	74.4	62.5	44.3	35.3
Director of Placement	41	28.2- 79.3	48.3	66.2	54.0	47.0	37.1	32.4
Director of Cooperative Programs	6	20.9- 68.3	49.4		64.1	53.7	28.4	
Director of Executive Development	64	30.0-136.8	65.9	90.0	81.0	66.0	47.0	36.4
Director of Internship	8	29.0- 73.3	50.1		69.0	38.7	29.0	
MBA/Masters Admissions Director	59	18.5- 87.4	44.9	59.5	52.0	44.1	32.9	27.9
Director of Research (Auber Unit)	31	36.0-123.6	69.1	76.8	74.2	69.1	61.9	52.9
Director of Research (Other than Auber Unit)	16	25.5- 94.5	67.5	77.9	73.0	68.0	61.2	49.3
Small Business Administration Director	40	22.0- 78.0	46.4	62.9	53.2	46.4	38.0	28.3
Other	108	18.9-106.0	46.7	73.5	56.1	43.2	31.4	26.0

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		NONACCREDITED						
Dean	181	36.8-140.0	74.7	95.0	83.0	73.0	62.2	55.0
Associate Dean	78	39.9-136.0	64.0	79.1	70.0	61.8	55.0	46.0
Assistant Dean	69	27.7- 69.0	48.3	62.5	53.7	48.0	40.0	37.0
Accounting Department Chairman School of Accounting, Director, etc.	32	39.0- 94.5	62.0	79.3	69.9	60.8	53.0	40.5
Academic Department Chariman	145	33.0-126.5	60.8	78.0	67.0	60.0	51.6	45.0
Director of Undergraduate Pgms	9	26.0- 65.0	43.7		49.0	47.3	26.5	
Director of Graduate Program	26	32.7- 80.3	53.3	65.2	59.1	52.0	43.9	38.0
Director of Placement	9	27.0- 61.8	40.4		43.0	38.5	31.8	
Director of Cooperative Programs	6	31.8- 52.3	41.3		49.8	33.0	33.0	
Director of Executive Development	8	41.2- 72.2	57.3		62.7	58.0	41.4	
Director of Internship	4	34.0- 37.8	35.5		36.3	34.1	34.0	
MBA/Masters Admissions Director	14	28.0- 72.5	45.1	62.8	56.8	45.0	32.2	28.0
Director of Research (Auber Unit)	4	33.8- 66.7	56.9		64.4	62.9	33.8	
Director of Research (Other than Auber Unit)	10	42.0- 89.8	58.9	64.9	61.8	56.5	52.5	42.0
Small Business Administration Director	24	30.5- 66.4	41.7	54.9	46.0	40.0	34.0	31.0
Other	30	20.0- 85.1	49.3	67.5	63.0	40.5	36.1	29.9

PARTICIPATING AACSB MEMBER SCHOOLS
(all salary values in 000's)

ADMINISTRATIVE - 12 MONTHS

	Rptg	Range	Mean	90%	75%	Median	25%	10%
		AACSB MEMBERS						
Dean	420	36.8-215.0	88.3	121.0	100.0	84.0	72.0	60.0
Associate Dean	330	39.9-196.0	77.7	100.0	87.8	74.1	65.1	55.3
Assistant Dean	223	17.5-186.7	53.1	73.1	60.0	50.3	42.0	35.4
Accounting Department Chairman	101	39.0-138.4	74.7	98.0	84.2	71.9	61.0	53.0
School of Accounting, Director, etc.	28	65.3-124.9	92.1	116.4	99.6	90.0	80.0	68.9
Academic Department Chariman	562	33.0-163.0	71.2	92.0	79.7	69.0	60.7	52.4
Director of Undergraduate Pgms	63	17.0-107.0	48.5	78.8	61.8	42.5	34.5	26.5
Director of Graduate Program	93	18.0-122.2	59.0	83.8	70.8	57.3	43.9	36.0
Director of Placement	50	27.0- 79.3	46.9	63.7	53.9	46.0	37.1	32.0
Director of Cooperative Programs	12	20.9- 68.3	45.3	64.1	53.7	48.0	31.8	20.9
Director of Executive Development	72	30.0-136.8	64.9	90.0	77.5	63.7	47.0	37.3
Director of Internship	12	29.0- 73.3	45.2	72.1	52.9	36.5	34.0	29.0
MBA/Masters Admissions Director	73	18.5- 87.4	45.0	60.2	52.9	45.0	32.8	28.0
Director of Research (Auber Unit)	35	33.8-123.6	67.7	75.5	73.9	68.2	61.9	50.0
Director of Research (Other than Auber Unit)	26	25.5- 94.5	64.2	77.9	72.5	62.5	56.5	48.0
Small Business Administration Director	64	22.0- 78.0	44.7	62.6	49.6	44.1	35.7	30.5
Other	138	18.9-106.0	47.2	73.5	61.0	42.8	32.7	26.8

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

ABILENE CHRISTIAN UNIVERSITY	7969901
ADAMS STATE COLLEGE	8110201
ADELPHI UNIVERSITY	1153001
UNIVERSITY OF AKRON	4432501
UNIVERSITY OF ALABAMA	3548701
UNIVERSITY OF ALABAMA - BIRMINGHAM	3529401
UNIVERSITY OF ALABAMA IN HUNTSVILLE	3589901
UNIVERSITY OF ALASKA - ANCHORAGE	9950801
UNIVERSITY OF ALASKA - FAIRBANKS	9977501
ALFRED UNIVERSITY	1480201
AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT	8530601
THE AMERICAN UNIVERSITY	2001601
APPALACHIAN STATE UNIVERSITY	2860801
ARIZONA STATE UNIVERSITY	8528701
UNIVERSITY OF ARIZONA	8572101
ARKANSAS STATE UNIVERSITY	7246701
ARKANSAS TECH UNIVERSITY	7280101
UNIVERSITY OF ARKANSAS	7270101
UNIVERSITY OF ARKANSAS - LITTLE ROCK	7220401
UNIVERSITY OF ARKANSAS AT MONTICELLO	7165501
UNIVERSITY OF ARKANSAS AT PINE BLUFF	7160101
ASHLAND COLLEGE	4480501
ASSUMPTION COLLEGE	0161501
AUBURN UNIVERSITY	3684901
AUBURN UNIVERSITY AT MONTGOMERY	3611701
AUSTIN PEAY STATE UNIVERSITY	3704401
BABSON COLLEGE	0215701
BALL STATE UNIVERSITY	4730601
UNIVERSITY OF BALTIMORE	2120101
BARRY UNIVERSITY	3316101
BARUCH COLLEGE - CITY UNIVERSITY OF NEW YORK	1001001
BAYLOR UNIVERSITY	7679801
BEAVER COLLEGE	1903801
BELLARMINE COLLEGE	4020501
BENTLEY COLLEGE	0215401
BLOOMSBURG UNIVERSITY	1781501
BOISE STATE UNIVERSITY	8372501
BOSTON COLLEGE	0216701
BOSTON UNIVERSITY	0221501
BOWLING GREEN STATE UNIVERSITY	4340301
BRADLEY UNIVERSITY	6162501
BRIGHAM YOUNG UNIVERSITY	8460201
BRYANT COLLEGE	0291701
BUCKNELL UNIVERSITY	1783701
BUTLER UNIVERSITY	4620801
UNIVERSITY OF CALIFORNIA, BERKELEY	9472001
UNIVERSITY OF CALIFORNIA, DAVIS	9561601
UNIVERSITY OF CALIFORNIA, IRVINE	9271701
UNIVERSITY OF CALIFORNIA, LOS ANGELES	9002401
UNIVERSITY OF CALIFORNIA, RIVERSIDE	9252101
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO	9340701
CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA	9176801
CALIFORNIA STATE UNIVERSITY, BAKERSFIELD	9331101
CALIFORNIA STATE UNIVERSITY, CHICO	9592901
CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS	9074701
CALIFORNIA STATE UNIVERSITY, FRESNO	9374001
CALIFORNIA STATE UNIVERSITY, FULLERTON	9263401
CALIFORNIA STATE UNIVERSITY, HAYWARD	9454201
CALIFORNIA STATE UNIVERSITY, LONG BEACH	9084001
CALIFORNIA STATE UNIVERSITY, LOS ANGELES	9003201
CALIFORNIA STATE UNIVERSITY, NORTHRIDGE	9133001
CALIFORNIA STATE UNIVERSITY, SACRAMENTO	9581901
CALIFORNIA STATE UNIVERSITY, SAN BERNARDINO	9240701
CALIFORNIA STATE UNIVERSITY, STANISLAUS	9538001
CANISIUS COLLEGE	1420801
CAPITAL UNIVERSITY	4320901
CARNEGIE MELLON UNIVERSITY	1521301
CASE WESTERN RESERVE UNIVERSITY	4410601
UNIVERSITY OF CENTRAL ARKANSAS	7203201
CENTRAL CONNECTICUT STATE UNIVERSITY	0605001
CENTRAL MICHIGAN UNIVERSITY	4885901
CENTRAL MISSOURI STATE UNIVERSITY	6409301
CENTRAL STATE UNIVERSITY - OHIO	4538401

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

CENTRAL STATE UNIVERSITY - OKLAHOMA	7303401
CENTRAL WASHINGTON UNIVERSITY	9892601
CHAPMAN COLLEGE	9266601
UNIVERSITY OF CINCINNATI	4522101
THE CLAREMONT GRADUATE SCHOOL	9171101
CLARION UNIVERSITY OF PENNSYLVANIA	1621401
CLARK UNIVERSITY	0161001
CLARKSON UNIVERSITY	1367601
CLAYTON STATE COLLEGE	3026001
CLEMSON UNIVERSITY	2963401
CLEVELAND STATE UNIVERSITY	4411501
COLLEGE OF CHARLESTON	2942401
COLLEGE OF WILLIAM AND MARY	2318501
UNIVERSITY OF COLORADO AT BOULDER	8030901
COLORADO STATE UNIVERSITY	8052301
COLUMBIA UNIVERSITY	1002701
COLUMBUS COLLEGE	3199301
CONCORDIA COLLEGE	5656002
UNIVERSITY OF CONNECTICUT	0626901
CORNELL UNIVERSITY	1485301
CORPUS CHRISTI STATE UNIVERSITY	7841201
CREIGHTON UNIVERSITY	6817801
UNIVERSITY OF DALLAS	7506201
DARTMOUTH COLLEGE	0375501
UNIVERSITY OF DAYTON	4546901
UNIVERSITY OF DENVER	8020801
DEPAUL UNIVERSITY	6060401
UNIVERSITY OF DETROIT	4822101
DRAKE UNIVERSITY	5031101
DREXEL UNIVERSITY	1910401
DRURY COLLEGE	6580201
DUKE UNIVERSITY	2770601
DUQUESNE UNIVERSITY	1528201
EAST CAROLINA UNIVERSITY	2785801
EAST CENTRAL UNIVERSITY - OKLAHOMA	7482001
EAST TENNESSEE STATE UNIVERSITY	3761401
EAST TEXAS STATE UNIVERSITY	7542801
EASTERN COLLEGE	1908701
EASTERN ILLINOIS UNIVERSITY	6192001
EASTERN KENTUCKY UNIVERSITY	4047501
EASTERN MICHIGAN UNIVERSITY	4819701
EASTERN NEW MEXICO UNIVERSITY	8813001
EASTERN WASHINGTON UNIVERSITY	9900401
EMORY UNIVERSITY	3032201
EMPORIA STATE UNIVERSITY	6680101
UNIVERSITY OF EVANSVILLE	4772201
FAIRFIELD UNIVERSITY	0643001
FAIRLEIGH DICKINSON UNIVERSITY	0766601
FLORIDA ATLANTIC UNIVERSITY	3343101
FLORIDA INTERNATIONAL UNIVERSITY	3319901
FLORIDA STATE UNIVERSITY	3230601
UNIVERSITY OF FLORIDA	3261101
FORDHAM UNIVERSITY	1002301
FORT HAYS STATE UNIVERSITY	6760101
FORT LEWIS COLLEGE	8130101
FRANCIS MARION COLLEGE	2950101
FRANKLIN UNIVERSITY	4321501
FROSTBURG STATE COLLEGE	2153201
GANNON UNIVERSITY	1654101
GEORGE WASHINGTON UNIVERSITY	2005201
GEORGETOWN UNIVERSITY	2005701
GEORGIA COLLEGE	3106101
GEORGIA INSTITUTE OF TECHNOLOGY	3033201
GEORGIA SOUTHERN COLLEGE	3046001
GEORGIA STATE UNIVERSITY	3030301
UNIVERSITY OF GEORGIA	3060201
GEORGIAN COURT COLLEGE	0870101
GETTYSBURG COLLEGE	1732501
GLASSBORO STATE COLLEGE	0802801
GONZAGA UNIVERSITY	9925801
GRAND VALLEY STATE COLLEGE	4940101
UNIVERSITY OF GUAM	9692301
UNIVERSITY OF HARTFORD	0611701
UNIVERSITY OF HAWAII	9682201
UNIVERSITY OF HAWAII - HILO	9672001
HEIDELBERG COLLEGE	4488301
HENDERSON STATE UNIVERSITY	7192301
HOFSTRA UNIVERSITY	1155001
HOLY FAMILY COLLEGE	1911401
HOUSTON BAPTIST UNIVERSITY	7707401
UNIVERSITY OF HOUSTON - CLEAR LAKE	7705801
UNIVERSITY OF HOUSTON - DOWNTOWN	7700201
UNIVERSITY OF HOUSTON - UNIVERSITY PARK	7720401
IDAHO STATE UNIVERSITY	8320901
UNIVERSITY OF IDAHO	8384301
UNIVERSITY OF ILLINOIS AT CHICAGO	6068001
UNIVERSITY OF ILLINOIS AT URBANA/CHAMPAIGN	6182001
ILLINOIS INSTITUTE OF TECHNOLOGY	6061601
ILLINOIS STATE UNIVERSITY	6176101
ILLINOIS WESLEYAN UNIVERSITY	6170201
INDIANA STATE UNIVERSITY	4780901
INDIANA UNIVERSITY AT SOUTH BEND	4663401
INDIANA UNIVERSITY - BLOOMINGTON	4740501
INDIANA UNIVERSITY - NORTHWEST	4640801
INDIANA UNIVERSITY - SOUTHEAST	4715001
INDIANA/PURDUE - FORT WAYNE	4680501
UNIVERSITY OF INDIANAPOLIS	4622701
IONA COLLEGE	1080101
IOWA STATE UNIVERSITY	5001101
ITHACA COLLEGE	1485001
JACKSON STATE UNIVERSITY	3921701
JACKSONVILLE STATE UNIVERSITY	3626501

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

JAMES MADISON UNIVERSITY	2280701
JOHN CARROLL UNIVERSITY	4411801
KANSAS STATE UNIVERSITY	6650601
UNIVERSITY OF KANSAS	6604501
KENNESAW COLLEGE	3006101
KENT STATE UNIVERSITY	4424201
KENTUCKY STATE UNIVERSITY	4060101
UNIVERSITY OF KENTUCKY	4050601
LA SALLE UNIVERSITY	1914101
LAKE FOREST SCHOOL OF MANAGEMENT	6004501
LAMAR UNIVERSITY	7771001
LANDER COLLEGE	2964901
LAREDO STATE UNIVERSITY	7804001
LAWRENCE TECHNOLOGICAL UNIVERSITY	4807501
LEBANON VALLEY COLLEGE	1700301
LEHIGH UNIVERSITY	1801501
LEWIS UNIVERSITY	6044101
LIVINGSTONE UNIVERSITY	3547001
LOMA LINDA UNIVERSITY	9251501
LONGWOOD COLLEGE	2390101
LOUISIANA STATE UNIVERSITY IN SHREVEPORT	7111501
LOUISIANA STATE UNIVERSITY	7080301
LOUISIANA TECH UNIVERSITY	7127201
UNIVERSITY OF LOUISVILLE	4029201
UNIVERSITY OF LOWELL	0185401
LOYOLA COLLEGE IN MARYLAND	2121001
LOYOLA MARYMOUNT UNIVERSITY	9004501
LOYOLA UNIVERSITY OF CHICAGO	6061101
LOYOLA UNIVERSITY	7011802
LUTHER COLLEGE	5210101
LYNCHBURG COLLEGE	2450101
UNIVERSITY OF MAINE	0446901
MANHATTAN COLLEGE	1047101
MARIST COLLEGE	1260101
MARQUETTE UNIVERSITY	5323301
MARS HILL COLLEGE	2875401
MARSHALL UNIVERSITY	2570101
UNIVERSITY OF MARYLAND	2074201
MARYMOUNT UNIVERSITY	2220701
MASSACHUSETTS INSTITUTE OF TECHNOLOGY	0213901
UNIVERSITY OF MASSACHUSETTS - AMHERST	0100301
UNIVERSITY OF MASSACHUSETTS - BOSTON	0212501
MCNEESE STATE UNIVERSITY	7060901
MEMPHIS STATE UNIVERSITY	3815201
MENLO COLLEGE	9402501
MERCER UNIVERSITY	3120701
MERCER UNIVERSITY ATLANTA	3034101
METROPOLITAN STATE UNIVERSITY	5510101
MIAMI UNIVERSITY	4505601
UNIVERSITY OF MIAMI	3312401
MICHIGAN STATE UNIVERSITY	4882401
UNIVERSITY OF MICHIGAN	4810901
UNIVERSITY OF MICHIGAN - DEARBORN	4812801
UNIVERSITY OF MICHIGAN - FLINT	4850201
MIDDLE TENNESSEE STATE UNIVERSITY	3713201
MIDWESTERN STATE UNIVERSITY	7630801
MILLSAPS COLLEGE	3921001
UNIVERSITY OF MINNESOTA	5545501
UNIVERSITY OF MINNESOTA, DULUTH	5581201
MISSISSIPPI COLLEGE	3905801
MISSISSIPPI STATE UNIVERSITY	3976201
UNIVERSITY OF MISSISSIPPI	3867701
UNIVERSITY OF MISSOURI - COLUMBIA	6521101
UNIVERSITY OF MISSOURI - KANSAS CITY	6411001
UNIVERSITY OF MISSOURI - ST. LOUIS	6312101
MONMOUTH COLLEGE	0776401
MONTANA STATE UNIVERSITY	5971701
UNIVERSITY OF MONTANA	5981201
MONTEREY INSTITUTE OF INTERNATIONAL STUDIES	9394001
UNIVERSITY OF MONTEVALLO	3511501
MOORHEAD STATE UNIVERSITY	5656001
MOREHEAD STATE UNIVERSITY	4035101
MOREHOUSE COLLEGE	3031402
MORGAN STATE UNIVERSITY	2123901
MOUNT SAINT MARY COLLEGE (NEW YORK)	1255001
MURRAY STATE UNIVERSITY	4207101
NAVAL POSTGRADUATE SCHOOL	9394301
UNIVERSITY OF NEBRASKA - LINCOLN	6858801
UNIVERSITY OF NEBRASKA AT OMAHA	6818201
UNIVERSITY OF NEVADA, LAS VEGAS	8915401
UNIVERSITY OF NEVADA, RENO	8955701
NEW HAMPSHIRE COLLEGE	0310401
UNIVERSITY OF NEW HAMPSHIRE	0382401
UNIVERSITY OF NEW HAVEN	0651601
NEW JERSEY INSTITUTE OF TECHNOLOGY	0710203
NEW MEXICO INSTITUTE OF MINING AND TECHNOLOGY	8780101
NEW MEXICO STATE UNIVERSITY	8800301
UNIVERSITY OF NEW MEXICO	8713101
UNIVERSITY OF NEW ORLEANS	7014801
NEW YORK INSTITUTE OF TECHNOLOGY	1156801
NEW YORK UNIVERSITY	1000601
NICHOLLS STATE UNIVERSITY	7031001
NICHOLS COLLEGE	0157001
NORFOLK STATE UNIVERSITY	2350401
NORTH ADAMS STATE COLLEGE	0124701
NORTH CAROLINA A&T STATE UNIVERSITY	2741101
NORTH CAROLINA CENTRAL UNIVERSITY	2770701

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL	2759901
UNIVERSITY OF NORTH CAROLINA AT CHARLOTTE	2822301
UNIVERSITY OF NORTH CAROLINA AT GREENSBORO	2741201
UNIVERSITY OF NORTH CAROLINA AT WILMINGTON	2840601
NORTH DAKOTA STATE UNIVERSITY	5810501
UNIVERSITY OF NORTH DAKOTA	5820201
UNIVERSITY OF NORTH FLORIDA	3221601
UNIVERSITY OF NORTH TEXAS	7620301
NORTHEAST LOUISIANA UNIVERSITY	7120901
NORTHEAST MISSOURI STATE UNIVERSITY	6350101
NORTHEASTERN ILLINOIS UNIVERSITY	6062501
NORTHEASTERN UNIVERSITY	0211501
NORTHERN ARIZONA UNIVERSITY	8601101
UNIVERSITY OF NORTHERN COLORADO	8063901
NORTHERN ILLINOIS UNIVERSITY	6011501
NORTHERN KENTUCKY UNIVERSITY	4107601
NORTHERN MICHIGAN UNIVERSITY	4985501
NORTHERN MONTANA COLLEGE	5950101
NORTHERN STATE COLLEGE	5740101
NORTHWEST MISSOURI STATE UNIVERSITY	6446801
NORTHWESTERN STATE UNIVERSITY OF LOUISIANA	7149701
NORTHWESTERN UNIVERSITY	6020801
UNIVERSITY OF NOTRE DAME	4655601
NOVA UNIVERSITY	3331401
OAKLAND UNIVERSITY	4830901
OHIO NORTHERN UNIVERSITY	4581001
THE OHIO STATE UNIVERSITY	4321001
OHIO UNIVERSITY	4570101
OKLAHOMA BAPTIST UNIVERSITY	7480101
OKLAHOMA CITY UNIVERSITY	7310601
OKLAHOMA STATE UNIVERSITY	7407801
UNIVERSITY OF OKLAHOMA	7301901
OLD DOMINION UNIVERSITY	2352901
ORAL ROBERTS UNIVERSITY	7417101
OREGON STATE UNIVERSITY	9733101
UNIVERSITY OF OREGON	9740301
PACE UNIVERSITY	1003801
PACIFIC LUTHERAN UNIVERSITY	9844701
UNIVERSITY OF THE PACIFIC	9521101
PENNSYLVANIA STATE UNIVERSITY AT HARRISBURG	1705701
PENNSYLVANIA STATE UNIVERSITY THE BEHREND COLLEGE	1656301
PENNSYLVANIA STATE UNIVERSITY	1680201
UNIVERSITY OF PENNSYLVANIA	1910402
PHILADELPHIA COLLEGE OF TEXTILES AND SCIENCE	1914401
PITTSBURG STATE UNIVERSITY	6676201
UNIVERSITY OF PITTSBURGH	1526001
PORTLAND STATE UNIVERSITY	9720701
UNIVERSITY OF PORTLAND	9720301
PRAIRIE VIEW A&M UNIVERSITY	7744601
UNIVERSITY OF PUGET SOUND	9841601
PURDUE UNIVERSITY	4790701
PURDUE UNIVERSITY CALUMET	4632301
QUINNIPIAC COLLEGE	0651801
RENSSELAER POLYTECHNIC INSTITUTE	1218001
UNIVERSITY OF RHODE ISLAND	0288101
RICE UNIVERSITY	7725101
UNIVERSITY OF RICHMOND	2317301
RIDER COLLEGE	0864801
RIO GRANDE COLLEGE	4567401
ROBERT MORRIS COLLEGE	1510801
ROCHESTER INSTITUTE OF TECHNOLOGY	1462301
UNIVERSITY OF ROCHESTER	1462701
ROCKHURST COLLEGE	6411002
ROLLINS COLLEGE	3278901
ROOSEVELT UNIVERSITY	6060501
ROSARY COLLEGE	6030501
RUTGERS - THE STATE UNIVERSITY OF NEW JERSEY - CAMDEN	0810201
RUTGERS - THE STATE UNIVERSITY OF NEW JERSEY - NEW BRUNSWICK	0890301
RUTGERS - THE STATE UNIVERSITY OF NEW JERSEY - NEWARK	0710201
SAGINAW VALLEY STATE UNIVERSITY	4871001
SALISBURY STATE COLLEGE	2180101
SAM HOUSTON STATE UNIVERSITY	7734101
SAMFORD UNIVERSITY	3522901
SAN DIEGO STATE UNIVERSITY	9218201
UNIVERSITY OF SAN DIEGO	9211001
SAN FRANCISCO STATE UNIVERSITY	9413201
UNIVERSITY OF SAN FRANCISCO	9411701
SAN JOSE STATE UNIVERSITY	9519201
SANGAMON STATE UNIVERSITY	6279401
SAVANNAH STATE COLLEGE	3140401
UNIVERSITY OF SCRANTON	1851001
SEATTLE PACIFIC UNIVERSITY	9811901
SEATTLE UNIVERSITY	9812201
SETON HALL UNIVERSITY	0707901
SHENANDOAH COLLEGE & CONSERVATORY	2260101
SIENNA COLLEGE	1221101
SONOMA STATE UNIVERSITY	9492801
UNIVERSITY OF SOUTH ALABAMA	3668801
UNIVERSITY OF SOUTH CAROLINA	2920801

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

UNIVERSITY OF SOUTH CAROLINA-COASTAL CAROLINA COLLEGE	2957801
UNIVERSITY OF SOUTH CAROLINA AT SPARTANBURG	2930301
UNIVERSITY OF SOUTH DAKOTA	5706901
UNIVERSITY OF SOUTH FLORIDA	3362001
SOUTHEAST MISSOURI STATE UNIVERSITY	6370101
SOUTHEASTERN MASSACHUSETTS UNIVERSITY	0274701
SOUTHEASTERN OKLAHOMA STATE UNIVERSITY	7470101
SOUTHERN ARKANSAS UNIVERSITY	7175301
UNIVERSITY OF SOUTHERN CALIFORNIA	9008901
SOUTHERN ILLINOIS UNIVERSITY AT CARBONDALE	6290101
SOUTHERN ILLINOIS UNIVERSITY AT EDWARDSVILLE	6202601
UNIVERSITY OF SOUTHERN INDIANA	4771201
UNIVERSITY OF SOUTHERN MAINE	0410301
SOUTHERN METHODIST UNIVERSITY	7527501
UNIVERSITY OF SOUTHERN MISSISSIPPI	3940601
SOUTHERN UNIVERSITY AT NEW ORLEANS	7012601
SOUTHWEST MISSOURI STATE UNIVERSITY	6580401
SOUTHWEST TEXAS STATE UNIVERSITY	7866601
UNIVERSITY OF SOUTHWESTERN LOUISIANA	7050401
STATE UNIVERSITY OF NEW YORK AT ALBANY	1222201
STATE UNIVERSITY OF NEW YORK AT BINGHAMTON	1390101
STATE UNIVERSITY OF NEW YORK AT BUFFALO	1426001
STATE UNIVERSITY OF NEW YORK AT GENESEO	1445401
STATE UNIVERSITY OF NEW YORK AT PLATTSBURGH	1290101
STATE UNIVERSITY OF NEW YORK AT STONY BROOK	1179401
ST. CLOUD STATE UNIVERSITY	5630101
ST. EDWARDS UNIVERSITY	7870401
ST. FRANCIS COLLEGE	1120101
ST. JOHN'S UNIVERSITY	1143901
ST. JOSEPH'S UNIVERSITY	1913101
ST. LEO COLLEGE	3357401
ST. LOUIS UNIVERSITY	6310801
ST. MARY'S UNIVERSITY	7828401
ST. PAUL'S COLLEGE	2386801
UNIVERSITY OF ST. THOMAS	5510501
ST. XAVIER COLLEGE	6065501
STANFORD UNIVERSITY	9430501
STEPHEN F. AUSTIN STATE UNIVERSITY	7596201
STETSON UNIVERSITY	3272001
STONEHILL COLLEGE	0235701
SUFFOLK UNIVERSITY	0210801
SUSQUEHANNA UNIVERSITY	1787001
SYRACUSE UNIVERSITY	1324401
TAYLOR UNIVERSITY	4698901
TEIKYO POST UNIVERSITY	0670301
TEMPLE UNIVERSITY	1912201
TENNESSEE STATE UNIVERSITY	3720301
TENNESSEE TECH UNIVERSITY	3850501
UNIVERSITY OF TENNESSEE AT CHATTANOOGA	3740301
UNIVERSITY OF TENNESSEE AT KNOXVILLE	3799601
UNIVERSITY OF TENNESSEE AT MARTIN	3823801
TEXAS A&I UNIVERSITY	7836301
TEXAS A&M UNIVERSITY	7784301
TEXAS CHRISTIAN UNIVERSITY	7612901
TEXAS TECH UNIVERSITY	7940901
TEXAS WOMAN'S UNIVERSITY	7620401
UNIVERSITY OF TEXAS AT ARLINGTON	7601901
UNIVERSITY OF TEXAS AT AUSTIN	7871201
UNIVERSITY OF TEXAS AT DALLAS	7508301
UNIVERSITY OF TEXAS, PAN AMERICAN	7853901
UNIVERSITY OF TEXAS AT SAN ANTONIO	7828501
UNIVERSITY OF TEXAS AT TYLER	7570101
TIFFIN UNIVERSITY	4488302
UNIVERSITY OF TOLEDO	4360601
TOWSON STATE UNIVERSITY	2120401
TRENTON STATE COLLEGE	0865001
TRI-STATE UNIVERSITY	4670301
TROY STATE UNIVERSITY	3608201
TULANE UNIVERSITY	7011801
UNIVERSITY OF TULSA	7410401
UNION UNIVERSITY	3830501
UTAH STATE UNIVERSITY	8432201
UNIVERSITY OF UTAH	8411201
VALDOSTA STATE COLLEGE	3169801
VALPARAISO UNIVERSITY	4638301
VANDERBILT UNIVERSITY	3720302
UNIVERSITY OF VERMONT	0540501
VILLANOVA UNIVERSITY	1908501
UNIVERSITY OF THE VIRGIN ISLANDS	0080201
VIRGINIA MILITARY INSTITUTE	2445002
VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY	2406101
VIRGINIA STATE UNIVERSITY	2380301

ALPHABETICAL LISTING OF PARTICIPATING INSTITUTIONS

VIRGINIA UNION UNIVERSITY	2322001
UNIVERSITY OF VIRGINIA THE DARDEN SCHOOL	2290601
UNIVERSITY OF VIRGINIA MCINTIRE SCHOOL OF COMMERCE	2290301
WAKE FOREST UNIVERSITY	2710902
WAKE FOREST UNIVERSITY - BABCOCK	2710901
WASHBURN UNIVERSITY OF TOPEKA	6662101
WASHINGTON AND LEE UNIVERSITY	2445001
WASHINGTON UNIVERSITY	6313001
UNIVERSITY OF WASHINGTON	9819501
WAYNE STATE UNIVERSITY	4820201
WEBER STATE COLLEGE	8440801
UNIVERSITY OF WEST FLORIDA	3251401
WEST TEXAS STATE UNIVERSITY	7901601
WEST VIRGINIA COLLEGE OF GRADUATE STUDIES	2511202
WEST VIRGINIA INSTITUTE OF TECHNOLOGY	2513601
WEST VIRGINIA UNIVERSITY	2650601
WESTERN CAROLINA UNIVERSITY	2872301
WESTERN ILLINOIS UNIVERSITY	6145501
WESTERN KENTUCKY UNIVERSITY	4210101
WESTERN MICHIGAN UNIVERSITY	4900801
WESTERN NEW ENGLAND COLLEGE	0111901
WESTERN NEW MEXICO UNIVERSITY	8806201
WESTERN WASHINGTON UNIVERSITY	9822501
WICHITA STATE UNIVERSITY	6720801
WIDENER UNIVERSITY	1901301
WILLAMETTE UNIVERSITY	9730101
WILLIAM PATTERSON COLLEGE	0747001
WINONA STATE UNIVERSITY	5598701
WINTHROP COLLEGE	2973301
UNIVERSITY OF WISCONSIN-EAU CLAIRE	5470101
UNIVERSITY OF WISCONSIN-LA CROSSE	5460101
UNIVERSITY OF WISCONSIN-MADISON	5370601
UNIVERSITY OF WISCONSIN-MILWAUKEE	5320101
UNIVERSITY OF WISCONSIN-OSHKOSH	5490101
UNIVERSITY OF WISCONSIN-PARKSIDE	5314101
UNIVERSITY OF WISCONSIN-WHITEWATER	5319001
WITTENBERG UNIVERSITY	4550101
WOODBURY UNIVERSITY	9151001
WRIGHT STATE UNIVERSITY	4543501
UNIVERSITY OF WYOMING	8207101
XAVIER UNIVERSITY	4520701
YESHIVA UNIVERSITY	1003301
YOUNGSTOWN STATE UNIVERSITY	4455501

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

0080201	UNIVERSITY OF THE VIRGIN ISLANDS
0100301	UNIVERSITY OF MASSACHUSETTS-AMHERST
0111901	WESTERN NEW ENGLAND COLLEGE
0124701	NORTH ADAMS STATE COLLEGE
0157001	NICHOLS COLLEGE
0161001	CLARK UNIVERSITY
0161501	ASSUMPTION COLLEGE
0185401	UNIVERSITY OF LOWELL
0210801	SUFFOLK UNIVERSITY
0211501	NORTHEASTERN UNIVERSITY
0212501	UNIVERSITY OF MASSACHUSETTS-BOSTON
0213901	MASSACHUSETTS INSTITUTE OF TECHNOLOGY
0215401	BENTLEY COLLEGE
0215701	BABSON COLLEGE
0216701	BOSTON COLLEGE
0221501	BOSTON UNIVERSITY
0235701	STONEHILL COLLEGE
0274701	SOUTHEASTERN MASSACHUSETTS UNIVERSITY
0288101	THE UNIVIVERSITY OF RHODE ISLAND
0291701	BRYANT COLLEGE
0310401	NEW HAMPSHIRE COLLEGE
0375501	DARTMOUTH COLLEGE
0382401	UNIVERSITY OF NEW HAMPSHIRE
0410301	UNIVERSITY OF SOUTHERN MAINE
0446901	UNIVERSITY OF MAINE
0540501	UNIVERSITY OF VERMONT
0605001	CENTRAL CONNECTICUT STATE UNIVERSITY
0611701	UNIVERSITY OF HARTFORD
0626901	UNIVERSITY OF CONNECTICUT
0643001	FAIRFIELD UNIVERSITY
0651601	UNIVERSITY OF NEW HAVEN
0651801	QUINNIPIAC COLLEGE
0670301	TEIKYO POST UNIVERSITY
0707901	SETON HALL UNIVERSITY
0710201	RUTGERS-STATE UNIVERSITY OF NEW JERSEY-NEWARK
0710203	NEW JERSEY INSTITUTE OF TECHNOLOGY
0747001	WILLIAM PATTERSON COLLEGE
0766601	FAIRLEIGH DICKINSON UNIVERSITY
0776401	MONMOUTH COLLEGE
0802801	GLASSBORO STATE COLLEGE
0810201	RUTGERS-STATE UNIVERSITY OF NEW JERSEY-CAMDEN
0864801	RIDER COLLEGE
0865001	TRENTON STATE COLLEGE
0870101	GEORGIAN COURT COLLEGE
0890301	RUTGERS-STATE UNIVERSITY OF NEW JERSEY-NEW BRUNSWICK
1000601	NEW YORK UNIVERSITY
1001001	BARUCH COLLEGE - CITY UNIVERSITY OF NEW YORK
1002301	FORDHAM UNIVERSITY
1002701	COLUMBIA UNIVERSITY
1003301	YESHIVA UNIVERSITY
1003801	PACE UNIVERSITY
1047101	MANHATTAN COLLEGE
1080101	IONA COLLEGE
1120101	ST. FRANCIS COLLEGE
1143901	ST. JOHN'S UNIVERSITY
1153001	ADELPHI UNIVERSITY
1155001	HOFSTRA UNIVERSITY
1156801	NEW YORK INSTITUTE OF TECHNOLOGY
1179401	STATE UNIVERSITY OF NEW YORK-STONY BROOK
1218001	RENSSELAER POLYTECHNIC INSTITUTE
1221101	SIENNA COLLEGE
1222201	STATE UNIVERSITY OF NEW YORK-ALBANY
1255001	MOUNT SAINT MARY COLLEGE (NEW YORK)
1260101	MARIST COLLEGE
1290101	STATE UNIVERSITY OF NEW YORK COLLEGE-PLATTSBURGH
1324401	SYRACUSE UNIVERSITY
1367601	CLARKSON UNIVERSITY
1390101	STATE UNIVERSITY OF NEW YORK-BINGHAMTON
1420801	CANISIUS COLLEGE
1426001	STATE UNIVERSITY OF NEW YORK-BUFFALO
1445401	STATE UNIVERSITY OF NEW YORK COLLEGE-GENESEO
1462301	ROCHESTER INSTITUTE OF TECHNOLOGY
1462701	UNIVERSITY OF ROCHESTER
1480201	ALFRED UNIVERSITY
1485001	ITHACA COLLEGE
1485301	CORNELL UNIVERSITY
1510801	ROBERT MORRIS COLLEGE
1521301	CARNEGIE MELLON UNIVERSITY
1526001	UNIVERSITY OF PITTSBURGH
1528201	DUQUESNE UNIVERSITY
1621401	CLARION UNIVERSITY OF PENNSYLVANIA
1654101	GANNON UNIVERSITY
1656301	PENNSYLVANIA STATE UNIVERSITY, THE BEHREND COLLEGE
1680201	PENNSYLVANIA STATE UNIVERSITY

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

1700301	LEBANON VALLEY COLLEGE
1705701	PENNSYLVANIA STATE UNIVERSITY AT HARRISBURG
1732501	GETTYSBURG COLLEGE
1781501	BLOOMSBURG UNIVERSITY
1783701	BUCKNELL UNIVERSITY
1787001	SUSQUEHANNA UNIVERSITY
1801501	LEHIGH UNIVERSITY
1851001	UNIVERSITY OF SCRANTON
1901301	WIDENER UNIVERSITY
1903801	BEAVER COLLEGE
1908501	VILLANOVA UNIVERSITY
1908701	EASTERN COLLEGE
1910401	DREXEL UNIVERSITY
1910402	UNIVERSITY OF PENNSYLVANIA
1911401	HOLY FAMILY COLLEGE
1912201	TEMPLE UNIVERSITY
1913101	ST. JOSEPH'S UNIVERSITY
1914101	LA SALLE UNIVERSITY
1914401	PHILADELPHIA COLLEGE OF TEXTILES AND SCIENCE
2001601	THE AMERICAN UNIVERSITY
2005201	GEORGE WASHINGTON UNIVERSITY
2005701	GEORGETOWN UNIVERSITY
2074201	UNIVERSITY OF MARYLAND
2120101	UNIVERSITY OF BALTIMORE
2120401	TOWSON STATE UNIVERSITY
2121001	LOYOLA COLLEGE
2123901	MORGAN STATE UNIVERSITY
2153201	FROSTBURG STATE COLLEGE
2180101	SALISBURY STATE COLLEGE
2220701	MARYMOUNT UNIVERSITY
2260101	SHENANDOAH COLLEGE AND CONSERVATORY
2280701	JAMES MADISON UNIVERSITY
2290301	UNIVERSITY OF VIRGINIA - MCINTIRE
2290601	UNIVERSITY OF VIRGINIA - DARDEN
2317301	UNIVERSITY OF RICHMOND
2318501	COLLEGE OF WILLIAM AND MARY
2322001	VIRGINIA UNION UNIVERSITY
2350401	NORFOLK STATE UNIVERSITY
2352901	OLD DOMINION UNIVERSITY
2380301	VIRGINIA STATE UNIVERSITY
2386801	ST. PAUL'S COLLEGE
2390101	LONGWOOD COLLEGE
2406101	VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY
2445001	WASHINGTON AND LEE UNIVERSITY
2445002	VIRGINIA MILITARY INSTITUTE
2450101	LYNCHBURG COLLEGE
2511202	WEST VIRGINIA COLLEGE OF GRADUATE STUDIES
2513601	WEST VIRGINIA INSTITUTE OF TECHNOLOGY
2570101	MARSHALL UNIVERSITY
2650601	WEST VIRGINIA UNIVERSITY
2710901	WAKE FOREST UNIVERSITY-BABCOCK
2710902	WAKE FOREST UNIVERSITY-SCHOOL OF BUSINESS AND ACCOUNTANCY
2741101	NORTH CAROLINA A&T STATE UNIVERSITY
2741201	UNIVERSITY OF NORTH CAROLINA-GREENSBORO
2759901	UNIVERSITY OF NORTH CAROLINA-CHAPEL HILL
2770601	DUKE UNIVERSITY
2770701	NORTH CAROLINA CENTRAL UNIVERSITY
2785801	EAST CAROLINA UNIVERSITY
2822301	UNIVERSITY OF NORTH CAROLINA-CHARLOTTE
2840601	UNIVERSITY OF NORTH CAROLINA-WILMINGTON
2860801	APPALACHIAN STATE UNIVERSITY
2872301	WESTERN CAROLINA UNIVERSITY
2875401	MARS HILL COLLEGE
2920801	UNIVERSITY OF SOUTH CAROLINA-COLUMBIA
2930301	UNIVERSITY OF SOUTH CAROLINA-SPARTANBURG
2942401	COLLEGE OF CHARLESTON
2950101	FRANCIS MARION COLLEGE
2957801	SOUTH CAROLINA-COASTAL CAROLINA COLLEGE
2963401	CLEMSON UNIVERSITY
2964901	LANDER COLLEGE
2973301	WINTHROP COLLEGE
3006101	KENNESAW COLLEGE
3026001	CLAYTON STATE COLLEGE
3030301	GEORGIA STATE UNIVERSITY
3031402	MOREHOUSE COLLEGE
3032201	EMORY UNIVERSITY
3033201	GEORGIA INSTITUTE OF TECHNOLOGY
3034101	MERCER UNIVERSITY ATLANTA
3046001	GEORGIA SOUTHERN COLLEGE
3060201	UNIVERSITY OF GEORGIA
3106101	GEORGIA COLLEGE
3120701	MERCER UNIVERSITY
3140401	SAVANNAH STATE COLLEGE
3169801	VALDOSTA STATE COLLEGE
3199301	COLUMBUS COLLEGE
3221601	UNIVERSITY OF NORTH FLORIDA
3230601	FLORIDA STATE UNIVERSITY
3251401	UNIVERSITY OF WEST FLORIDA
3261101	UNIVERSITY OF FLORIDA
3272001	STETSON UNIVERSITY

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

3278901	ROLLINS COLLEGE
3312401	UNIVERSITY OF MIAMI
3316101	BARRY UNIVERSITY
3319901	FLORIDA INTERNATIONAL UNIVERSITY
3331401	NOVA UNIVERSITY
3343101	FLORIDA ATLANTIC UNIVERSITY
3357401	ST. LEO COLLEGE
3362001	UNIVERSITY OF SOUTH FLORIDA
3511501	UNIVERSITY OF MONTEVALLO
3522901	SAMFORD UNIVERSITY
3529401	UNIVERSITY OF ALABAMA-BIRMINGHAM
3547001	LIVINGSTONE UNIVERSITY
3548701	UNIVERSITY OF ALABAMA
3589901	UNIVERSITY OF ALABAMA-HUNTSVILLE
3608201	TROY STATE UNIVERSITY
3611701	AUBURN UNIVERSITY AT MONTGOMERY
3626501	JACKSONVILLE STATE UNIVERSITY
3668801	UNIVERSITY OF SOUTH ALABAMA
3684901	AUBURN UNIVERSITY
3704401	AUSTIN PEAY STATE UNIVERSITY
3713201	MIDDLE TENNESSEE STATE UNIVERSITY
3720301	TENNESSEE STATE UNIVERSITY
3720302	VANDERBILT UNIVERSITY
3740301	UNIVERSITY OF TENNESSEE-CHATTANOOGA
3761401	EAST TENNESSEE STATE UNIVERSITY
3799601	UNIVERSITY OF TENNESSEE-KNOXVILLE
3815201	MEMPHIS STATE UNIVERSITY
3823801	UNIVERSITY OF TENNESSEE-MARTIN
3830501	UNION UNIVERSITY
3850501	TENNESSEE TECHNOLOGICAL UNIVERSITY
3867701	UNIVERSITY OF MISSISSIPPI
390580	MISSISSIPPI COLLEGE
3921001	MILLSAPS COLLEGE
3921701	JACKSON STATE UNIVERSITY
3940601	UNIVERSITY OF SOUTHERN MISSISSIPPI
3976201	MISSISSIPPI STATE UNIVERSITY
4020501	BELLARMINE COLLEGE
4029201	UNIVERSITY OF LOUISVILLE
4035101	MOREHEAD STATE UNIVERSITY
4047501	EASTERN KENTUCKY UNIVERSITY
4050601	UNIVERSITY OF KENTUCKY
4060101	KENTUCKY STATE UNIVERSITY
4107601	NORTHERN KENTUCKY UNIVERSITY
4207101	MURRAY STATE UNIVERSITY
4210101	WESTERN KENTUCKY UNIVERSITY
4320901	CAPITAL UNIVERSITY
4321001	THE OHIO STATE UNIVERSITY
4321501	FRANKLIN UNIVERSITY
4340301	BOWLING GREEN STATE UNIVERSITY
4360601	UNIVERSITY OF TOLEDO
4410601	CASE WESTERN RESERVE UNIVERSITY
4411501	CLEVELAND STATE UNIVERSITY
4411801	JOHN CARROLL UNIVERSITY
4424201	KENT STATE UNIVERSITY
4432501	UNIVERSITY OF AKRON
4455501	YOUNGSTOWN STATE UNIVERSITY
4480501	ASHLAND COLLEGE
4488301	HEIDELBERG COLLEGE
4488302	TIFFIN UNIVERSITY
4505601	MIAMI UNIVERSITY
4520701	XAVIER UNIVERSITY
4522101	UNIVERSITY OF CINCINNATI
4538401	CENTRAL STATE UNIVERSITY-OHIO
4543501	WRIGHT STATE UNIVERSITY
4546901	UNIVERSITY OF DAYTON
4550101	WITTENBERG UNIVERSITY
4567401	RIO GRANDE COLLEGE
4570101	OHIO UNIVERSITY
4581001	OHIO NORTHERN UNIVERSITY
4620801	BUTLER UNIVERSITY
4622701	UNIVERSITY OF INDIANAPOLIS
4632301	PURDUE UNIVERSITY CALUMET
4638301	VALPARAISO UNIVERSITY
4640801	INDIANA UNIVERSITY-NORTHWEST
4655601	UNIVERSITY OF NOTRE DAME
4663401	INDIANA UNIVERSITY AT SOUTH BEND
4670301	TRI-STATE UNIVERSITY
4680501	INDIANA UNIVERSITY-PURDUE UNIVERSITY AT FORT WAYNE
4698901	TAYLOR UNIVERSITY
4715001	INDIANA UNIVERSITY SOUTHEAST
4730601	BALL STATE UNIVERSITY
4740501	INDIANA UNIVERSITY-BLOOMINGTON
4771201	UNIVERSITY OF SOUTHERN INDIANA
4772201	UNIVERSITY OF EVANSVILLE
4780901	INDIANA STATE UNIVERSITY
4790701	PURDUE UNIVERSITY
4807501	LAWRENCE INSTITUTE OF TECHNOLOGY
4810901	UNIVERSITY OF MICHIGAN-ANN ARBOR
4812801	UNIVERSITY OF MICHIGAN-DEARBORN
4819701	EASTERN MICHIGAN UNIVERSITY
4820201	WAYNE STATE UNIVERSITY
4822101	UNIVERSITY OF DETROIT

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

4830901	OAKLAND UNIVERSITY
4850201	UNIVERSITY OF MICHIGAN-FLINT
4871001	SAGINAW VALLEY STATE UNIVERSITY
4882401	MICHIGAN STATE UNIVERSITY
4885901	CENTRAL MICHIGAN UNIVERSITY
4900801	WESTERN MICHIGAN UNIVERSITY
4940101	GRAND VALLEY STATE COLLEGE
4985501	NORTHERN MICHIGAN UNIVERSITY
5001101	IOWA STATE UNIVERSITY
5031101	DRAKE UNIVERSITY
5210101	LUTHER COLLEGE
5314101	UNIVERSITY OF WISCONSIN-PARKSIDE
5319001	UNIVERSITY OF WISCONSIN-WHITEWATER
5320101	UNIVERSITY OF WISCONSIN-MILWAUKEE
5323301	MARQUETTE UNIVERSITY
5370601	UNIVERSITY OF WISCONSIN-MADISON
5460101	UNIVERSITY OF WISCONSIN-LA CROSSE
5470101	UNIVERSITY OF WISCONSIN-EAU CLAIRE
5490101	UNIVERSITY OF WISCONSIN-OSHKOSH
5510101	METROPOLITAN STATE UNIVERSITY
5510501	UNIVERSITY OF ST. THOMAS
5545501	UNIVERSITY OF MINNESOTA
5581201	UNIVERSITY OF MINNESOTA, DULUTH
5598701	WINONA STATE UNIVERSITY
5630101	ST. CLOUD STATE UNIVERSITY
5656001	MOORHEAD STATE UNIVERSITY
5656002	CONCORDIA COLLEGE (MINNESOTA)
5706901	UNIVERSITY OF SOUTH DAKOTA
5740101	NORTHERN STATE COLLEGE
5810501	NORTH DAKOTA STATE UNIVERSITY
5820201	UNIVERSITY OF NORTH DAKOTA
5950101	NORTHERN MONTANA COLLEGE
5971701	MONTANA STATE UNIVERSITY
5981201	UNIVERSITY OF MONTANA
6004501	LAKE FOREST SCHOOL OF MANAGEMENT
6011501	NORTHERN ILLINOIS UNIVERSITY
6020801	NORTHWESTERN UNIVERSITY
6030501	ROSARY COLLEGE
6044101	LEWIS UNIVERSITY
6060401	DEPAUL UNIVERSITY
6060501	ROOSEVELT UNIVERSITY
6061101	LOYOLA UNIVERSITY-CHICAGO
6061601	ILLINOIS INSTITUTE OF TECHNOLOGY
6062501	NORTHEASTERN ILLINOIS UNIVERSITY
6065501	ST. XAVIER COLLEGE
6068001	UNIVERSITY OF ILLINOIS AT CHICAGO
6145501	WESTERN ILLINOIS UNIVERSITY
6162501	BRADLEY UNIVERSITY
6170201	ILLINOIS WESLEYAN UNIVERSITY
6176101	ILLINOIS STATE UNIVERSITY
6182001	UNIVERSITY OF ILLINOIS AT URBANA/CHAMPAIGN
6192001	EASTERN ILLINOIS UNIVERSITY
6202601	SOUTHERN ILLINOIS UNIVERSITY AT EDWARDSVILLE
6279401	SANGAMON STATE UNIVERSITY
6290101	SOUTHERN ILLINOIS UNIVERSITY AT CARBONDALE
6310801	ST. LOUIS UNIVERSITY
6312101	UNIVERSITY OF MISSOURI-ST. LOUIS
6313001	WASHINGTON UNIVERSITY
6350101	NORTHEAST MISSOURI STATE UNIVERSITY
6370101	SOUTHEAST MISSOURI STATE UNIVERSITY
6409301	CENTRAL MISSOURI ST UNIVERSITY
6411001	UNIVERSITY OF MISSOURI-KANSAS CITY
6411002	ROCKHURST COLLEGE
6446801	NORTHWEST MISSOURI STATE UNIVERSITY
6521101	UNIVERSITY OF MISSOURI-COLUMBIA
6580201	DRURY COLLEGE
6580401	SOUTHWEST MISSOURI STATE UNIVERSITY
6604501	UNIVERSITY OF KANSAS
6650601	KANSAS STATE UNIVERSITY
6662101	WASHBURN UNIVERSITY OF TOPEKA
6676201	PITTSBURG STATE UNIVERSITY
6680101	EMPORIA STATE UNIVERSITY
6720801	WICHITA STATE UNIVERSITY
6760101	FORT HAYS STATE UNIVERSITY
6817801	CREIGHTON UNIVERSITY
6818201	UNIVERSITY OF NEBRASKA AT OMAHA
6858801	UNIVERSITY OF NEBRASKA-LINCOLN
7011801	TULANE UNIVERSITY
7011802	LOYOLA UNIVERSITY-NEW ORLEANS
7012601	SOUTHERN UNIVERSITY AT NEW ORLEANS
7014801	UNIVERSITY OF NEW ORLEANS
7031001	NICHOLLS STATE UNIVERSITY
7050401	UNIVERSITY OF SOUTHWESTERN LOUISIANA

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

7060901	MCNEESE STATE UNIVERSITY
7080301	LOUISIANA STATE UNIVERSITY
7111501	LOUISIANA STATE UNIVERSITY IN SHREVEPORT
7120901	NORTHEAST LOUISIANA UNIVERSITY
7127201	LOUISIANA TECH UNIVERSITY
7149701	NORTHWESTERN STATE UNIVERSITY OF LOUISIANA
7160101	UNIVERSITY OF ARKANSAS AT PINE BLUFF
7165501	UNIVERSITY OF ARKANSAS AT MONTICELLO
7175301	SOUTHERN ARKANSAS UNIVERSITY
7192301	HENDERSON STATE UNIVERSITY
7203201	UNIVERSITY OF CENTRAL ARKANSAS
7220401	UNIVERSITY OF ARKANSAS AT LITTLE ROCK
7246701	ARKANSAS STATE UNIVERSITY
7270101	UNIVERSITY OF ARKANSAS
7280101	ARKANSAS TECH UNIVERSITY
7301901	UNIVERSITY OF OKLAHOMA
7303401	CENTRAL STATE UNIVERSITY (OKLAHOMA)
7310601	OKLAHOMA CITY UNIVERSITY
7407801	OKLAHOMA STATE UNIVERSITY
7410401	UNIVERSITY OF TULSA
7417101	ORAL ROBERTS UNIVERSITY
7470101	SOUTHEASTERN OKLAHOMA STATE UNIVERSITY
7480101	OKLAHOMA BAPTIST UNIVERSITY
7482001	EAST CENTRAL UNIVERSITY
7506201	UNIVERSITY OF DALLAS
7508301	UNIVERSITY OF TEXAS AT DALLAS
7527501	SOUTHERN METHODIST UNIVERSITY
7542801	EAST TEXAS STATE UNIVERSITY
7570101	UNIVERSITY OF TEXAS AT TYLER
7596201	STEPHEN F. AUSTIN STATE UNIVERSITY
7601901	UNIVERSITY OF TEXAS AT ARLINGTON
7612901	TEXAS CHRISTIAN UNIVERSITY
7620301	UNIVERSITY OF NORTH TEXAS
7620401	TEXAS WOMAN'S UNIVERSITY
7630801	MIDWESTERN STATE UNIVERSITY
7679801	BAYLOR UNIVERSITY
7700201	UNIVERSITY OF HOUSTON-DOWNTOWN
7705801	UNIVERSITY OF HOUSTON-CLEAR LAKE
7707401	HOUSTON BAPTIST UNIVERSITY
7720401	UNIVERSITY OF HOUSTON-UNIVERSITY PARK
7725101	RICE UNIVERSITY
7734101	SAM HOUSTON STATE UNIVERSITY
7744601	PRAIRIE VIEW A&M UNIVERSITY
7771001	LAMAR UNIVERSITY
7784301	TEXAS A&M UNIVERSITY
7804001	LAREDO STATE UNIVERSITY
7828401	ST. MARY'S UNIVERSITY
7828501	UNIVERSITY OF TEXAS AT SAN ANTONIO
7836301	TEXAS A&I UNIVERSITY
7841201	CORPUS CHRISTI STATE UNIVERSITY
7853901	UNIVERSITY OF TEXAS-PAN AMERICAN
7866601	SOUTHWEST TEXAS STATE UNIVERSITY
7870401	ST. EDWARDS UNIVERSITY
7871201	UNIVERSITY OF TEXAS AT AUSTIN
7901601	WEST TEXAS STATE UNIVERSITY
7940901	TEXAS TECH UNIVERSITY
7969901	ABILENE CHRISTIAN UNIVERSITY
8020801	UNIVERSITY OF DENVER
8030901	UNIVERSITY OF COLORADO AT BOULDER
8052301	COLORADO STATE UNIVERSITY
8063901	UNIVERSITY OF NORTHERN COLORADO
8110201	ADAMS STATE COLLEGE
8130101	FORT LEWIS COLLEGE
8207101	UNIVERSITY OF WYOMING
8320901	IDAHO STATE UNIVERSITY
8372501	BOISE STATE UNIVERSITY
8384301	UNIVERSITY OF IDAHO
8411201	UNIVERSITY OF UTAH
8432201	UTAH STATE UNIVERSITY
8440801	WEBER STATE COLLEGE
8460201	BRIGHAM YOUNG UNIVERSITY
8528701	ARIZONA STATE UNIVERSITY
8530601	AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT
8572101	UNIVERSITY OF ARIZONA
8601101	NORTHERN ARIZONA UNIVERSITY
8713101	UNIVERSITY OF NEW MEXICO
8780101	NEW MEXICO INSTITUTE OF MINING AND TECHNOLOGY
8800301	NEW MEXICO STATE UNIVERSITY
8806201	WESTERN NEW MEXICO UNIVERSITY
8813001	EASTERN NEW MEXICO UNIVERSITY
8915401	UNIVERSITY OF NEVADA, LAS VEGAS
8955701	UNIVERSITY OF NEVADA, RENO
9002401	UNIVERSITY OF CALIFORNIA, LOS ANGELES
9003201	CALIFORNIA STATE UNIVERSITY, LOS ANGELES
9004501	LOYOLA MARYMOUNT UNIVERSITY
9008901	UNIVERSITY OF SOUTHERN CALIFORNIA

ZIP CODE LISTING OF PARTICIPATING INSTITUTIONS

9023001	PEPPERDINE UNIVERSITY
9074701	CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS
9084001	CALIFORNIA STATE UNIVERSITY, LONG BEACH
9133001	CALIFORNIA STATE UNIVERSITY, NORTHRIDGE
9151001	WOODBURY UNIVERSITY
9171101	THE CLAREMONT GRADUATE SCHOOL
9176801	CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA
9211001	UNIVERSITY OF SAN DIEGO
9218201	SAN DIEGO STATE UNIVERSITY
9240701	CALIFORNIA STATE UNIVERSITY, SAN BERNARDINO
9251501	LOMA LINDA UNIVERSITY
9252101	UNIVERSITY OF CALIFORNIA, RIVERSIDE
9263401	CALIFORNIA STATE UNIVERSITY, FULLERTON
9266601	CHAPMAN COLLEGE
9271701	UNIVERSITY OF CALIFORNIA, IRVINE
9331101	CALIFORNIA STATE UNIVERSITY, BAKERSFIELD
9340701	CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
9374001	CALIFORNIA STATE UNIVERSITY, FRESNO
9394001	MONTEREY INSTITUTE OF INTERNATIONAL STUDIES
9394301	NAVAL POSTGRADUATE SCHOOL
9402501	MENLO COLLEGE
9411701	UNIVERSITY OF SAN FRANCISCO
9413201	SAN FRANCISCO STATE UNIVERSITY
9430501	STANFORD UNIVERSITY
9454291	UNIVERSITY OF CALIFORNIA, HAYWARD
9472001	UNIVERSITY OF CALIFORNIA AT BERKELEY
9492801	SONOMA STATE UNIVERSITY
9519201	SAN JOSE STATE UNIVERSITY
9521101	UNIVERSITY OF THE PACIFIC
9538001	CALIFORNIA STATE UNIVERSITY, STANISLAUS
9561601	UNIVERSITY OF CALIFORNIA, DAVIS
9581901	CALIFORNIA STATE UNIVERSITY, SACRAMENTO
9592901	CALIFORNIA STATE UNIVERSITY, CHICO
9672001	UNIVERSITY OF HAWAII AT HILO
9682201	UNIVERSITY OF HAWAII
9692301	UNIVERSITY OF GUAM
9720301	UNIVERSITY OF PORTLAND
9720701	PORTLAND STATE UNIVERSITY
9730101	WILLAMETTE UNIVERSITY
9733101	OREGON STATE UNIVERSITY
9740301	UNIVERSITY OF OREGON
9811901	SEATTLE PACIFIC UNIVERSITY
9812201	SEATTLE UNIVERSITY
9819501	UNIVERSITY OF WASHINGTON
9822501	WESTERN WASHINGTON UNIVERSITY
9841601	UNIVERSITY OF PUGET SOUND
9844701	PACIFIC LUTHERAN UNIVERSITY
9892601	CENTRAL WASHINGTON UNIVERSITY
9900401	EASTERN WASHINGTON UNIVERSITY
9925801	GONZAGA UNIVERSITY
9950801	UNIVERSITY OF ALASKA ANCHORAGE
9977501	UNIVERSITY OF ALASKA FAIRBANKS

AMERICAN ASSEMBLY OF COLLEGIATE SCHOOLS OF BUSINESS
605 Old Ballas Road Suite 220 St. Louis, Missouri 63141-7077 (314) 872-8481